## Beam Communications Holdings Limited Appendix 4D Half-year report

## 1. Company details

Name of entity: Beam Communications Holdings Limited

ABN: 39 010 568 804

Reporting period: For the half-year ended 31 December 2023 Previous period: For the half-year ended 31 December 2022

#### 2. Results for announcement to the market

			\$'000
Revenues from ordinary activities	down	18.7% to	16,678
Loss from ordinary activities after tax attributable to the owners of Beam Communications Holdings Limited	down	121.5% to	(251)
Loss for the half-year attributable to the owners of Beam Communications Holdings Limited	down	121.5% to	(251)

#### Dividends

There were no dividends paid, recommended or declared during the current financial period.

#### Comments

The loss for the Group after providing for income tax amounted to \$251,000 (31 December 2022: profit of \$1,168,000).

## 3. Net tangible assets

	Reporting period	Previous period
	Cents	Cents
Net tangible assets per ordinary security	10.19	11.04

## 4. Control gained over entities

Not applicable.

#### 5. Loss of control over entities

Not applicable.

## 6. Dividends

#### Current period

There were no dividends paid, recommended or declared during the current financial period.

## Previous period

There were no dividends paid, recommended or declared during the previous financial period.

## 7. Dividend reinvestment plans

Not applicable.

## Beam Communications Holdings Limited Appendix 4D Half-year report

## 8. Details of associates and joint venture entities

The Group has a 50% share in a joint venture company, Zoleo Inc , which was incorporated in Canada in August, 2018.

## 9. Foreign entities

Details of origin of accounting standards used in compiling the report:

Not applicable.

## 10. Audit qualification or review

Details of audit/review dispute or qualification (if any):

The financial statements were subject to a review by the auditors and the review report is attached as part of the Interim Report.

#### 11. Attachments

Details of attachments (if any):

The Interim Report of Beam Communications Holdings Limited for the half-year ended 31 December 2023 is attached.

Date: 28 February 2024

## 12. Signed

Signed \_\_\_\_

Mr Simon Wallace Chairman

## **Beam Communications Holdings Limited**

ABN 39 010 568 804

**Interim Report - 31 December 2023** 

## Beam Communications Holdings Limited Corporate directory 31 December 2023

Directors Mr Simon Lister Wallace

Mr Michael Ian Capocchi Mr Mark Allan Chartres Mr Peter Kopanidis

Company secretary Mr Dennis Frank Payne

Registered office & Unit 5 / 8 Anzed Court Mulgrave, VIC 3170

Principal place of business Ph: (03) 8561 4200

Share register Link Market Services Ltd

Locked Bag A14,

Sydney South, NSW, 1235

Ph: 1300 554 474

Auditor RSM Australia Partners

Level 27, 120 Collins Street, Melbourne, VIC 3000 Ph: (03) 9286 8000

Stock exchange listing Beam Communications Holdings Limited shares are listed on the Australian Securities

Exchange (ASX code: BCC)

Corporate Governance Statement The Corporate Governance statement can be found on the investors page at

https://www.beamcommunications.com/investors/corporate-governance

Email investor@beamcommunications.com

ASX Office Based in Melbourne

# Beam Communications Holdings Limited Directors' report 31 December 2023

The directors present their report, together with the financial statements, on the consolidated entity (referred to hereafter as the 'Group') consisting of Beam Communications Holdings Limited (referred to hereafter as the 'company' or 'parent entity') and the entities it controlled at the end of, or during, the half-year ended 31 December 2023.

#### **Directors**

The following persons were directors of Beam Communications Holdings Limited during the whole of the financial half-year and up to the date of this report, unless otherwise stated:

Mr Simon Lister Wallace (Non-executive chairman)
Mr Michael Ian Capocchi (Managing director)
Mr Mark Allan Chartres (Non-executive director)
Mr Peter Kopanidis (Non-executive director, appointed 15 January 2024)

#### **Company Secretary**

Mr Dennis Frank Payne

The qualifications, experience and special responsibilities of each of the directors who held office during the year are:

#### Simon Lister Wallace - Chairman

Age: 50

Simon Wallace is a corporate lawyer and, based in Melbourne, having previously been an equity partner of the largest law firm in the world, he is now the founder & Managing Partner of his own boutique legal practice.

With extensive legal and commercial proficiency, and particular expertise in the areas of project finance, fundraising and corporate governance, Simon has substantial professional experience in the areas of investment banking, structured and direct equity investments, product formulation and sales.

Simon is admitted to practice as a barrister and solicitor of the Supreme Court of Victoria, the Federal Court of Australia and the High Court of Australia, and he holds degrees from the Australian National University in both Law and Commerce.

Since its inception in August 2018, Simon has been a Director of Zoleo Inc. the joint venture entity of which the Group is a 50% partner with Roadpost Inc of Canada.

Simon Wallace has been a Director of Beam Communications Holdings Limited since 5 February 2015 and was elected Chairman on 22 December 2016.

## Michael Ian Capocchi - Managing Director

Age: 52

Michael Capocchi has over 25 years' experience in the ICT industry and has held several senior management positions. Michael is based in Chicago, USA, which places him closer to the important centres for satellite communications in the USA and UK/Europe.

Michael joined Beam Communications Holdings Limited as the General Manager of the subsidiary, Beam Communications Pty Ltd, in 2003 and was appointed as Managing Director of Beam Communications Holdings Limited in March 2008.

Prior to joining the Group, Michael was the Regional Sales Director for Iridium Satellite LLC, directly managing the sales, distribution and channel management strategies for the Asia-Pacific region. Michael has held senior management positions as the Sales and Marketing Director of Pacific Internet responsible for establishing the Australian operations of the company and with Optus Communications.

Since its inception in August 2018, Michael has been a Director of Zoleo Inc. the joint venture entity of which the Group is a 50% partner with Roadpost Inc of Canada.

Michael Capocchi is an integral part of the Group's business, including managing the day to day operations of the group which occasions extensive domestic and international travel when possible.

# Beam Communications Holdings Limited Directors' report 31 December 2023

#### **Mark Allan Chartres**

Age: 45

Mark Chartres was appointed to the Board of Directors as an Independent Non-Executive Director, commencing on 1 February 2022. Mark has spent nearly two decades professionally engaged in financial markets, including with Macquarie Group and presently Shaw and Partners. Mark's knowledge of our business, financial acumen and investment experience will materially augment the Board's skills matrix.

#### **Peter Kopanidis**

Age: 56

Peter Kopanidis is a seasoned finance professional with over three decades of experience and has a proven track record in Corporate Treasury, Investor Relations and Corporate Finance – including M&A.

With a diverse industry background encompassing roles with some of Australia's leading brands in Telecommunications, Manufacturing, Healthcare, Insurance, Financial Services, and FMCG, Peter will bring a wealth of commercial and financial acumen to Beam. Peter's extensive experience positions him well to contribute strategic guidance, especially around capital allocation, and enhancing the overall functionality and output of the Board.

Peter Kopanidis is currently a Director at Petra Investor Relations & Debt Advisory, a service provider to ASX-listed companies. Previously, he served as Senior Executive – Corporate Finance at Medibank, overseeing IR and Treasury & Investments. For Peter's three-year tenure at Telstra, he was Executive Director – Investor Relations and was Treasurer for a twelve-month period. Peter also spent three years at Treasury Wine Estates as Global Director – Corporate Finance and held a four-year position as Group Treasurer at Foster's Group.

Peter Kopanidis is a Chartered Accountant and holds a Bachelor of Business - Accounting. Peter started his career as an Auditor at KPMG.

#### **Directorships of Other Listed Companies**

No Director of Beam Communications Holdings Limited has been a director of a listed company in the three years immediately before the end of the half year.

#### **Principal activities**

The activities of the Group and its controlled entities during the half year were the development and marketing of a range of communication products and services, mainly satellite based.

#### **Review of operations**

The loss for the Group after providing for income tax amounted to \$251,000 (31 December 2022: profit of \$1,168,000).

A summary of the result for the half-year period is as follows:

## Beam Communications Holdings Limited Directors' report 31 December 2023

	1 July 2023 to 31 Dec 2023 (\$000)	1 July 2022 to 31 Dec 2022 (\$000)
Revenue Other income (excluding interest income)	16,678 295	20,506 183
Deduct: Cost of goods sold, research & development, administrative marketing and corporate expenses Operating profit before amortisation, depreciation, interest and tax	(15,845) 1,128	(18,536) 2,153
Deduct: Amortisation Depreciation Interest	(1,378) (105) (34)	(686) (99) (44)
Operating (loss)/profit	(389)	1,324
Net tax benefit/(expense) Net (loss)/profit for the half-year Total comprehensive (loss)/income for the half-year	138 ( <b>251</b> ) ( <b>251</b> )	(156) <b>1,168</b> <b>1,168</b>

#### Half-Year 2024

The principal activity of the Group during the half-year ended 31 December 2023 continued to be the design, manufacture and global distribution of innovative satellite solutions, such as communication devices and terminals, docking units and handheld phone accessories.

#### **Performance and Profit**

Following consecutive years of significant profitable growth from FY21, the loss after tax for the six months ended 31 December 2023 (1HFY24) was \$0.3 million compared with a profit after tax of \$1.2 million in the previous corresponding period (PCP). The catalyst for the decrease in profit was a 19% or \$3.8 million decline in revenue to \$16.7 million.

Beam's Gross Margin improved 1% to 31% due to a higher quality revenue mix, with continued strong growth in higher margin recurring revenue and a decrease in lower margin hardware sales. EBITDA excluding Zoleo arbitration costs of approximately \$836,000 declined by 9% from the PCP. The higher quality revenue mix and disciplined cost control helped to mitigate some of the earnings impact from the decline in total revenue. Including the Zoleo arbitration costs, EBITDA declined 48% from the PCP.

All of Beam's key businesses experienced revenue declines due to weaker hardware sales. There was a strong PCP by comparison, which included the initial shipment for Iridium GO exec® in late 2022.

The continuing strong growth in recurring revenues has lifted the revenue contribution from these higher margin revenues to 7% of Operating Revenue, up from 5% in the PCP. Total recurring revenue has increased by 111% over the PCP. Growth in recurring revenues is driven by the ZOLEO royalty revenue which increased +47% and other recurring revenue has increased 200% on the PCP. The annualised run-rate of Beam's recurring revenue is now \$2.5 million.

## **Cash Flows**

Beam reported negative free cash flow (operating and investing cash) of \$1.5 million which included \$430,000 of operating cash flow following strong cash receipts of \$19.7 million. The operating cash flow result also included Zoleo arbitration payments and a small increase in working capital to support future business growth. Investing cash outflow of \$1.9 million included investment on further product innovation with development of the new Certus terminal and Certus Messaging Service to run over the Go Exec.

# Beam Communications Holdings Limited Directors' report 31 December 2023

#### **Outlook for FY24**

Through the second-half of the financial year (2HFY24) Beam anticipates revenue to be weaker than the PCP largely due to order deferment into FY25.

Beam anticipates EBITDA excluding Zoleo arbitration costs to be within the range of \$3.1 million to \$3.6 million. Zoleo arbitration costs are estimated to be around \$1.5 million.

Beam anticipates positive free cash flow generation for 2HFY24 and for FY24. This includes approximately \$3 million for capital expenditure (CAPEX) and excludes Zoleo arbitration costs.

#### **Zoleo Arbitration**

During the period Beam announced it was commencing formal proceedings by way of arbitration with its Zoleo Inc. JV Partner, Roadpost Inc. The Canadian arbitration will facilitate the resolution of the parties' matters of dispute and, we expect the ownership of the JV.

The Company regards as objectively compelling its claim that Roadpost has, through its acts, conduct and omissions, details of which would be unwise to reveal in this document, breached various and essential terms of the Joint Venture Agreement between the parties, thereby availing Beam of certain rights and remedies. Beam's obligations to its shareholders demands that these rights be prosecuted against Roadpost and Beam has entered the arbitration process willingly and confidently.

As this matter, which may take until the completion of the second-half of FY24 to resolve, proceeds to its conclusion Beam's nominee directors to the JV will continue to act professionally, competently and enthusiastically in the performance of their roles and duties.

The Arbitration has the potential to provide a value accretive decision for Beam and the required debt funding options to support likely arbitration outcomes are well advanced.

#### **Investors and Directors**

Simon Wallace continues as Chairman of the Board and is also a shareholder in the Company. Simon brings detailed expertise in legal and commercial matters to Beam and was re-elected as a Director by shareholders at the Annual General Meeting on 30 November 2022.

Michael Capocchi is an Executive Director and holds the positions of Managing Director and Chief Executive Officer for all companies in the Group, including the USA subsidiary. He resides in Chicago, USA, which enables him to more easily visit US destinations, as well as the Middle East and UK/Europe where many of the Group's core clients are based. Michael is also a significant shareholder in the Company.

Mark Chartres was appointed to the Board of Directors as an Independent Non-Executive Director, commencing on 1 February 2022. Mark has spent nearly two decades professionally engaged in financial markets, including with Macquarie Group and presently Shaw and Partners. Mark's knowledge of our business, financial acumen and investment experience will materially augment the Board's skills matrix.

Peter Kopanidis joined the Board of Directors as an Independent Non-Executive Director on 15 January 2024, bringing thirty years of experience in Corporate Treasury, Investor Relations, and Corporate Finance. His diverse leadership experience with Australia's leading brands, combined with his qualification as a Chartered Accountant, enriches the Board's strategic and financial decisions. Moreover, his extensive industry insight and financial acumen enhance the Company's governance and strategic planning.

## Significant changes in the state of affairs

Other than those noted above there were no significant changes in the state of affairs of the Group during the half year.

#### **Auditor's independence declaration**

A copy of the auditor's independence declaration as required under section 307C of the *Corporations Act 2001* is set out immediately after this directors' report.

## **Rounding of amounts**

The company is of a kind referred to in Corporations Instrument 2016/191, issued by the Australian Securities and Investments Commission, relating to 'rounding-off'. Amounts in this report have been rounded off in accordance with that Corporations Instrument to the nearest thousand dollars, or in certain cases, the nearest dollar.

## Beam Communications Holdings Limited Directors' report 31 December 2023

This report is made in accordance with a resolution of directors, pursuant to section 306(3)(a) of the *Corporations Act 2001*.

On behalf of the directors

Mr Simon Wallace Chairman

28 February 2024

## Beam Communications Holdings Limited Contents

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#### **General information**

The financial statements cover Beam Communications Holdings Limited as a Group consisting of Beam Communications Holdings Limited and the entities it controlled at the end of, or during, the half-year. The financial statements are presented in Australian dollars, which is Beam Communications Holdings Limited's functional and presentation currency.

Beam Communications Holdings Limited is a listed public company limited by shares, incorporated and domiciled in Australia. Its registered office and principal place of business is:

Unit 5 / 8 Anzed Court Mulgrave, VIC, 3170 Australia

A description of the nature of the Group's operations and its principal activities are included in the directors' report, which is not part of the financial statements.

The financial statements were authorised for issue, in accordance with a resolution of directors, on 28 February 2024.



#### **RSM Australia Partners**

Level 27, 120 Collins Street Melbourne VIC 3000 PO Box 248 Collins Street West VIC 8007

> T+61(0) 3 9286 8000 F+61(0) 3 9286 8199

> > www.rsm.com.au

## AUDITOR'S INDEPENDENCE DECLARATION

As lead auditor for the review of the financial report of Beam Communications Holdings Limited and its controlled entities for the half year ended 31 December 2023, I declare that, to the best of my knowledge and belief, there have been no contraventions of:

- (i) the auditor independence requirements of the Corporations Act 2001 in relation to the review; and
- (ii) any applicable code of professional conduct in relation to the review.

**RSM AUSTRALIA PARTNERS** 

M PARAMESWARAN

Partner

Dated: 28 February 2024 Melbourne, Victoria



## Beam Communications Holdings Limited Statement of profit or loss and other comprehensive income For the half-year ended 31 December 2023

	Consolidated		
	Note	31 December 3 2023 \$'000	1 December 2022 \$'000
Revenue	3	16,678	20,506
Other income	4	296	193
Expenses Cost of sales Employment expense Depreciation and amortisation expense Finance costs Administrative expense Legal, insurance and patent Marketing and ICT Other		(11,148) (2,529) (1,483) (36) (310) (746) (475) (636)	(15,134) (2,157) (785) (54) (196) (139) (357) (553)
(Loss)/profit before income tax benefit/(expense)		(389)	1,324
Income tax benefit/(expense)	5	138	(156)
(Loss)/profit after income tax benefit/(expense) for the half-year attributable to the owners of Beam Communications Holdings Limited		(251)	1,168
Other comprehensive income for the half-year, net of tax		<del>-</del>	
Total comprehensive (loss)/income for the half-year attributable to the owners of Beam Communications Holdings Limited		(251)	1,168
		Cents	Cents
Basic earnings per share Diluted earnings per share	11 11	(0.29) (0.29)	1.35 1.35

## Beam Communications Holdings Limited Statement of financial position As at 31 December 2023

	Consolidated		
	Note	31 December 2023	30 June 2023
		\$'000	\$'000
Assets			
Current assets		0.004	
Cash and cash equivalents	0	3,384	4,951
Trade and other receivables	6	4,205	5,321
Inventories Total current assets		7,349 14,938	
Total current assets		14,930	17,734
Non-current assets			
Plant and equipment	7	99	100
Right-of-use assets	7 8	602 9,408	96 8 015
Development costs Deferred tax	0	600	8,915 457
Total non-current assets		10,709	9,568
Total Hon-current assets		10,709	9,500
Total assets		25,647	27,302
Liabilities			
Current liabilities			
Trade and other payables	9	5,193	7,274
Lease liabilities		392	103
Provisions		1,588	1,425
Total current liabilities		7,173	8,802
Non-current liabilities			
Lease liabilities		194	27
Provisions		51	53
Total non-current liabilities		245	80
Total liabilities		7,418	8,882
Net assets		18,229	18,420
Equity Issued capital	10	17,375	17,375
Reserves	10	216	17,375
Retained profits		638	857
·			
Total equity		18,229	18,420

## Beam Communications Holdings Limited Statement of changes in equity For the half-year ended 31 December 2023

Consolidated	Issued capital \$'000	Reserves \$'000	Accumulated losses \$'000	Total equity \$'000
Balance at 1 July 2022	17,375	163	(1,304)	16,234
Profit after income tax expense for the half-year Other comprehensive income for the half-year, net of tax	<u> </u>	<u>-</u>	1,168 	1,168
Total comprehensive income for the half-year	-	-	1,168	1,168
Transactions with owners in their capacity as owners: Remuneration based option payments Adjustment for broker options expired		47 (85)	- 85_	47
Balance at 31 December 2022	17,375	125	(51)	17,449
Consolidated	Issued capital \$'000	Reserves \$'000	Retained profits \$'000	Total equity \$'000
Consolidated Balance at 1 July 2023	capital		profits	
	capital \$'000	\$'000	profits \$'000	\$'000
Balance at 1 July 2023  Loss after income tax benefit for the half-year	capital \$'000	\$'000	<b>profits</b> <b>\$'000</b> 857	<b>\$'000</b> 18,421
Balance at 1 July 2023  Loss after income tax benefit for the half-year  Other comprehensive income for the half-year, net of tax	capital \$'000	\$'000	profits \$'000 857 (251)	\$'000 18,421 (251)

## Beam Communications Holdings Limited Statement of cash flows For the half-year ended 31 December 2023

	Consolidated 31 December 31 December		
	2023 \$'000	2022 \$'000	
Cash flows from operating activities			
Receipts from customers (inclusive of GST)	19,761	18,931	
Payments to suppliers and employees (inclusive of GST)	(19,304)	(20,459)	
Interest received Insurance proceeds received	12	10 -	
Interest and finance charges paid	(36)	(41)	
Payroll tax (payment)/refund	(4)	90	
Net cash from/(used in) operating activities	430	(1,469)	
Cash flows from investing activities			
Payments for property, plant and equipment	(18)	(16)	
Payments for capitalised development costs Proceeds from research and development grant	(1,865)	(1,856)	
Proceeds from research and development grant	<del></del>	884	
Net cash used in investing activities	(1,883)	(988)	
Cash flows from financing activities			
Net loan payments	-	(162)	
Lease liability repayments	(114)	(117)	
Net cash used in financing activities	(114)	(279)	
Net decrease in cash and cash equivalents	(1,567)	(2,736)	
Cash and cash equivalents at the beginning of the financial half-year	4,951	5,775	
Cash and cash equivalents at the end of the financial half-year	3,384	3,039	

## Note 1. Material accounting policy information

These general purpose financial statements for the interim half-year reporting period ended 31 December 2023 have been prepared in accordance with Australian Accounting Standard AASB 134 'Interim Financial Reporting' and the Corporations Act 2001, as appropriate for for-profit oriented entities. Compliance with AASB 134 ensures compliance with International Financial Reporting Standard IAS 34 'Interim Financial Reporting'.

These general purpose financial statements do not include all the notes of the type normally included in annual financial statements. Accordingly, these financial statements are to be read in conjunction with the annual report for the year ended 30 June 2023 and any public announcements made by the company during the interim reporting period in accordance with the continuous disclosure requirements of the *Corporations Act 2001*.

The accounting policies adopted are consistent with those of the previous financial year and corresponding interim reporting period, unless otherwise stated.

#### New or amended Accounting Standards and Interpretations adopted

The Group has adopted all of the new or amended Accounting Standards and Interpretations issued by the Australian Accounting Standards Board ('AASB') that are mandatory for the current reporting period. The impact of these standards did not have a material impact on the Group.

Any new or amended Accounting Standards or Interpretations that are not yet mandatory have not been early adopted.

## **Accounting policies**

The accounting policies applied in preparing these consolidated financial statements for the half-year ended 31 December 2023 are the same as those applied by the consolidated entity in its consolidated annual financial report as at and for the year ended 30 June 2023.

## Note 2. Operating segments

#### Identification of reportable operating segments

The Group has identified operating segments based upon internal reports that are reviewed and used by the Directors in assessing performance and determining the allocation of resources in respect of its satellite communications products services and online sales. As the online sales segment operated by SatPhone Shop Pty Ltd, a wholly owned subsidiary company, does not meet the quantitative threshold for separate disclosure, the company considers its aggregate segment as it sole segment. Accordingly, revenue and results are fully disclosed in the consolidated statement of profit or loss and other comprehensive income for this aggregated sole operating segment.

The consolidated statement of financial position discloses the sole operating segment assets and liabilities which are held within Australia.

## Geographical information

The geographical disaggregation of sales has been presented in Note 3.

## Note 3. Revenue

	Consol	idated
	31 December	31 December
	2023	2022
	\$'000	\$'000
Equipment sales	15,415	19,888
Airtime	703	221
Other	560	397
Revenue	16,678	20,506

## Note 3. Revenue (continued)

Disaggregation of revenue

The disaggregation of revenue from contracts with customers is as follows:

	Consolic 31 December 3 2023 \$'000	
Geographical regions		
Australia	3,094	2,557
United States of America United Arab Emirates	6,149 207	7,363 509
United Kingdom	651	725
China	76	95
Canada	3,797	4,859
Japan Other foreign countries	105 2,599	147 4,251
Other foreign countries		
	16,678	20,506
Timing of revenue recognition		
Goods and services transferred at a point in time	15,473	19,944
Goods and services transferred over time	1,205	562
	16,678	20,506
		-,
Note 4. Other income		
	Conceli	datad
	Consolie 31 December 3	
	Consolio 31 December 3 2023	
	31 December 3	1 December
Research and development grant	31 December 3 2023 \$'000	31 December 2022 \$'000
Research and development grant Interest and insurance proceeds	31 December 3 2023	31 December 2022
Interest and insurance proceeds	31 December 3 2023 \$'000 283 13	\$1 December 2022 \$'000 183 10
	31 December 3 2023 \$'000	\$1 December 2022 \$1000
Interest and insurance proceeds	31 December 3 2023 \$'000 283 13	\$1 December 2022 \$'000 183 10
Interest and insurance proceeds  Other income	31 December 3 2023 \$'000 \$283 13 296	\$1 December 2022 \$1000 183 10 193
Interest and insurance proceeds  Other income	31 December 3 2023 \$'000 \$283 13 296 \$Consolid	\$1 December 2022 \$1000 \$183 10 193
Interest and insurance proceeds  Other income	31 December 3 2023 \$'000 \$283 13 296	\$1 December 2022 \$1000 \$183 10 193
Interest and insurance proceeds  Other income	31 December 3 2023 \$'000 \$283 13 296 \$Consolid 31 December 3	\$1 December 2022 \$1000 \$183 10 193 dated \$1 December
Other income  Note 5. Income tax expense	31 December 3 2023 \$'000 \$283 13 296 \$Consolid 31 December 3 2023 \$'000	\$1 December 2022 \$1000 \$183 10 193 dated \$1 December 2022
Other income  Note 5. Income tax expense  Current tax expense	31 December 3 2023 \$'000 \$283	\$1 December 2022 \$'000 \$183 10 193 193 193 193 193 193 193 193 193 193
Other income  Note 5. Income tax expense	31 December 3 2023 \$'000 \$283 13 296 \$Consolid 31 December 3 2023 \$'000	\$1 December 2022 \$1000 \$183 10 193 dated \$1 December 2022

The deferred tax expense reflects the movements in the deferred tax assets and liabilities.

The directors have recognised 100% (2022: 60%) of the deferred tax assets and liabilities relating to carried forward tax losses.

Note 6. Trade and other receivables

					Conso	lidated
					2023 \$'000	30 June 2023 \$'000
Current assets Trade receivables	Polynomia				2,884	4,342
Less: Allowance for expected cre	dit iosses				2,884	4,342
Other receivables and prepaymer Rental & other security deposits	nts				1,207 114	865 114
					1,321	979
					4,205	5,321
Ageing reconciliation	Within trade terms \$'000's	Past due but not impaired (days overdue) 31-60 \$'000's	Past due but not impaired (days overdue) 61-90 \$'000's	Past due but not impaired (days overdue) 90+ \$'000's	Past due & impaired \$'000's	Gross amount \$'000's
31 December 2023						
<u>Current</u> Trade receivables	2,628	230	7	19	-	2,884
Other receivables	1,207	-	-	-	-	1,207
Rental & other security deposits	114	-	-	-	-	114
Expected credit loss rate	-	-	-	-	-	-
30 June 2023 Current						
Trade receivables	4,111	93	117	21	-	4,342
Other receivables	865	-	-	-	-	865
Rental & other security deposits	114	-	-	-	-	114
Expected credit loss rate	-	-	-	-	-	-

All trade receivables past due terms but not impaired are expected to be received in the normal course of business.

## Note 7. Right-of-use assets

	Consolidated 31 December		
	2023 \$'000	30 June 2023 \$'000	
Non-current assets			
Plant and equipment - right-of-use	1,946	1,360	
Less: Accumulated depreciation	(1,344)	(1,264)	
	602	96	

## Note 7. Right-of-use assets (continued)

#### Reconciliations

Reconciliations of the written down values at the beginning and end of the current financial half-year are set out below:

Consolidated	Balance \$'000
Balance at 1 July 2023 Additions Depreciation expense	96 586 
Balance at 31 December 2023	602_

The Group leases building and two forklifts, with respective lease terms of 12, 5, and 3 years. Initially, the building was leased for a 9-year term starting in January 2015. This lease was modified in December 2023 to incorporate an additional three-year period. None of the lease contracts include terms for variable lease payments.

	Half-year ended 2023 \$'000	Half-year ended 2022 \$'000	
Amount recognised in profit or loss			
Depreciation expense on right-of-use assets	80	77	
Interest expense on lease liabilities	6	10	
Expense relating to short-term leases	13	13	
Note 8. Development costs			
	Consoli 31 December	Consolidated	

		Consolidated 31 December		
	2023 30 Jւ	ine 2023 5'000		
Non-current assets Development costs Less: Accumulated amortisation	14,928 (5,520)	13,057 (4,142)		
	9,408	8,91 <u>5</u>		

## Reconciliations

Reconciliations of the written down values at the beginning and end of the current financial half-year are set out below:

## Movement in carrying amount of development costs

Consolidated	\$'000
Balance at 1 July 2023 Additions Amortisation expense	8,915 1,871 (1,378)
Balance at 31 December 2023	9,408

The Group has assessed the minimum useful life of products from recent development projects at 4 years or 5 years giving a 20% p.a. or 25% p.a. amortisation rate on completed projects.

## Note 9. Trade and other payables

		Consolidated 31 December	
	2023 \$'000	30 June 2023 \$'000	
Current liabilities			
Trade payables and accruals	3,894	5,725	
Deferred R&D income	962	1,245	
Other deferred income	337	304	
	5,193	7,274	

The Group initially recognises refundable R&D grants as deferred income upon receipt and brings to account the income over the same period as the amortisation of the related completed project cost. \$283,000 of R&D grant income was recognised in the statement of profit & loss for the half year.

#### Note 10. Issued capital

		Consolidated		
	31 December	30 June 2023	31 December	30 June 2023
	2023		2023	
	Shares	Shares	\$'000	\$'000
Ordinary shares - fully paid	86,421,921	86,421,921	17,375	17,375

## (a) Ordinary shares

Ordinary shares entitle the holder to participate in dividends and the proceeds on the winding up of the company in proportion to the number of and amounts paid on the shares held. The fully paid ordinary shares have no par value and the company does not have a limited amount of authorised capital.

On a show of hands every member present at a meeting in person or by proxy shall have one vote and upon a poll each share shall have one vote.

## (b) Share buy-back

There is no current on-market share buy-back.

## Note 11. Earnings per share

	Consol 31 December 2023 \$'000	
(Loss)/profit after income tax attributable to the owners of Beam Communications Holdings Limited (Loss)/profit after income tax attributable to the owners of Beam Communications Holdings Limited used in calculating diluted earnings per share	(251) (251)	1,168 1,168
Elithed used in calculating diluted earnings per share	Number	Number
Weighted average number of ordinary shares used in calculating basic earnings per share	86,421,921	86,421,921
Weighted average number of ordinary shares used in calculating diluted earnings per share	86,421,921	86,421,921

Options have not been considered in the dilutive earnings per share calculation due to the average market price being less than the exercisable price.

## Note 11. Earnings per share (continued)

	Cents	Cents
Basic earnings per share	(0.29)	1.35
Diluted earnings per share	(0.29)	1.35

## Note 12. Events after the reporting period

No matter or circumstance has arisen since 31 December 2023 that has significantly affected, or may significantly affect the Group's operations, the results of those operations, or the Group's state of affairs in future financial years.

## Beam Communications Holdings Limited Directors' declaration 31 December 2023

In the directors' opinion:

- the attached financial statements and notes comply with the *Corporations Act 2001*, Australian Accounting Standard AASB 134 'Interim Financial Reporting', the *Corporations Regulations 2001* and other mandatory professional reporting requirements;
- the attached financial statements and notes give a true and fair view of the Group's financial position as at 31 December 2023 and of its performance for the financial half-year ended on that date; and
- there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

Signed in accordance with a resolution of directors made pursuant to section 303(5)(a) of the Corporations Act 2001.

On behalf of the directors

Mr Simon Wallace Chairman

28 February 2024



#### **RSM Australia Partners**

Level 27, 120 Collins Street Melbourne VIC 3000 PO Box 248 Collins Street West VIC 8007

> T+61(0) 3 9286 8000 F+61(0) 3 9286 8199

> > www.rsm.com.au

## INDEPENDENT AUDITOR'S REVIEW REPORT To the Members of Beam Communications Holdings Limited

#### Conclusion

We have reviewed the accompanying half-year financial report of Beam Communications Holdings Limited ('the company') and its controlled entities (together 'the consolidated entity') which comprises the consolidated statement of financial position as at 31 December 2023, the consolidated statement of profit or loss and other comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the half-year ended on that date, notes comprising a summary of significant accounting policies and other explanatory information, and the directors' declaration of the consolidated entity comprising the company and the entities it controlled at the half-year end or from time to time during the half-year.

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the half-year financial report of the consolidated entity is not in accordance with the *Corporations Act 2001* including:

- (a) giving a true and fair view of the consolidated entity's financial position as at 31 December 2023 and of its performance for the half-year ended on that date; and
- (b) complying with Accounting Standard AASB 134 *Interim Financial Reporting* and *Corporations Regulations* 2001.

## Basis for Conclusion

We conducted our review in accordance with ASRE 2410 Review of a Financial Report Performed by the Independent Auditor of the Entity. Our responsibilities are further described in the Auditor's Responsibilities for the Review of the Financial Report section of our report. We are independent of the Company in accordance with the auditor independence requirements of the Corporations Act 2001 and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 Code of Ethics for Professional Accountants (including Independence Standards) (the Code) that are relevant to our audit of the annual financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the directors of Beam Communications Holdings Limited, would be in the same terms if given to the directors as at the time of this auditor's review report.





## Responsibility of the Directors' for the Financial Report

The directors of the Beam Communications Holdings Limited are responsible for the preparation of the half-year financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the half-year financial report that is free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility for the Review of the Financial Report

Our responsibility is to express a conclusion on the half-year financial report based on our review. We conducted our review in accordance with Auditing Standard on Review Engagements ASRE 2410 *Review of a Financial Report Performed by the Independent Auditor of the Entity*, in order to state whether, on the basis of the procedures described, we have become aware of any matter that makes us believe that the half-year financial report is not in accordance with the *Corporations Act 2001* including: giving a true and fair view of the consolidated entity's financial position as at 31 December 2023 and its performance for the half-year ended on that date; and complying with Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Regulations* 2001.

A review of a half-year financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

**RSM AUSTRALIA PARTNERS** 

M PARAMESWARAN

Juthace

Partner

RSM

Dated: 28 February 2024 Melbourne, Victoria