

# Altium Limited ASX Announcement



January 10, 2006

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**For immediate release**

## Altium Q2 sales and revenue update

### Strong sales in key markets drive 13% year over year quarter revenue growth

SYDNEY, Australia – January 10, 2006 – Altium Limited (ASX: ALU), a leading developer of Windows-based electronics design software, today advises the market of its sales performance for the three months ending December 31, 2005.

On December 29, 2005 the company advised the market that it anticipated revenue growth for the second quarter would be in the order of 10%-13% greater than the reported revenue for the corresponding 2004 quarter. After finalization of the revenue results, the company advises that it has achieved revenue of AU\$11.9m for Q2, 2005, up 13% overall from AU\$10.5m achieved in the same period last year.

The result for the quarter was driven by solid sales growth in US and Europe, Altium's two largest markets, as well as strong growth in South East Asia, in particular China and Australia. In late December, the company also began shipping the latest version of its Altium Designer product range, Altium Designer 6.0 to customers.

*"Solid execution has delivered encouraging results for Altium," said Nick Martin, founder and CEO, Altium Limited. "December 2005 saw the completion of a productive quarter for us. We grew our business by 13% over the corresponding period, released a substantial upgrade to Altium Designer, and, at the same time, restructured our European, US and Asia Pacific sales operations. These elements strongly position us for future growth and achieving return on investment for our shareholders.*

These favourable results come at a time when the company is enabling a transition from strategic R&D investment to executing an aggressive sales & marketing strategy in order to penetrate the market and deliver this newly developed technology to customers world-wide.

*“We are extremely heartened by the customer response to Altium Designer – the industry’s first unified electronic product development system” Nick Martin continued. “These sales results confirm our increasing confidence about the future and our resolve to execute to plan and deliver returns to all Altium stakeholders. We are now focused on consolidating and building upon these results and, ultimately, delivering the benefits of this unique technology to every electronics engineer, designer and developer.”*

### **Altium sales in local currencies**

<b>REGION</b>	<b>Oct-Dec 04 (000s)</b>	<b>Oct-Dec 05 (000s)</b>	<b>CHANGE</b>
<b>Product Sales</b>			
US (USD)	2,870	3,565	24%
Europe (EUR)	2,520	3,003	19%
Japan (JPY)	50,300	45,259	-10%
SE Asia (USD)	632	1,005	59%
Australia (AUD)	300	442	47%
<b>Consulting Services</b>			
Consulting (EUR)	400	185	-54%

Note: These results are based on management reports and have not been subject to review by the company’s auditors.

### **About Altium Limited**

Altium Limited (ASX: ALU) is a global developer and supplier of electronics design software for the Microsoft Windows environment. Founded in 1985, Altium released the world's first Microsoft Windows–based printed circuit board design tool in 1991, and continues to provide advanced, easy-to-use and affordable software design tools for complete electronic product development to electronics engineers, designers, and developers worldwide. Altium is headquartered in Sydney, Australia, with sales and support offices in Australia, the United States, Japan, China and Europe – and maintains a large reseller network in all other major markets. More information on Altium and it’s products can be found at [www.altium.com](http://www.altium.com).

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