

# LEGEND

Performance Technology

25<sup>th</sup> May 2005

Australian Stock Exchange Limited  
Company Announcements  
Level 8, 2 The Esplanade  
Perth WA 6000

Dear Sirs

## **LEGEND EXPANDS IN SUB SAHARAN AFRICA**

The Directors of Legend Corporation are pleased to announce that Legend has taken full control of its South African-based joint venture manufacturing and distribution company Memory Performance Pty Ltd.

Memory Performance has been operating for more than five years distributing memory and related components in the sub-Saharan African region. The joint venture operation grew strongly since the initial agreement was struck in late 1999. The manufacturing facilities have now been decommissioned and the equipment shall be relocated to the new Singapore facility. In summary, the terms of the termination agreement were that Legend shall continue to supply memory module products to the former JV partner, Legend paid nominal consideration for the balance of shareholding and the JV company (Memory Performance Pty Ltd) repaid a loan of rand 4,600,000 (AUD\$944,931) to the former JV partner. In the 12 months to February 2005 the joint venture generated revenues of rand 36 million (AUD\$7.2m) and a NPAT of rand 581,546 (AUD\$117,000).

Once fully integrated into the Legend group, Memory Performance Pty Ltd. will benefit from the synergies with the broader Legend global procurement and distribution network enabling the South African operations to deliver considerably better sales revenue and margins than previously achieved under the joint venture. The South African business unit is expected to add AUD\$10 million in additional revenue for financial year 2006.

The South African distribution operations will continue with reduced local staff under the leadership of Mr Robert Carlton, a founding team member of the South African JV. Strategic support will be provided from the existing Australian and Legend's soon-to-be launched Singapore operation. Legend in South Africa will now share the same systems, processes and manufactured products as Australia and New Zealand.

As previously indicated, Legend has targeted total revenue to increase to \$205 million in the 2006 financial year (up more than 20% from the forecasted 2005 financial year revenue of \$170 million) with margins similar to those currently being achieved.

Manufacturers and exporters  
of high performance  
information technology  
products

### **Adelaide - Head Office**

31-35 Conmurra Avenue  
Edwardstown SA 5039  
Telephone (61) 8 88401 9888  
Facsimile (61) 8 8277 6027

### **Brisbane**

Unit 2, 27 Birubi Street  
Coorparoo QLD 4151  
Telephone (61) 7 3397 0799  
Facsimile (61) 7 3397 7590

### **Melbourne**

Unit 2 4 Garden Road  
Clayton VIC 3168  
Telephone (61) 3 9545 3969  
Facsimile (61) 3 9545 3970

### **New Zealand**

Unit 7, 62 Paul Matthews  
Drive Albany Auckland  
Telephone (64) 9 415 3442  
Facsimile (64) 9 415 3448

### **Perth**

Ground Floor, Tower B  
123b Colin Street  
West Perth WA 6005  
Telephone (61) 8 9229 6377  
Facsimile (61) 8 9486 7911

### **Sydney**

Unit 6  
41 Higginbotham Road  
Gladesville NSW 2111  
Telephone (61) 2 9448 6768  
Facsimile (61) 2 9448 6767

Legend (Australasia) Pty Ltd  
ACN 006722 292  
ABN 81006722 292

Legend Corporation Ltd  
ACN 102631087

**Singapore**  
**Hong Kong**  
**Taiwan**  
**Slovakia**  
**South Africa**

[www.legendmemory.com](http://www.legendmemory.com)

## **More about Legend**

Legend is a leading Australian electronics engineering and manufacturing company that designs, manufactures and distributes memory based products including memory modules and related computer components. Legend is globally competitive, with operations extending throughout Australia, New Zealand, South Africa, Asia and Europe.

Legend was established in 1989 and commenced manufacture operations in 1993. Legend has manufacturing facilities in Adelaide (South Australia) and is currently establishing new facilities in Singapore.

Legend has a broad range of clients from key global companies including Acer, Hewlett Packard and NEC to major Australian based computer assemblers including IPEX, ASI and Optima through to major merchandising chains such as Harvey Norman, Dick Smith Electronics, Kmart and Myer.

Best Regards

A handwritten signature in blue ink, appearing to read 'Bradley R Dowe', with a long horizontal flourish extending to the right.

Bradley R Dowe  
Chief Executive Officer