## Appendix 3B

# New issue announcement, application for quotation of additional securities and agreement

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.

 $Introduced \ o1/o7/96 \ \ Origin: Appendix \ 5 \ \ Amended \ o1/o7/98, \ o1/o9/99, \ o1/o7/o0, \ 30/o9/o1, \ 11/o3/o2, \ o1/o1/o3, \ 24/10/o5, \ o1/o8/12, \ o4/o3/13$ 

SEEK LIMITED					
ABN 46 080 075 314					
We (the entity) give ASX the following information.					
Part 1 - All issues You must complete the relevant sections (attach sheets if there is not enough space).					
1	<sup>+</sup> Class of <sup>+</sup> securities issued or to be issued	Performance Right issued to Senior Management under the SEEK Performance Rights and Options Plan ( <b>Performance Right</b> )			
2	Number of *securities issued or to be issued (if known) or maximum number which may be issued	Performance Right: 1			

Name of entity

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<sup>+</sup> See chapter 19 for defined terms.

**Principal** terms of the 3 +securities (e.g. if options, exercise price and expiry date; if paid \*securities. the amount outstanding and due dates for if payment; +convertible securities. the conversion price and dates for conversion)

#### **Performance Right**

- (a) Qualifying Period 1 July 2017 to 30 June 2018
- (b) Vest date 1 July 2018
- (c) Disposal restriction until 1 July 2019

Each Performance Right entitles the holder to acquire a number of fully paid ordinary shares in SEEK if the Performance Right vests. A Performance Right will be eligible to vest if the holder continues to be employed by the SEEK group until the end of the Qualifying Period.

The maximum number of shares that will be provided at the end of the Qualifying Period if a Performance Right vests has been determined, at time of grant, in accordance with a conversion formula. The number of shares provided upon exercise will be determined by dividing the allocation value of the Performance Right by the 60 day volume weighted average share price (VWAP) at 1 July 2017 and applying a percentage determined by the individual performance rating of a holder for FY18.

Performance Rights are automatically exercised following vesting. There is no amount payable by a holder on issue or exercise of a Performance Right. The shares provided on exercise of each Performance Right will be subject to a 12 month disposal restriction period ending on 1 July 2019.

4 Do the \*securities rank equally in all respects from the \*issue date with an existing \*class of quoted \*securities?

If the additional \*securities do not rank equally, please state:

- the date from which they do
- the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment
- the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment

Prior to exercise, the Performance Right does not carry a right to vote or receive dividends or distributions. The ordinary shares provided on exercise of the Performance Right will rank equally with the fully paid ordinary shares then on issue.

5 Issue price or consideration

Nil consideration

(If issued as consideration for the acquisition of assets, clearly Performance Rights are issued to Senior Management as part of SEEK's FY18 Senior identify those assets) Management remuneration. Performance Rights are issued under the SEEK Performance Rights and Options Plan. Not applicable 6a Is the entity an +eligible entity that has obtained security holder approval under rule 7.1A? If Yes, complete sections 6b - 6h in relation to the +securities the subject of this Appendix 3B, and comply with section 6i 6b The date the security holder Not applicable resolution under rule 7.1A was passed Not applicable 6c Number of +securities issued without security holder approval under rule 7.1 6d Number of \*securities issued Not applicable with security holder approval under rule 7.1A Number of +securities issued Not applicable 6e with security holder approval under rule 7.3, or another specific security holder approval (specify date of meeting) 6f Not applicable Number of \*securities issued under an exception in rule 7.2 6g Not applicable If \*securities issued under rule 7.1A, was issue price at least 75% of 15 day VWAP as calculated under rule 7.1A.3? Include the +issue date and both values. Include the source of the VWAP

**Performance Right** 

calculation.

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Purpose of the issue

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<sup>+</sup> See chapter 19 for defined terms.

6h	If *securities were issued under rule 7.1A for non-cash consideration, state date on which valuation of consideration was released to ASX Market Announcements	Not applicable		
6i	Calculate the entity's remaining issue capacity under rule 7.1 and rule 7.1A – complete Annexure 1 and release to ASX Market Announcements	Not applicable		
7	*Issue dates  Note: The issue date may be prescribed by ASX (refer to the definition of issue date in rule 19.12). For example, the issue date for a pro rata entitlement issue must comply with the applicable timetable in Appendix 7A.  Cross reference: item 33 of Appendix 3B.	9 March 2018		
		[	[•	
0	N 1 1 +1 C 11	Number	+Class	
8	Number and *class of all *securities quoted on ASX (including the *securities in section 2 if applicable)	Ordinary shares	350,655,882	
		Number	+Class	
9	Number and *class of all *securities not quoted on ASX (including the *securities in section 2 if applicable)	Options LTI Rights Equity Rights Performance Rights	680,348 1,747,475 7 57	
10	Dividend policy (in the case of a trust, distribution policy) on the increased capital (interests)			
Part 2 - Pro rata issue				
11	Is security holder approval required?	Not applicable		
12	Is the issue renounceable or non-renounceable?	Not applicable		

13	Ratio in which the *securities will be offered	Not applicable
14	<sup>+</sup> Class of <sup>+</sup> securities to which the offer relates	Not applicable
15	<sup>+</sup> Record date to determine entitlements	Not applicable
16	Will holdings on different registers (or subregisters) be aggregated for calculating entitlements?	Not applicable
17	Policy for deciding entitlements in relation to fractions	Not applicable
18	Names of countries in which the entity has security holders who will not be sent new offer documents  Note: Security holders must be told how their entitlements are to be dealt with.  Cross reference: rule 7.7.	Not applicable
19	Closing date for receipt of acceptances or renunciations	Not applicable
20	Names of any underwriters	Not applicable
21	Amount of any underwriting fee or commission	Not applicable
22	Names of any brokers to the issue	Not applicable
23	Fee or commission payable to the broker to the issue	Not applicable
24	Amount of any handling fee payable to brokers who lodge acceptances or renunciations on behalf of security holders	Not applicable
25	If the issue is contingent on security holders' approval, the date of the meeting	Not applicable

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<sup>+</sup> See chapter 19 for defined terms.

26	Date entitlement and acceptance form and offer documents will be sent to persons entitled	Not applicable
27	If the entity has issued options, and the terms entitle option holders to participate on exercise, the date on which notices will be sent to option holders	Not applicable
	noiders	
28	Date rights trading will begin (if applicable)	Not applicable
29	Date rights trading will end (if	Not applicable
	applicable)	
30	How do security holders sell their entitlements <i>in full</i> through a broker?	Not applicable
31	How do security holders sell <i>part</i> of their entitlements through a broker and accept for the balance?	Not applicable
32	How do security holders dispose of their entitlements (except by sale through a broker)?	Not applicable
	+1 1-4-	N7-4 11 1-1-
33	<sup>+</sup> Issue date	Not applicable

### Part 3 - Quotation of securities You need only complete this section if you are applying for quotation of securities Type of \*securities 34 (tick one) +Securities described in Part 1 (a) All other +securities (b) Example: restricted securities at the end of the escrowed period, partly paid securities that become fully paid, employee incentive share securities when restriction ends, securities issued on expiry or conversion of convertible securities Entities that have ticked box 34(a) Additional securities forming a new class of securities Tick to indicate you are providing the information or documents If the \*securities are \*equity securities, the names of the 20 largest holders of the 35 additional \*securities, and the number and percentage of additional \*securities held by those holders n/a - no new class of securities 36 If the +securities are +equity securities, a distribution schedule of the additional \*securities setting out the number of holders in the categories 1 - 1,000 1,001 - 5,000 5,001 - 10,000 10,001 - 100,000 100,001 and over n/a – no new class of securities A copy of any trust deed for the additional +securities 37 n/a – no new class of securities Entities that have ticked box 34(b) Number of \*securities for which Not applicable 38 <sup>+</sup>quotation is sought

quotation is sought

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\*Class of \*securities for which

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Not applicable

<sup>+</sup> See chapter 19 for defined terms.

Do the \*securities rank equally in Not applicable 40 all respects from the +issue date with an existing +class of quoted +securities? If the additional \*securities do not rank equally, please state: the date from which they do the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment Not applicable Reason for request for quotation 41 Example: In the case of restricted securities, end of restriction period (if issued upon conversion of another \*security, clearly identify that other \*security) Number +Class and +class of Not applicable Not applicable Number all 42 +securities quoted on (including the +securities in clause 38)

#### **Quotation agreement**

- \*Ouotation of our additional \*securities is in ASX's absolute discretion. ASX may quote the \*securities on any conditions it decides.
- We warrant the following to ASX. 2
  - The issue of the +securities to be quoted complies with the law and is not for an illegal purpose.
  - There is no reason why those +securities should not be granted <sup>+</sup>quotation.
  - An offer of the \*securities for sale within 12 months after their issue will not require disclosure under section 707(3) or section 1012C(6) of the Corporations Act.

Note: An entity may need to obtain appropriate warranties from subscribers for the securities in order to be able to give this warranty

- Section 724 or section 1016E of the Corporations Act does not apply to any applications received by us in relation to any \*securities to be quoted and that no-one has any right to return any \*securities to be quoted under sections 737, 738 or 1016F of the Corporations Act at the time that we request that the \*securities be quoted.
- If we are a trust, we warrant that no person has the right to return the \*securities to be quoted under section 1019B of the Corporations Act at the time that we request that the +securities be quoted.
- We will indemnify ASX to the fullest extent permitted by law in respect of any 3 claim, action or expense arising from or connected with any breach of the warranties in this agreement.
- We give ASX the information and documents required by this form. If any 4 information or document is not available now, we will give it to ASX before <sup>+</sup>quotation of the <sup>+</sup>securities begins. We acknowledge that ASX is relying on the information and documents. We warrant that they are (will be) true and complete.

Sign here:

Date: 9 March 2018

Company secretary

Print name: Lynne Jensen

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<sup>+</sup> See chapter 19 for defined terms.