

ASX Release: 3 August 2016

LiveHire technology successfully expands into Asia through Randstad Sourceright, significantly increasing total addressable market

Highlights:

- Randstad Sourceright is successfully implementing the LiveHire Talent Community technology for one of its clients, a global leader in consulting, technology and outsourcing;
- The client, the name of which remains confidential, is a global leader in technology and has more than 100,000 employees globally;
- This implementation marks the first client win from an RPO partnership; less than a month after announcing the initial partnership;
- The opening of the South East Asian market through Randstad Sourceright is significant, as it materially expands LiveHire's total addressable market;
- Expansion of LiveHire's technology into Asia demonstrates its scalability through partnering with a global RPO such as Randstad Sourceright, as a distribution channel to large clients globally.

MELBOURNE, Australia, 3 August, 2016 - LiveHire Limited (ASX: LVH), a technology company providing a cloud-based productivity platform for the human resources and recruitment industry, is pleased to announce Randstad Sourceright has successfully implemented the platform for a global consulting, technology and outsourcing client. This marks LiveHire's first installation outside of Australia, in Asia Pacific, significantly expanding the addressable market.

The milestone of Randstad Sourceright's first client implementing LiveHire follows the announcement in July of the partnership with the leading RPO provider. As a part of the partnership, Randstad Sourceright, as evidenced in today's announcement, will deliver LiveHire's Talent Community platform to select Randstad Sourceright's RPO clients, who are looking to engage current, past and future employees as a part of their strategic and



proactive sourcing methods to drive increased productivity, reduced costs and increased quality of hire.

The implementation was the result of a client identification process initiated by Randstad Sourceright, which entered into a partnership with LiveHire. A Talent Community is being built initially in Malaysia, with plans to expand into Singapore shortly thereafter to support the client's recruitment needs.

About Randstad Sourceright

Randstad Sourceright is a global talent solutions leader driving the talent acquisition and human capital management strategies of some of the world's most successful employers. We help these companies discover and develop their Human Intelligence Advantage by quantifying the true impact of their talent strategies. Our subject matter experts and thought leaders around the globe continuously build and evolve our approach and solutions across Recruitment Process Outsourcing (RPO), Managed Services Programs (MSP), Integrated Talent Solutions, Payroll and Independent Contractor Services (PICS) and Outplacement. As an operating company of Randstad, a \$24.5 billion global provider of HR services, Randstad Sourceright delivers the resources and deep capability companies need to optimize their talent strategy for business growth and transformation. We are consistently recognised for service excellence and innovation by industry organisations such as Everest Group, HRO Today Magazine and Staffing Industry Analysts. To learn more, visit www.randstadsourceright.com.

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About LiveHire - www.livehire.com

Founded in 2011, LiveHire is an Australian company offering a cloud-based Human Resources productivity platform for recruitment teams, delivering scalable talent-on-demand.

The platform enables clients to leverage their brand, talent database, networks and digital assets to invite, and curate talent into a single destination – a private, live Talent



Community. The platform allows recruiters and hiring managers to turn recruitment from reactive to proactive by connecting directly with large reserves (talent pools) of engaged candidates with live and up-to-date profiles. LiveHire delivers proven and significant value to its clients through reduced time to hire, lower costs, improved quality of hire and an exceptional candidate experience.

Talent Communities are private networks of talent created by companies on the LiveHire platform. Employers invite candidates — both online and offline — from all of their existing sources of current, past and future candidates and map their employer brand and talent networks. LiveHire's Talent Community connections were more than 135,000 as of June 2016. LiveHire provides up-to-date reporting of Talent Community connection numbers at least quarterly.

A Talent Community connection is the linking of an employer with a potential candidate on the LiveHire platform to create a pool of on-demand talent. Talent Communities give a company access to a sustainable talent pipeline to reduce time to hire and quality of hire.

Companies pay LiveHire a hosting fee based on the total number of Talent Community Connections. Workers can create connections with multiple companies with a single profile, generating recurrent monthly revenue across multiple Talent Communities (network effect).

Importantly for its customers, individuals who create a LiveHire profile and join a company's Talent Community are qualified through clean, structured data offered via their LiveHire profile. Members of Talent Communities are highly engaged because they choose to participate. Through LiveHire's proprietary algorithms, candidate availability can be better understood through user engagement metrics.

All of this can be facilitated via communication through the LiveHire platform itself, direct to the candidate's and hiring manager/recruiter's personal email, mobile phone and web application.