



Media release

NetComm announces major ADSL Modem Supply Contract with B Digital

SYDNEY 11 FEBRUARY 2005 – Leading Australian broadband solutions provider Netcomm, today announced a major order of 10,000 ADSL modems, to national telecommunications service provider, B Digital, and its subsidiary, Digiplus.

B Digital has contracted NetComm to supply two customised versions of its NetComm NB3 ADSL modem to be rebranded for B Digital and Digiplus in their rollout of consumer ADSL services.

The contract is the largest NetComm has ever signed for an ADSL modem and cements its position as Australia's premier manufacturer of broadband products and solutions.

"B Digital is a company oexpanding its geoghical reach and service range and we're delighted to have the chance to partner with them to enhance the success of their ADSL rollout," said NetComm Managing Director, David Stewart.

"Our technical and sales teams are working closely to deliver the appropriate solutions to meet the needs of both B Digital and Digiplus as they enter this new growth phase.

"With the size of its current subscriber base and its strong track record in growth and innovation, B Digital/Digiplus' move into ADSL represents an enormous opportunity for NetComm and we are committed to providing a solution that drives continued expansion for them," said Mr Stewart.

B Digital and Digiplus currently provide over 500,000 services to customers nationally, offering fixed wire, mobile, dial up Internet and broadband services primarily to small business and home users. The company plans a cross-selling campaign to existing customers as well as offering ADSL modem/service bundles to new customers.

B Digital's Managing Director, Peter George, said "We conducted an extensive search of the broadband hardware manufacturers in the market before signing with NetComm as our preferred supplier for this project.

"NetComm were able to meet our technical requirements and as an Australian company, they are able to offer assured and timely supply of future hardware requirements."

B Digital recently announced a strategic alliance with converged media and telco group, SP Telemedia in December 2004.

The arrangement gives B Digital a stake in the Comindico IP network and full ownership of SP Telemedia's Internet resale and fixed line telephone business, Kooee, in exchange for approximately 29 per cent share holding in B Digital plus \$13.75 million in cash.

"These initiatives show that B Digital has aggressive plans to grow its customer base and Netcomm is proud to be in partnership with such a progressive Australian company," said Netcomm MD, David Stewart.

About B Digital

B Digital Limited is a full service telecommunications company offering mobile, internet and fixed wire services to customers in both Australia and New Zealand. The company is listed on the Australian Stock Exchange (ASX: BBB).

For specific inquiries contact Mr Peter George Chairman/ Managing Director on (08) 9463 5800 alternatively, visit www.bdigital.com.au.

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