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ResMed Inc. Announces Results for the Second Quarter of Fiscal Year 2024

- Year-over-year revenue grows 12%, operating profit down 2%, non-GAAP operating profit up 20%
- Resumed share repurchase program, repurchased \$50 million during quarter

Note: A webcast of ResMed's conference call will be available at 4:30 p.m. ET today at http://investor.resmed.com

SAN DIEGO, January 24, 2024 – ResMed Inc. (NYSE: RMD, ASX: RMD) today announced results for its quarter ended December 31, 2023.

Second Quarter 2024 Highlights

All comparisons are to the prior year period

- Revenue increased by 12% to \$1.2 billion; up 11% on a constant currency basis
- Gross margin contracted 50 bps to 55.6%; non-GAAP gross margin grew 10 bps to 56.9%
- Income from operations decreased 2%; non-GAAP operating profit up 20%
- Operating cash flow of \$272.8 million
- Diluted earnings per share of \$1.42; non-GAAP diluted earnings per share of \$1.88

"Our second-quarter fiscal year 2024 results reflect strong double-digit growth across our combined device, masks and accessories, and residential care software businesses, as well as cost discipline to support an acceleration in profitability," said Mick Farrell, ResMed's CEO. "We continue to expand the production and delivery of our market-leading flow generator platforms, and we are successfully launching our latest generation platform, AirSense 11, into new markets and geographies around the world. The strong growth in patient flow we've seen over the past several quarters has supported ongoing device growth, as well as augmented and accelerated our replenishment programs for sustained mask and accessories growth. Organic growth of our residential care software business in home medical equipment, home health, home nursing, and beyond, catalyzed by strategic acquisitions, continues to deliver and complements our core mask and accessory business growth.

"As we look ahead, ResMed is well-positioned to lean into leading the expansion and growth of sleep health and breathing health. We are the clear leader in a very large and growing market; I'm excited about ResMed's future as we focus on delivering for our stakeholders through product innovation, operational excellence, and increasing brand awareness as we progress towards our goal of improving 250 million lives in 2025."

Financial Results and Operating Metrics

Unaudited; \$ in millions, except for per share amounts

	Three Months Ended								
	De	cember 31, 2023	December 31, 2022		% Change	Constant Currency ^(A)			
Revenue	\$	1,162.8	\$	1,033.7	12 %	11 %			
Gross margin		55.6 %		56.1 %	(1)				
Non-GAAP gross margin (B)		56.9 %		56.8 %	_				
Selling, general, and administrative expenses		222.2		211.7	5	4			
Research and development expenses		73.9		69.9	6	6			
Income from operations		275.1		280.2	(2)				
Non-GAAP income from operations (B)		365.5		305.5	20				
Net income		208.8		224.9	(7)				
Non-GAAP net income (B)		277.3		244.4	13				
Diluted earnings per share	\$	1.42	\$	1.53	(7)				
Non-GAAP diluted earnings per share (B)	\$	1.88	\$	1.66	13				

	Six Months Ended											
	De	ecember 31, 2023	December 31, 2022		% Change	Constant Currency ^(A)						
Revenue	\$	2,265.1	\$	1,984.0	14 %	13 %						
Gross margin		55.1 %		56.5 %	(2)							
Non-GAAP gross margin (B)		56.4 %		57.2 %	(1)							
Selling, general, and administrative expenses		445.0		404.9	10	9						
Research and development expenses		149.6		133.1	12	13						
Income from operations		564.1		555.9	1							
Non-GAAP income from operations (B)		684.3		596.3	15							
Net income		428.2		435.4	(2)							
Non-GAAP net income (B)		518.5		466.5	11							
Diluted earnings per share	\$	2.90	\$	2.95	(2)							
Non-GAAP diluted earnings per share (B)	\$	3.51	\$	3.17	11							

- (A) In order to provide a framework for assessing how our underlying businesses performed excluding, the effect of foreign currency fluctuations, we provide certain financial information on a "constant currency" basis, which is in addition to the actual financial information presented. In order to calculate our constant currency information, we translate the current period financial information using the foreign currency exchange rates that were in effect during the previous comparable period. However, constant currency measures should not be considered in isolation or as an alternative to U.S. dollar measures that reflect current period exchange rates, or to other financial measures calculated and presented in accordance with U.S. GAAP.
- (B) See the reconciliation of non-GAAP financial measures in the table at the end of the press release.

Discussion of Second Quarter Results

All comparisons are to the prior year period unless otherwise noted

- Revenue grew by 11 percent on a constant currency basis, driven by increased demand for our sleep devices, as well as strong growth across our mask product portfolio.
 - Revenue in the U.S., Canada, and Latin America, excluding Software-as-a-Service, grew by 9
 percent.
 - Revenue in Europe, Asia, and other markets, excluding Software-as-a-Service, grew by 12 percent on a constant currency basis.

- Software-as-a-Service revenue increased by 24 percent, reflecting incremental revenue from our acquisition of MEDIFOX DAN and continued organic growth in our SaaS portfolio.
- Gross margin decreased by 50 basis points mainly due to costs associated with a field safety notification for
 masks with magnets. Non-GAAP gross margin increased by 10 basis points, primarily due to reduced
 freight costs and favorable foreign currency movements, partially offset by an unfavorable product mix and
 component cost increases.
- Selling, general, and administrative expenses increased by 4 percent on a constant currency basis. SG&A
 expenses improved to 19.1 percent of revenue in the quarter, compared with 20.5 percent in the same
 period of the prior year. The increase in SG&A expenses was mainly due to increases in employee-related
 expenses and incremental expenses associated with our acquisition of MEDIFOX DAN.
- We recorded \$64.2 million of restructuring related charges associated with an evaluation of our existing operations to increase operational efficiency, decrease costs, and increase profitability. Restructuring charges were comprised of \$28.6 million of employee severance and other one-time termination benefits, \$33.2 million of intangible asset impairments associated with the wind down of certain business activities, and \$2.4 million of other miscellaneous asset impairments.
- Income from operations decreased by 2 percent, and non-GAAP income from operations increased by 20
 percent.
- Net income for the quarter was \$208.8 million and diluted earnings per share was \$1.42. Non-GAAP net income increased by 13% to \$277.3 million, and non-GAAP diluted earnings per share increased by 13% to \$1.88, predominantly attributable to strong sales and modest growth of operating expenses.
- Operating cash flow for the quarter was \$272.8 million, compared to net income in the current quarter of \$208.8 million and non-GAAP net income of \$277.3 million.
- During the quarter, we paid \$70.7 million in dividends and repurchased 335,000 shares for consideration of \$50 million as part of our ongoing capital management.

Other Business and Operational Highlights

- Introduced a new operating model with three new global leadership positions designed to accelerate long-term profitable growth. Operating model evolution intended to increase the velocity of product development and sharpen focus on customers and brand through a Product-led, Customer-centric, and Brand-enhanced organization. Justin Leong appointed Chief Product Officer, Katrin Pucknat became Chief Marketing Officer, and Mike Fliss named Chief Revenue Officer.
- Announced the retirement of Rob Douglas, former President and Chief Operating Officer, effective January
 1, 2024. Rob remains as a consultant and advisor to the CEO through 2024.
- Announced the results of a study on the global burden of Chronic Obstructive Pulmonary Disease (COPD)
 published in the Journal of the American Medical Association (JAMA) Network Open. The study estimates a

- 23% increase in COPD by 2050, representing 600 million patients globally, with disproportionate increases expected in women (47%) and low- and middle-income countries (32%).
- Successfully defended patent infringement complaint brought against ResMed by New York University; a significant victory that protects ResMed's innovation and ongoing investments to provide patients with leading therapy solutions.

Dividend program

The ResMed board of directors today declared a quarterly cash dividend of \$0.48 per share. The dividend will have a record date of February 8, 2024, payable on March 14, 2024. The dividend will be paid in U.S. currency to holders of ResMed's common stock trading on the New York Stock Exchange. Holders of CHESS Depositary Interests ("CDIs") trading on the Australian Securities Exchange will receive an equivalent amount in Australian currency, based on the exchange rate on the record date, and reflecting the 10:1 ratio between CDIs and NYSE shares. The ex-dividend date will be February 7, 2024, for common stockholders and for CDI holders. ResMed has received a waiver from the ASX's settlement operating rules, which will allow ResMed to defer processing conversions between its common stock and CDI registers from February 7, 2024, through February 8, 2024, inclusive.

Webcast details

ResMed will discuss its second quarter fiscal year 2024 results on its webcast at 1:30 p.m. U.S. Pacific Time today. The live webcast of the call can be accessed on ResMed's Investor Relations website at investor.resmed.com. Please go to this section of the website and click on the icon for the "Q2 2024 Earnings Webcast" to register and listen to the live webcast. A replay of the earnings webcast will be accessible on the website and available approximately two hours after the live webcast. In addition, a telephone replay of the conference call will be available approximately three hours after the webcast by dialing +1 877-660-6853 (U.S.) or +1 201-612-7415 (outside U.S.) and entering the passcode 13743530. The telephone replay will be available until February 7, 2024.

About ResMed

At ResMed (NYSE: RMD, ASX: RMD) we pioneer innovative solutions that treat and keep people out of the hospital, empowering them to live healthier, higher-quality lives. Our digital health technologies and cloud-connected medical devices transform care for people with sleep apnea, COPD, and other chronic diseases. Our comprehensive out-of-hospital software platforms support the professionals and caregivers who help people stay healthy in the home or care setting of their choice. By enabling better care, we improve quality of life, reduce the impact of chronic disease, and lower costs for consumers and healthcare systems in more than 140 countries. To learn more, visit ResMed.com and follow @ResMed.

Safe harbor statement

Statements contained in this release that are not historical facts are "forward-looking" statements as contemplated by the Private Securities Litigation Reform Act of 1995. These forward-looking statements — including statements regarding ResMed's projections of future revenue or earnings, expenses, new product development, new product launches, new markets for its products, the integration of acquisitions, our supply chain, domestic and international regulatory developments, litigation, tax outlook, and macroeconomic conditions of our business — are subject to risks and uncertainties, which could cause actual results to materially differ from those projected or implied in the forward-looking statements. Additional risks and uncertainties are discussed in ResMed's periodic reports on file with the U.S. Securities & Exchange Commission. ResMed does not undertake to update its forward-looking statements.

Condensed Consolidated Statements of Operations

(Unaudited; \$ in thousands, except for per share amounts)

		Three Mor	Ended	Six Months Ended					
	De	December 31, December 31, 2023 2022		,	De	ecember 31, 2023	De	ecember 31, 2022	
Net revenue	\$	1,162,801	\$	1,033,744	\$	2,265,122	\$	1,984,038	
Cost of sales		501,259		446,724		986,702		849,834	
Amortization of acquired intangibles (1)		8,257		7,305		17,164		13,680	
Masks with magnets field safety notification expenses (1)		6,351		_		6,351		_	
Astral field safety notification expenses (1)		_		_		7,911			
Total cost of sales	\$	515,867	\$	454,029	\$	1,018,128	\$	863,514	
Gross profit	<u>\$</u> \$	646,934	\$	579,715	\$	1,246,994	\$	1,120,524	
Selling, general, and administrative		222,155		211,672		445,029		404,860	
Research and development		73,880		69,874		149,590		133,062	
Amortization of acquired intangibles (1)		11,577		9,563		24,056		17,513	
Restructuring expenses (1)		64,228		_		64,228		_	
Acquisition related expenses (1)				8,412				9,157	
Total operating expenses	\$	371,840	\$		\$	682,903	\$	564,592	
Income from operations	\$	275,094	\$	280,194	\$	564,091	\$	555,932	
Other income (expenses), net:									
Interest income (expense), net	\$	(13,805)	\$	(10,338)	\$	(28,762)	\$	(17,472)	
Gain (loss) attributable to equity method investments		739		(2,826)		(3,156)		(4,853)	
Gain (loss) on equity investments ⁽¹⁾		(1,888)		8,368		(2,491)		5,088	
Other, net		(686)		(1,707)		1,963		(3,211)	
Total other income (expenses), net		(15,640)		(6,503)		(32,446)		(20,448)	
Income before income taxes	\$	259,454	\$	273,691	\$	531,645	\$	535,484	
Income taxes		50,654		48,777		103,423		100,092	
Net income	\$	208,800	\$	224,914	\$	428,222	\$	435,392	
Basic earnings per share	\$	1.42	\$	1.53	\$	2.91	\$	2.97	
Diluted earnings per share	\$	1.42	\$	1.53	\$	2.90	\$	2.95	
Non-GAAP diluted earnings per share (1)	\$	1.88	\$	1.66	\$	3.51	\$	3.17	
Basic shares outstanding		147,132		146,704		147,104		146,568	
Diluted shares outstanding		147,545		147,405		147,572		147,367	

⁽¹⁾ See the reconciliation of non-GAAP financial measures in the table at the end of the press release.

Condensed Consolidated Balance Sheets

(Unaudited; \$ in thousands)

	December 31, 2023			June 30, 2023	
Assets					
Current assets:					
Cash and cash equivalents	\$	210,247	\$	227,891	
Accounts receivable, net		729,740		704,909	
Inventories		933,214		998,012	
Prepayments and other current assets		504,876		437,018	
Total current assets	\$	2,378,077	\$	2,367,830	
Non-current assets:					
Property, plant, and equipment, net	\$	551,734	\$	537,856	
Operating lease right-of-use assets		153,473		127,955	
Goodwill and other intangibles, net		3,390,032		3,322,640	
Deferred income taxes and other non-current assets		431,772		395,427	
Total non-current assets	\$	4,527,011	\$	4,383,878	
Total assets	\$	6,905,088	\$	6,751,708	
Liabilities and Stockholders' Equity					
Current liabilities:					
Accounts payable	\$	202,395	\$	150,756	
Accrued expenses		332,136		365,660	
Operating lease liabilities, current		24,057		21,919	
Deferred revenue		148,897		138,072	
Income taxes payable		46,690		72,224	
Short-term debt		9,898		9,902	
Total current liabilities	\$	764,073	\$	758,533	
Non-current liabilities:					
Deferred revenue	\$	127,410	\$	119,186	
Deferred income taxes		89,282		90,650	
Operating lease liabilities, non-current		140,649		116,853	
Other long-term liabilities		72,894		68,166	
Long-term debt		1,216,769		1,431,234	
Long-term income taxes payable		12,157		37,183	
Total non-current liabilities	\$	1,659,161	\$	1,863,272	
Total liabilities	\$	2,423,234	\$	2,621,805	
Stockholders' equity					
Common stock	\$	588	\$	588	
Additional paid-in capital		1,822,918		1,772,083	
Retained earnings		4,539,963		4,253,016	
Treasury stock		(1,673,263)		(1,623,256)	
Accumulated other comprehensive income		(208,352)		(272,528)	
Total stockholders' equity	\$	4,481,854	\$	4,129,903	
Total liabilities and stockholders' equity	\$	6,905,088	\$	6,751,708	

Condensed Consolidated Statements of Cash Flows

(Unaudited; \$ in thousands)

	Three Months Ended				Six Months Ended				
	Dec	cember 31, 2023	De	ecember 31, 2022	De	ecember 31, 2023	De	ecember 31, 2022	
Cash flows from operating activities:									
Net income	\$	208,800	\$	224,914	\$	428,222	\$	435,392	
Adjustment to reconcile net income to cash provided by operating activities:									
Depreciation and amortization		44,784		37,767		89,718		74,040	
Amortization of right-of-use assets		8,586		7,772		17,094		15,533	
Stock-based compensation costs		19,840		16,464		38,350		33,383	
(Gain) loss attributable to equity method investments, net of dividends received		(739)		2,826		3,156		4,853	
(Gain) loss on equity investments		1,888		(8,368)		2,491		(5,088)	
Non-cash restructuring expenses		33,239		_		33,239		_	
Changes in operating assets and liabilities:									
Accounts receivable, net		(26,802)		(19,585)		(20,269)		(75,823)	
Inventories, net		50,184		(86,020)		77,095		(233,116)	
Prepaid expenses, net deferred income taxes and other current assets		(32,575)		(29,862)		(74,590)		(66,646)	
Accounts payable, accrued expenses, income taxes payable and other		(34,373)		(17,271)		(35,391)		(9,230)	
Net cash provided by operating activities	\$	272,832	\$	128,637	\$	559,115	\$	173,298	
Cash flows from investing activities:									
Purchases of property, plant, and equipment		(23,353)		(27,350)		(53,388)		(56,406)	
Patent registration and acquisition costs		(1,205)		(4,320)		(12,036)		(7,636)	
Business acquisitions, net of cash acquired		(7,504)		(992,125)		(110,688)		(1,011,225)	
Purchases of investments		(3,625)		(12,841)		(7,305)		(17,132)	
Proceeds from exits of investments		_		_		250		_	
(Payments) / proceeds on maturity of foreign currency contracts		(5,456)		10,223		(6,956)		7,181	
Net cash used in investing activities	\$	(41,143)	\$	(1,026,413)	\$	(190,123)	\$	(1,085,218)	
Cash flows from financing activities:									
Proceeds from issuance of common stock, net		19,524		22,056		20,507		24,666	
Purchases of treasury stock		(50,007)		_		(50,007)		_	
Taxes paid related to net share settlement of equity awards		(7,797)		(29,654)		(8,022)		(29,713)	
Payments of business combination contingent consideration		_		_		(1,293)		-	
Proceeds from borrowings, net of borrowing costs				1,020,000		105,000		1,070,000	
Repayment of borrowings		(130,000)		(15,000)		(315,000)		(45,000)	
Dividends paid		(70,678)	_	(64,500)	_	(141,275)	_	(128,931)	
Net cash (used in) / provided by financing activities	\$ \$	(238,958)		932,902	\$	(390,090)		891,022	
Effect of exchange rate changes on cash	\$	8,416	\$	10,910	\$	3,454	\$	387	
Net increase / (decrease) in cash and cash equivalents		1,147		46,036		(17,644)		(20,511)	
Cash and cash equivalents at beginning of period		209,100		207,163		227,891		273,710	
Cash and cash equivalents at end of period	\$	210,247	\$	253,199	\$	210,247	\$	253,199	

Reconciliation of Non-GAAP Financial Measures

(Unaudited; \$ in thousands, except for per share amounts)

The measures "non-GAAP gross profit" and "non-GAAP gross margin" exclude amortization expense from acquired intangibles and restructuring expense related to cost of sales and are reconciled below:

	Three Months Ended					Six Months Ended			
	December 31, 2023		December 31, 2022		December 31, 2023		D 	ecember 31, 2022	
Revenue	\$	1,162,801	\$	1,033,744	\$	2,265,122	\$	1,984,038	
GAAP cost of sales	\$	515,867	\$	454,029	\$	1,018,128	\$	863,514	
Less: Amortization of acquired intangibles (A)		(8,257)		(7,305)		(17,164)		(13,680)	
Less: Masks with magnets field safety notification expenses (A)		(6,351)		_		(6,351)			
Less: Astral field safety notification expenses (A)						(7,911)			
Non-GAAP cost of sales	\$	501,259	\$	446,724	\$	986,702	\$	849,834	
GAAP gross profit	\$	646,934	\$	579,715	\$	1,246,994	\$	1,120,524	
GAAP gross margin		55.6 %		56.1 %		55.1 %		56.5 %	
Non-GAAP gross profit	\$	661,542	\$	587,020	\$	1,278,420	\$	1,134,204	
Non-GAAP gross margin		56.9 %		56.8 %		56.4 %		57.2 %	

The measure "non-GAAP income from operations" is reconciled with GAAP income from operations below:

	Three Months Ended					Six Months Ended			
	December 31, 2023		December 31, 2022		December 31, 2023		December 31, 2022		
GAAP income from operations	\$	275,094	\$	280,194	\$	564,091	\$	555,932	
Amortization of acquired intangibles—cost of sales (A)		8,257		7,305		17,164		13,680	
Amortization of acquired intangibles—operating expenses (A)		11,577		9,563		24,056		17,513	
Restructuring (A)		64,228		_		64,228		_	
Masks with magnets field safety notification expenses (A)		6,351		_		6,351		_	
Astral field safety notification expenses (A)		_		_		7,911		_	
Acquisition-related expenses (A)				8,412		483		9,157	
Non-GAAP income from operations	\$	365,507	\$	305,474	\$	684,284	\$	596,282	

Reconciliation of Non-GAAP Financial Measures

(Unaudited; \$ in thousands, except for per share amounts)

The measures "non-GAAP net income" and "non-GAAP diluted earnings per share" are reconciled with GAAP net income and GAAP diluted earnings per share in the table below:

		Three Mor	nths	Ended	Six Months Ended			
	December 31, 2023		December 31, 2022		December 31, 2023		De	ecember 31, 2022
GAAP net income	\$	208,800	\$	224,914	\$	428,222	\$	435,392
Amortization of acquired intangibles—cost of sales (A)		8,257		7,305		17,164		13,680
Amortization of acquired intangibles—operating expenses (A)		11,577		9,563		24,056		17,513
Restructuring expenses (A)		64,228		_		64,228		_
Masks with magnets field safety notification expenses $^{(A)}$		6,351		_		6,351		_
Astral field safety notification expenses (A)		_		_		7,911		_
Acquisition-related expenses (A)		_		8,412		483		9,157
Income tax effect on non-GAAP adjustments (A)		(21,868)		(5,812)		(29,886)		(9,272)
Non-GAAP net income (A)	\$	277,345	\$	244,382	\$	518,529	\$	466,470
GAAP diluted shares outstanding		147,545		147,405		147,572		147,367
GAAP diluted earnings per share	\$	1.42	\$	1.53	\$	2.90	\$	2.95
Non-GAAP diluted earnings per share (A)	\$	1.88	\$	1.66	\$	3.51	\$	3.17

(A) ResMed adjusts for the impact of the amortization of acquired intangibles, restructuring expenses, field safety notification expenses, acquisition-related expenses, and associated tax effects from their evaluation of ongoing operations, and believes that investors benefit from adjusting these items to facilitate a more meaningful evaluation of current operating performance.

ResMed believes that non-GAAP diluted earnings per share is an additional measure of performance that investors can use to compare operating results between reporting periods. ResMed uses non-GAAP information internally in planning, forecasting, and evaluating the results of operations in the current period and in comparing it to past periods. ResMed believes this information provides investors better insight when evaluating ResMed's performance from core operations and provides consistent financial reporting. The use of non-GAAP measures is intended to supplement, and not to replace, the presentation of net income and other GAAP measures. Like all non-GAAP measures, non-GAAP earnings are subject to inherent limitations because they do not include all the expenses that must be included under GAAP.

Revenue by Product and Region

(Unaudited; \$ in millions, except for per share amounts)

	Three Months Ended									
	December 31, 2023		Dec	cember 31, (A)	% Change	Constant Currency ^(B)				
U.S., Canada, and Latin America										
Devices	\$	371.3	\$	345.5	7 %					
Masks and other		298.0		269.7	10					
Total U.S., Canada and Latin America	\$	669.3	\$	615.3	9					
Combined Europe, Asia, and other markets										
Devices	\$	234.7	\$	197.3	19 %	16 %				
Masks and other		113.9		104.4	9	4				
Total Combined Europe, Asia and other markets	\$	348.5	\$	301.7	16	12				
Global revenue										
Total Devices	\$	606.0	\$	542.8	12 %	11 %				
Total Masks and other		411.9		374.2	10	9				
Total Sleep and Respiratory Care	\$	1,017.9	\$	917.0	11	10				
Software-as-a-Service		144.9		116.8	24					
Total	\$	1,162.8	\$	1,033.7	12	11				

	Six Months Ended										
	Dec	cember 31, 2023	(A) D	ecember 31, (A)	% Change	Constant Currency ^(B)					
U.S., Canada, and Latin America											
Devices	\$	717.2	\$	685.1	5 %						
Masks and other		590.5		508.3	16						
Total U.S., Canada and Latin America	\$	1,307.7	\$	1,193.4	10						
Combined Europe, Asia, and other markets											
Devices	\$	453.5	\$	375.3	21 %	18 %					
Masks and other		219.7		192.8	14	9					
Total Combined Europe, Asia and other markets	\$	673.2	\$	568.1	19	15					
Global revenue											
Total Devices	\$	1,170.7	\$	1,060.4	10 %	9 %					
Total Masks and other		810.2		701.0	16	14					
Total Sleep and Respiratory Care	\$	1,980.9	\$	1,761.4	12	11					
Software-as-a-Service		284.2		222.6	28						
Total	\$	2,265.1	\$	1,984.0	14	13					

⁽A) Totals and subtotals may not add due to rounding.

⁽B) In order to provide a framework for assessing how our underlying businesses performed excluding the effect of foreign currency fluctuations, we provide certain financial information on a "constant currency basis," which is in addition to the actual financial information presented. In order to calculate our constant currency information, we translate the current period financial information using the foreign currency exchange rates that were in effect during the previous comparable period. However, constant currency measures should not be considered in isolation or as an alternative to U.S. dollar measures that reflect current period exchange rates, or to other financial measures calculated and presented in accordance with U.S. GAAP.