

AEERIS LIMITED

Quarterly Report for Q1 of FY20

Quarter Ended 30 September 2019

Financial Summary

- Receipts from customers of \$505,087
- Total Net cash flow \$13,367
- Cash and cash equivalent \$890,213

Quarterly Commentary

The latest quarter confirmed the 3rd consecutive quarter of positive cashflow.

Aeeris Limited (ASX: AER) advises that, during the quarter, it added another large insurance brand to its customer list while at the same time implementing new services and renewing annuity agreements with current customers. It also commenced a unique national flood mapping and warning project with a major telecommunications partner.

The marketing campaign with our partners Esri Australia Pty Ltd (Esri) and its wholly owned subsidiary Map Data Services Pty Ltd (MDS) is on track to commence this quarter with significant work committed by both partners towards a successful outcome.

As a result of nearly nine months of development work between MDS and the Company, discussions have commenced with multiple insurance, banking and large engineering operations already employing the Esri GIS platform and readily able to consume Aeeris' data through the platform. Of interest is the additional access to our spatialized drought record data combined with historic event and real-time risk data. The current drought and spate of bush fires has increased the urgency for reliable source data which can effectively analyse real world risk.

- ENDS -

Direct Enquiry

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Chairman and CEO

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About Aeeris

Aeeris Limited is a leading geospatial data business. The Company's **Early Warning Network** system and proprietary **GNIS** technology platform ingests and maps vast amounts of live data from multiple sources regarding severe weather, fire, traffic, and other geospatial hazards.

The technology allows us to track and monitor very large numbers of users, and communicate instantly with these users, especially about events which impact their safety.

Our technology enables Aeeris to provide critical services to our enterprise and government customers:

- Live data, content, alerts and notifications on natural and man-made hazards affecting our clients, including severe weather, fire and traffic conditions, with our products **All Alerts™** and **Situation Room™**
- Pioneering innovative systems and apps to digitally track, monitor, map and protect workers and assets on the move with our products **Safe@Work™** and **SecureAMS™**

Our technology solutions provide many benefits to our clients including the ability to:

- Monitor, map and track staff, contractors, assets and operations
- Communicate with multiple staff regarding live safety hazards in real time
- Improve Workplace Health & Safety, and reduce risk and liability
- Manage personnel with regard to security, facility access, time-billing and fraud
- Improve operational efficiencies, labour scheduling and asset management

Our product offerings solve natural disaster awareness problems and promote personal and employee safety, asset protection, risk management, as well as helping to mitigate the financial impact of adverse events, geospatial hazards, personal injury, workplace safety, security breaches, fraud and inconvenience.

Aeeris is listed on ASX with the ticker code AER