Altium Limited ASX Release



February 26, 2007

Corporate Communications Contact

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For immediate release

Growth strategies deliver solid first-half results

Strong growth in EBIDTA and cash flow

SYDNEY, Australia – February 26, 2007 – Altium Limited (ASX: ALU), industry-leading developer of unified electronic product development solutions, has announced its results for the half year ending December 31, 2006.

For the six months ending December 31, 2006 the company has achieved revenues of AU\$23.5m, up 22% from AU\$19.3m reported for the previous corresponding half year. Results were driven by a robust 32% increase in product sales growth across all regions – Americas delivered 38% growth, Asia-Pacific 60%, Europe 14% – for the 6-month period ending December 31, 2006.

As a result of the revenue growth, the company reported an increase in EBIDTA (adjusted for share based payments) of 192% to AU\$2.1m and a reduction in its loss after tax from AU\$2.5m in the half year to December 31, 2005 to AU\$0.5m in the half year to December 31, 2006.

Cash flow from operations increased to AU\$3.8m for the six months to December 31, 2006, from AU\$0.5m in the previous corresponding period. After accounting for a AU\$3.5m dividend payment during the period, the company reported a 61% increase in its cash position at the end of the period compared to the previous half year.

In addition, the company reported a correction to a prior period relating to foreign currency translation of subsidiaries. The primary effect of the correction is to increase consolidated profit for the year to 30 June 2006 by \$0.1m. Further detail can be found in note 2 of the half year report.

Commenting on these results, Nick Martin, founder and CEO, Altium Limited said "We're clearly seeing the impact of our product development strategies of the past five years flow through to our financial performance. Our unique unified approach to electronics design is resonating with customers and prospects, and as a result we are delivering improved revenues and operating performance."

Altium half year results	6 months ending 31 December 2006 \$'000	6 months ending 31 December 2005 \$'000	Change	
Revenue from ordinary activities	23,536	19,345	22%	4
EBITDA (adjusted for share based payments)	2,079	713	192%	•
Loss from ordinary activities before tax attributable to members	(709)	(2,188)	68%	+
Income tax benefit (expense)	190	(329)	158%	4
Loss from ordinary activities after tax attributable to members	(519)	(2,517)	79%	+

Altium FY 2006/07 half year results	6 months ending 31 December 2006 \$'000s	6 months ending 31 December 2005 \$'000s	Change	
Regional Product Sales				
Americas (USD)	8,613	6,251	38%	4
Europe (EUR)	5,192	4,554	14%	
Asia-Pacific (USD)	3,978	2,480	60%	4
Consulting Services				
Consulting (EUR)	246	334	(26%)	×

x Consulting revenues in decline due to a winding down of these operations in order to focus on the company's core software business

About Altium

Altium Limited (ASX:ALU) is the industry's leading developer of electronic product development solutions dedicated to unifying the different design disciplines involved in electronics product development. Altium products ensure all electronic engineers, designers, developers, and their organizations, take maximum advantage of emerging design technologies to bring smarter products to market faster and easier. Founded in 1985, Altium is headquartered in Sydney, Australia with sales offices in the United States, Europe, Japan, China, and resellers in all other major markets. For more information, visit us at www.altium.com.

Altium and Altium Designer and their respective logos are trademarks or registered trademarks of Altium Limited or its subsidiaries. All other registered or unregistered trademarks referenced herein are the property of their respective owners, and no trademark rights to the same are claimed.

Appendix 4D Half-Year Report

Altium Limited and Controlled Entities

ACN 009 568 772 Period ended 31 December 2006

Results for announcement to the market

			2006 ′000	2005 ′000
Revenue from ordinary activities	Up	22%	23,536	19,324
EBITDA (Adjusted for share based payments)	Up	192%	2,079	713
(Loss) from ordinary activities before tax	Down	68%	(709)	(2,188)
Income tax (expense)/benefit	Up	158%	190	(329)
(Loss) from ordinary activities after tax attributable to members	Down	79%	(519)	(2,517)
(Loss) for the period attributable to members	Down	79%	(519)	(2,517)

Dividends/distributions	Amount per security	Franked amount per security	
Interim dividend	-	-	

NTA Backing	2006	2005
Net tangible asset backing per ordinary share	16.0 cents	10.8 cents

Audit

This preliminary interim report is based on accounts which have been reviewed. The review report which was unqualified will be made available with the consolidated entity's financial report.

Audit Committee

There is a formally constituted audit committee.



Altium Limited
ABN 93 009 568 772

Half-Year Report 31 December 2006

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This interim financial report does not include all the notes of the type normally included in an annual financial report. Accordingly, this report is to be read in conjunction with the annual report for the year ended 30 June 2006 and any public announcements made by Altium Limited during the interim reporting period in accordance with the continuous disclosure requirements of the Corporations Act 2001. A copy of the 30 June 2006 annual financial report can be provided to shareholders on request.

Directors' report

The directors of Altium Limited present their report on the consolidated entity consisting of Altium Limited and the entities it controlled at the end of, or during, the half-year ended 31 December 2006.

Directors

The following persons were directors of Altium Limited during the whole of the half-year and up to the date of this report:

Carl J Rooke

Nicholas M Martin

Kayvan Oboudiyat

William A Bartee

Andre J Pravaz (appointed 1 January 2007)

David M Warren

Sam S Weiss (appointed 1 January 2007)

Principal activities

The consolidated entity's principal activities during the year continued to be that of the design, development and sale of computer software for the design of electronic products. There were no significant changes in the nature of these activities during the half-year.

Half-Year results

	31 Dec	31 Dec
	2006	2005
	\$'000	\$'000
Loss before income tax	(709)	(2,188)
Income tax benefit (expense)	190	(329)
Loss after income tax	(519)	(2,517)

Review of operations

Overview of financial performance and position:

	6 months ended 31 Dec 2006 \$'000	6 months ended 31 Dec 2005 \$'000	Change
Revenue from continuing operations Earning before interest, tax, depreciation and amortisation (adjusted for share based	23,536	19,324	22%
payments)	2,079	713	192%
Loss before tax Loss attributable to members	(709) (519)	(2,188) (2,517)	68% 79%
LOSS attributable to members	(319)	(2,317)	1970
Earnings per share	(0.6)	(2.9)	79%
Operating cash flows	3,803	488	679%
Cash position as at 31 December	5,709	3,547	61%

For the six months ended 31 December 2006, the company continued its ongoing trend of improved sales performance. Reported revenue increased by 22%, driven by underlying growth in sales of 32%.

The following table illustrates sales by region for the 6 months to December 2006 compared to the same period in the previous corresponding period.

Sales in Local Currencies:

Region	6 months ended 31 Dec 2006 \$'000	6 months ended 31 Dec 2005 \$'000	Change
Product Sales			
Americas (USD)	8,613	6,251	38%
Europe (EÙR)	5,192	4,554	14%
Asia-Pacific (USD)	3,978	2,480	60%
Consulting Services			
Consulting (Euro)	246	334	(26%)

Rounding of amounts

The company is of a kind referred to in Class Order 98/100 issued by the Australian Securities & Investments Commission, relating to "rounding off" of amounts in the directors' report and financial report. Amounts in the directors' report and financial report have been rounded off to the nearest thousand dollars in accordance with that Class Order.

K. Oberdyal

This report is made in accordance with a resolution of the directors.

For and on behalf of the board

Nicholas M Martin Director and Chief Executive Officer Kayvan Oboudiyat
Director and Executive Vice Chairman

Sydney 26 February 2007



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Auditor's Independence Declaration

As lead auditor for the review of Altium Limited for the half-year ended 31 December 2006, I declare that to the best of my knowledge and belief, there have been:

- a) no contraventions of the auditor independence requirements of the Corporations Act 2001 in relation to the review; and
- b) no contraventions of any applicable code of professional conduct in relation to the review.

This declaration is in respect of Altium Limited and the entities it controlled during the period.

Michelle W Chiang Partner

PricewaterhouseCoopers

Michelle Chang

Sydney 26 February 2007

Altium Limited and Controlled Entities

ACN 009 568 772

Consolidated income statement

For the half-year ended 31 December 2006

i	Notes	31 Dec 2006 \$'000	31 Dec 2005 \$'000
Revenue from continuing operations		23,536	19,324
Revenue and other income Changes in inventories of finished goods and work in progress Raw materials and consumables used Employee expenses Depreciation and amortisation expense Finance costs Rental expense Marketing expense Professional advice expense Communication expense Foreign exchange loss Other expenses		165 (214) (549) (15,002) (2,711) (20) (1,380) (1,202) (441) (316) (149) (2,426)	113 (62) (509) (13,537) (2,733) (24) (1,120) (835) (531) (275) (13) (1,986)
Loss before income tax expense		(709)	(2,188)
Income tax benefit (expense)		190	(329)
Loss for the half year		(519)	(2,517)
Net loss attributable to members of Altium Limited		(519)	(2,517)
Earnings per share for loss attributable to the ordinary equity holders of the company: Basic earnings per share Diluted earnings per share	5 5	Cents (0.6) (0.6)	Cents (2.9) (2.9)

The above consolidated income statements should be read in conjunction with the accompanying notes.

Altium Limited and Controlled Entities

ACN 009 568 772

Consolidated balance sheet

As at 31 December 2006

Current assets Cash and cash equivalents	Notes	31 Dec 2006 \$'000 5,709	30 June 2006 \$'000
Trade and other receivables Inventories Other assets		13,327 715 772	12,857 938 495
Total current assets		20,523	20,642
Non-current assets Trade and other receivables Property, plant and equipment Deferred tax assets Intangible assets Other assets		736 1,786 3,908 16,749 338	754 1,510 3,491 19,294 379
Total non-current assets		23,517	25,428
Total assets		44,040	46,070
Current liabilities Trade and other payables Borrowings Current tax liabilities Provisions Deferred revenue		3,533 266 351 1,569 6,971	2,702 230 265 1,640 5,308
Total current liabilities		12,690	10,145
Non-current liabilities Borrowings Provisions		154 374	195 340
Total non-current liabilities		528	535
Total liabilities		13,218	10,680
Net assets		30,822	35,390
Equity Contributed equity Reserves Accumulated losses		119,370 (245) (88,303)	119,370 365 (84,345)
Total equity		30,822	35,390

The above consolidated balance sheet should be read in conjunction with the accompanying notes.

Altium Limited and Controlled Entities ACN 009 568 772

Consolidated statement of changes in equity

For the half-year ended 31 December 2006

	Notes:	31 Dec 2006 \$'000	31 Dec 2005 \$'000
Total equity at the beginning of the half-year		35,390	33,076
Exchange differences on translation of foreign operations Loss for the half-year Total recognised income and expense for the half-year		(732) (519) 34,139	295 (2,517) 30,854
Transactions with equity holders in their capacity as equity holders:			
Dividends paid Employee share options	4	(3,522) 205 (3,317)	157 157
Total equity at the end of the half-year		30,822	31,011

The above consolidated statement of changes in equity should be read in conjunction with the accompanying notes.

Altium Limited and Controlled Entities

ACN 009 568 772

Consolidated cash flow statement

For the half-year ended 31 December 2006

Cash flows from operating activities	Notes	31 Dec 2006 \$'000	31 Dec 2005 \$'000
Receipts from customers (inclusive of goods and services tax) Payments to trade creditors, other suppliers and employees (inclusive		23,020	20,453
of goods and services tax)		(19,096)	(19,741)
Interest received Interest paid		146 (40)	64 (37)
Income taxes paid (net)		(227)	(251)
Net cash inflows from operating activities		3,803	488
Cash flows from investing activities			_
Payments for property, plant and equipment		(603)	(472)
Proceeds from sale of property, plant and equipment		1	57
Payments for other technology acquisitions and licenses		(91)	<u>-</u>
Net cash outflow from investing activities		(693)	(415)
Cash flows from financing activities			
Repayment of borrowings		(118)	(126)
Dividends paid to company's shareholders		(3,522)	-
Net cash outflow from financing activities		(3,640)	(126)
Net decrease in cash held		(530)	(53)
Cash at the beginning of the reporting period		6,352	3,590
Effects of exchange rate changes on cash and cash equivalents		(113)	10
Cash and cash equivalents at the end of the half-year		5,709	3,547

The above consolidated cash flow statement should be read in conjunction with the accompanying notes.

Notes to the consolidated financial statements

1. Basis of preparation of half-year report

This general purpose financial report for the interim half-year reporting period ended 31 December 2006 has been prepared in accordance with Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Act 2001*.

This interim financial report does not include all of the notes of the type normally included in an annual financial report. Accordingly, this report is to be read in conjunction with the annual report for the year ended 30 June 2006 and any public announcements made by Altium Limited during the interim reporting period in accordance with the continuous disclosure requirements of the *Corporations Act 2001*.

The accounting policies adopted are consistent with those of the previous financial year and corresponding interim reporting period.

2. Correction of a prior period error – Foreign currency translation of subsidiaries

On adoption of Australian equivalents to International Financial Reporting Standards (AIFRS), the Group adopted AASB 121 The Effects of Foreign Exchange Rates which required the translation of foreign subsidiaries into Australian dollars using the exchange rates prevailing on the balance date for assets and liabilities and the exchange rates prevailing on the date of transaction for income and expenses. In the year ended 30 June 2005 and 30 June 2006, the impact of the transition to AASB 121 was incorrectly brought to account in that some assets continued to be translated at historical rates. The effect of the correction on the comparative periods is shown below.

		onsolidated ecember 2005		Consolidated 30 June 2006			
	As Effect of previously correction Revised			As previously reported	Revised		
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	
Profit (Loss) attributable to members							
of Altium Limited	(2,547)	30	(2,517)	1,415	142	1,557	
Earnings per share (cents)	(2.9)	-	(2.9)	1.6	0.2	1.8	

2. Correction of a prior period error – Foreign currency translation of subsidiaries (continued)

	31 D	onsolidated Jecember 2005		Consolidated 30 June 2006			
	As previously reported	Effect of correction	Revised	As previously reported	Effect of correction	Revised	
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	
Current assets							
Cash and cash equivalents	3,547	-	3,547	6,352	-	6,352	
Trade and other receivables	8,857	-	8,857	12,857	-	12,857	
Inventories	859	-	859	938	-	938	
Other assets	654	(15)	639	486	9	495	
Total current assets	13,917	(15)	13,902	20,633	9	20,642	
Non-current assets	722		700	75.4		754	
Trade and other receivables	732	- (1/)	732	754	- 11	754 1 510	
Property, plant and equipment	1,714	(16)	1,698	1,499	11	1,510	
Deferred tax assets	2,586 23,385	(1,870)	2,586 21,515	3,492 20,870	- (1,577)	3,492 19,293	
Intangible assets Other assets	23,363 346	(1,070)	346	379	(1,377)	379	
Total non-current assets	28,763	(1,886)	26,877	26,994	(1,566)	25,428	
Total Hon-current assets	20,703	(1,000)	20,011	20,774	(1,500)	23,420	
Total assets	42,680	(1,901)	40,779	47,627	(1,557)	46,070	
Current liabilities							
Trade and other payables	2,444	_	2,444	2,702	_	2,702	
Borrowings	232	_	232	230	_	230	
Current tax liabilities	353	_	353	265	_	265	
Provisions	1,291	-	1,291	1,640	-	1,640	
Deferred revenue	4,383	72	4,455	5,200	108	5,308	
Total current liabilities	8,703	72	8,775	10,037	108	10,145	
	-		-	-		-	
Non-current liabilities	210		210	105		105	
Borrowings	319	-	319	195	-	195	
Provisions	674	-	674	340	-	340	
Total non-current liabilities	993	-	993	535	-	535	
Total liabilities	9,696	72	9,768	10,572	108	10,680	
Net assets	32,984	(1,973)	31,011	37,055	(1,665)	35,390	
Equity	440.075		440.070	440.076		440.070	
Contributed equity	119,370	- (2 (2)	119,370	119,370	-	119,370	
Reserves	1,022	(962)	60	1,131	(766)	365	
Accumulated losses	(87,408)	(1,011)	(88,419)	(83,446)	(899)	(84,345)	
Total equity	32,984	(1,973)	31,011	37,055	(1,665)	35,390	

3. Segment information

Primary reporting - geographic segments

2006 (6 months ended 31 December)	Australia \$'000	North America \$'000	Europe \$'000	Asia \$'000	Other \$'000	Inter-segment eliminations/ Unallocated \$'000	Consolidated \$'000
Revenue from customers outside the economic entity	1,248	10,151	7,898	3,829	410	<u>-</u>	23,536
Inter-segment sales Other income	10,729 13	326 320	2,758 172	218	- -	(14,031) (486)	- 19
Segment revenue from ordinary activities	11,990	10,797	10,828	4,047	410	(14,517)	23,555
Segment result	1,254	24	(428)	2,423	410	(119)	3,564
Unallocated expenses Loss from ordinary activities before income tax expense Income tax benefit Net loss						<u>.</u>	(4,273) (709) 190 (519)
Segment assets	20,091	9,026	11,848	1,125	-	(1,958)	40,132
Segment liabilities	2,912	4,554	4,622	359	-	419	12,866
Acquisitions of property, plant and equipment	543	36	139	7_	-		725
Depreciation and amortisation expenses	1,685	593	351	30	_	52	2,711

3. Segment information (continued)

2005 (6 months ended 31 December)	Australia \$'000	North America \$'000	Europe \$'000	Asia \$'000	Other \$'000	Inter-segment eliminations/ Unallocated \$'000	Consolidated \$'000
Revenue from customers outside the						,	
economic entity Inter-segment sales	667 9,491	8,352 537	7,741 3,099	2,404 56	160	(13,183)	19,324
Other income	23	327	3,099	-	-	(13,163)	25
Revenue from ordinary activities	10,181	9,216	11,002	2,460	160	(13,670)	19,349
Segment result	(702)	(527)	282	1,057	160	177	447
Unallocated expenses	(102)	(321)	202	1,037	100	177	(2,635)
Loss from ordinary activities before income tax expense Income tax expense Net loss						-	(2,188) (329) (2,517)
Segment assets	31,367	6,526	12,405	1,062	-	(10,972)	40,388
Segment liabilities	4,450	6,121	7,444	755	-	(7,011)	11,759
Acquisitions of property, plant and equipment	316	51	118	81	-	-	566
Depreciation and amortisation expenses	1,651	561	347	70	-	104	2,733

4. Dividends

An ordinary dividend for the year ended 30 June 2006 of 4 cents per share unfranked paid on 25 September 2006 $\,$

31 Dec	31 Dec
2006	2005
\$'000	\$'000
3,522	-
3,522	-

Earnings per share	31 Dec 2006 Cents	31 Dec 2005 Cents
Basic earnings per share Diluted earnings per share	(0.6) (0.6)	(2.9) (2.9)
	31 Dec 2006 Number	31 Dec 2005 Number
Weighted average number of ordinary shares used in the calculation of basic earnings per share	88,049,459	88,049,459
Weighted average number of ordinary shares and potential ordinary shares used in the calculation of diluted earnings per share	88,049,459	88,049,459
	31 Dec 2006 \$'000	31 Dec 2005 \$'000
Earnings used for basic and diluted earnings per share	(= . 0)	(0 = 1 =)
Net (loss) per income statements	(519) (519)	(2,517) (2,517)

Information concerning the classification of securities

Options

5.

Options granted under the Altium Option Plan, the Directors' Option Plan, the Altium Employee Share Option Plan and the Altium Director Share Option Plan are considered to be potential ordinary shares and have been included in the determination of diluted earnings per share to the extent that the current share price is greater than the exercise price of the outstanding options and to the extent that they are dilutive. The options have not been included in the determination of basic earnings per share.

6. Contingent liabilities

No significant contingent liabilities existed within the consolidated entity as at 31 December 2006.

7. Events occurring after balance date

No matter or circumstance has arisen since 31 December 2006 that has significantly affected, or may significantly affect:

- the consolidated entity's operations in future financial years, or
- the results of those operations in future financial years, or
- the consolidated entity's state of affairs in future financial years.

Altium Limited

ABN 93 009 568 772

Directors' declaration

The directors declare that the financial statements and notes set out on pages 6 to 14:

- (a) comply with Accounting Standards, the Corporations Act 2001 and other mandatory professional reporting requirements;
- (b) give a true and fair view of the consolidated entity's financial position as at 31 December 2006 and of its performance, as represented by the results of its operations, the changes in equity and its cash flows, for the half-year ended on that date.

In the directors' opinion:

- (a) the financial statements and notes are in accordance with the Corporations Act 2001; and
- (b) there are reasonable grounds to believe that Altium Limited will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the directors.

For and on behalf of the board

Nicholas M Martin Director and

Chief Executive Officer

Kayvan Oboudiyat Director and

Executive Vice Chairman

K. Oberdyal

Darren Charles Chief Financial Officer

Sydney

26 February 2007



INDEPENDENT AUDITOR'S REVIEW REPORT to the members of Altium Limited

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Report on the Half-Year Financial Report

We have reviewed the accompanying half-year financial report of Altium Limited, which comprises the balance sheet as at 31 December 2006, and the income statement, statement of recognised income and expense and cash flow statement for the half-year ended on that date, other selected explanatory notes and the directors' declaration for the Altium Limited Group (the consolidated entity). The consolidated entity comprises both Altium Limited (the company) and the entities it controlled during that half-year.

Directors' Responsibility for the Half-Year Financial Report

The directors of the company are responsible for the preparation and fair presentation of the half-year financial report in accordance with Australian Accounting Standards (including the Australian Accounting Interpretations) and the *Corporations Act 2001*. This responsibility includes designing, implementing and maintaining internal control relevant to the preparation and fair presentation of the half-year financial report that is free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

Auditor's Responsibility

Our responsibility is to express a conclusion on the half-year financial report based on our review. We conducted our review in accordance with Auditing Standard on Review Engagements ASRE 2410 *Review of an Interim Financial Report Performed by the Independent Auditor of the Entity,* in order to state whether, on the basis of the procedures described, we have become aware of any matter that makes us believe that the financial report is not in accordance with the *Corporations Act 2001* including: giving a true and fair view of the consolidated entity's financial position as at 31 December 2006 and its performance for the half-year ended on that date; and complying with Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Regulations 2001*. As the auditor of Altium Limited, ASRE 2410 requires that we comply with the ethical requirements relevant to the audit of the annual financial report.

A review of a half-year financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. It also includes reading the other information included with the financial report to determine whether it contains any material inconsistencies with the financial report. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

For further explanation of a review, visit our website http://www.pwc.com/au/financialstatementaudit.

While we considered the effectiveness of management's internal controls over financial reporting when determining the nature and extent of our procedures, our review was not designed to provide assurance on internal controls.

Our review did not involve an analysis of the prudence of business decisions made by directors or management.

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Independence

In conducting our review, we have complied with the independence requirements of the Corporations Act 2001.

Conclusion

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the half-year financial report of Altium Limited is not in accordance with the *Corporations Act 2001* including:

- (a) giving a true and fair view of the consolidated entity's financial position as at 31 December 2006 and of its performance for the half-year ended on that date; and
- (b) complying with Accounting Standard AASB 134 Interim Financial Reporting and Corporations Regulations 2001.

PricewaterhouseCoopers

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Michelle Chang

M W Chiang Partner Sydney 26 February 2007