

A graphic featuring four black and white portraits of diverse individuals: a man in a high-visibility vest, a woman with glasses, a woman with long hair, and a man in a suit. They are set against a light blue background with a stylized gear shape. Overlaid on the portraits are several thick, curved lines in blue, yellow, and orange. The text 'ONE SIMS MANY FACES' is prominently displayed on the left side of the graphic.

ONE SIMS MANY FACES

Financial Results

Half year ended 31 December 2018

20 February 2019

Disclaimer

The material contained in this document is a presentation of information about the Group's activities (primarily: metal recycling, municipal recycling and electronics recycling) current at the date of the presentation, 20 February 2019. It is provided in summary form and does not purport to be complete. It should be read in conjunction with the Group's periodic reporting and other announcements lodged with the Australian Securities Exchange (ASX).

To the extent that this document may contain forward-looking statements, such statements are not guarantees or predictions of future performance, and involve known and unknown risks, uncertainties and other factors, many of which are beyond the control of the Group, and which may cause actual results to differ materially from those expressed in the statements contained in this release.

This document is not intended to be relied upon as advice to investors or potential investors and does not take into account the investment objectives, financial situation or needs of any particular investor.

Agenda

Results Overview

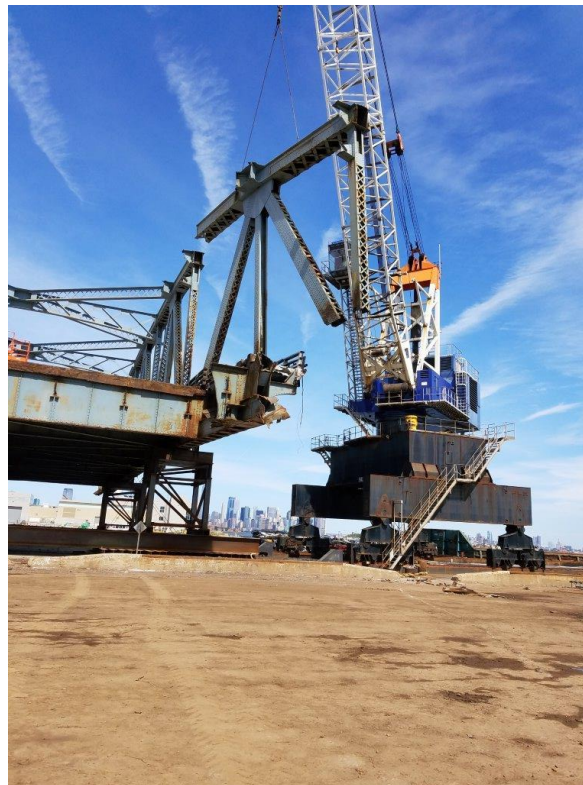
Alistair Field, Group CEO

Financial Results

Stephen Mikkelsen, Group CFO

Summary & Outlook

Alistair Field, Group CEO



1H FY19 Themes

Solid result despite a more challenging market

Resilient underlying earnings with good volume and sales growth

- Underlying EBIT¹ of \$109.6 million, down 12.3% over prior corresponding period
- Underlying NPAT¹ of \$76.7 million, down 7.1% over prior corresponding period
- Sales revenue and sales volume up 12.0% and 4.0% respectively over prior corresponding period
- Maintaining the 1H FY18 dividend of 23.0 cents per share fully franked

Quality initiatives commenced production

- Two new state of the art Material Recovery Plants (MRPs)
- Three zorba separation plants
- Seven copper granulation plants

Significant market challenges

- Low Turkish demand particularly in the second quarter primarily impacted the Europe Metals business
- Fall in zorba pricing did not see a commensurate fall in shredder feed price and therefore compressed margins
- Geopolitical disruption from tariffs and China/US trade tensions
- 2HFY19 has commenced with some early signs of improvement – uplift in Turkish demand driving a commensurate price increase, zorba price support, and rising iron ore prices

¹) Underlying earnings excludes significant non-recurring items and the impact of non-qualifying hedges.



Summary of Financial Outcomes:

Good volumes and sales growth offset by tighter margins

Sales Revenue
\$3,334.1 million



1H FY18
\$2,977.0 million

+12.0%

Sales Volumes
4.951 million tonnes



1H FY18
4.761 million tonnes

+4.0%

Underlying¹ EBITDA
\$173.8 million



1H FY18
\$181.2 million

-4.1%

Net Cash
\$153.6 million



30 June 2018
\$298.1 million

-48.5%

Underlying¹ EBIT
\$109.6 million



1H FY18
\$125.0 million

-12.3%

Underlying Return on Capital²
7.7%



1H FY18
11.3%

-31.9%

Underlying¹ NPAT
\$76.7 million



1H FY18
\$82.6 million

-7.1%

Final Dividend
23.0 cents per share (100% franked)



1H FY18
23.0 cents per share (100% franked)

-

1) Underlying earnings excludes significant non-recurring items and the impact of non-qualifying hedges.

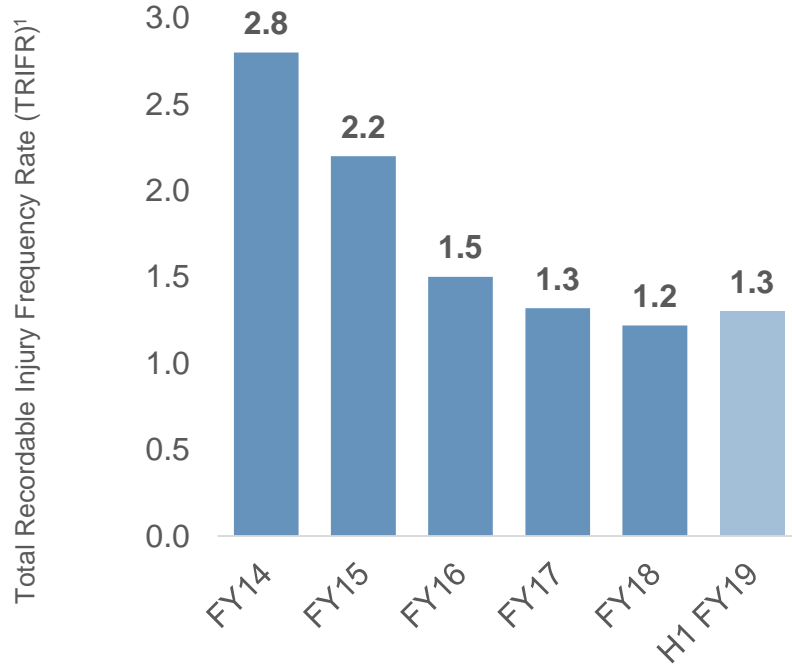
2) Return on Capital = (underlying EBIT – Tax at tax rate of 26%) / (Net Assets - Net Cash).



Employee Health & Safety:

Safety first

Safety performance



- Safety remains our most important priority for both our employees and the community
- Chief Risk Officer, encompassing safety, appointed as direct report to CEO
- 1H FY19 TRIFR was up slightly due to more stringent definition of incident classifications
- An additional 4,000 safety observations conducted in 1H FY19 compared to 1H FY18
- By FY20 the Company is targeting a TRIFR of 1.0

1) Defined as total recordable injuries x 200,000 divided by number of hours worked.

Sustainability

Core to our business and the way we do business

Sims makes a positive contribution

- As a result of Sims recycling nearly 10 million tonnes of metals (ferrous, aluminium, copper and more) each year we contribute to preserving our planet
- **Ferrous**¹
 - Using recycled ferrous vs. virgin materials in steel and iron production reduces CO2 emissions by 58%
 - Recycling steel requires 60% less energy than producing steel from iron ore
- **Aluminium**¹
 - The energy saved from recycling aluminium beverage cans in the United States could fuel more than 1 million cars on the road for a full year
 - Energy saved using recycled aluminium vs. virgin materials is up to 95%
- **Copper**²
 - Energy saved using recycled copper vs. virgin materials is up to 85%

1) Source: ISRI (Institute of Scrap Recycling Industries Inc)

2) BIR (Bureau of International Recycling) Report on the environmental benefits of recycling



Group Financial Performance

Good sales revenue and volume growth off-set by tighter margins

A\$m	1H FY18	1H FY19	% Chg
Sales revenue	2,977.0	3,334.1	12.0
Statutory EBITDA	178.6	173.1	-3.1
Underlying EBITDA ¹	181.2	173.8	-4.1
Statutory EBIT	122.4	108.9	-11.0
Underlying EBIT¹	125.0	109.6	-12.3
Statutory NPAT	91.5	76.5	-16.4
Significant items	(8.9)	0.2	NMF
Underlying NPAT¹	82.6	76.7	-7.1
Statutory EPS (diluted)	44.8	37.1	-17.2
Underlying EPS (diluted) ¹	40.4	37.2	-7.9
Dividend per share (cents)	23.0	23.0	-
Total Invested Capital ²	1,640.4	2,103.5	28.2
Underlying ROC³	11.3%	7.7%	-31.9

- Strong sales revenue up 12% over prior corresponding period
- Good sales volume growth across North American Metals and ANZ Metals
- Tighter margins throughout the half due to:
 - Increased short term volatility
 - Requirement for higher quality product out of the UK
 - Greater fall in zorba sales price than shredder feed buy price
 - Higher domestic prices in the USA created competition for scrap in some areas
- Remain focused on lifting ROC above 10%

1) Underlying earnings excludes significant non-recurring items and the impact of non-qualifying hedges.

2) Total Invested Capital = Net Assets – Net Cash

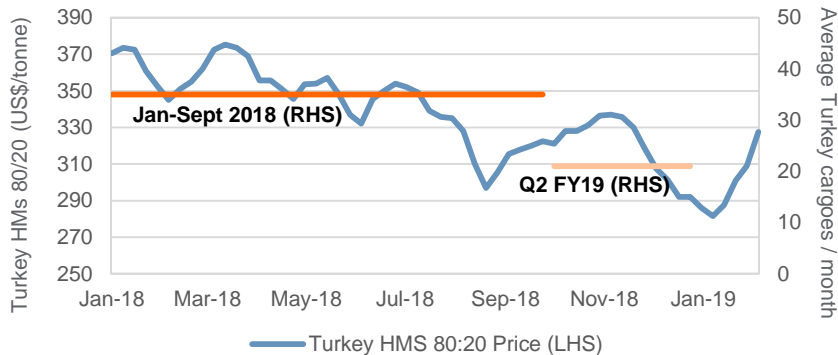
3) Return on Capital = (Underlying EBIT – Tax at tax rate of 26%) / (Net Assets - Net Cash)



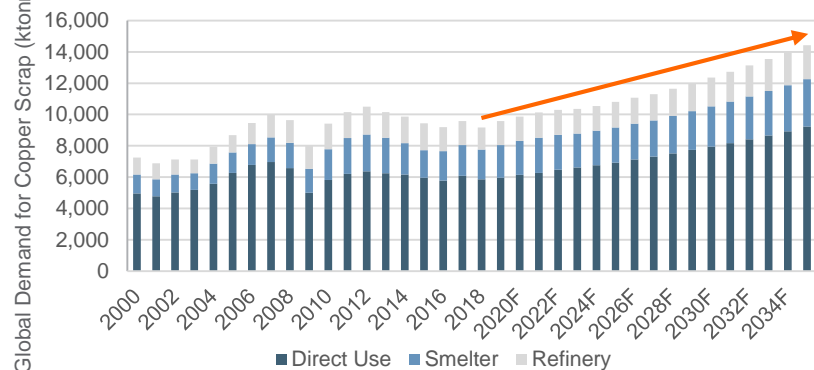
Markets

Difficult market conditions but signs of improvement are emerging

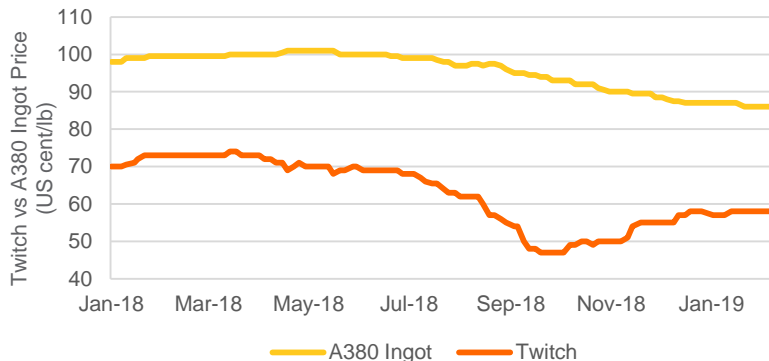
Turkey – Average cargoes / month fell 41%



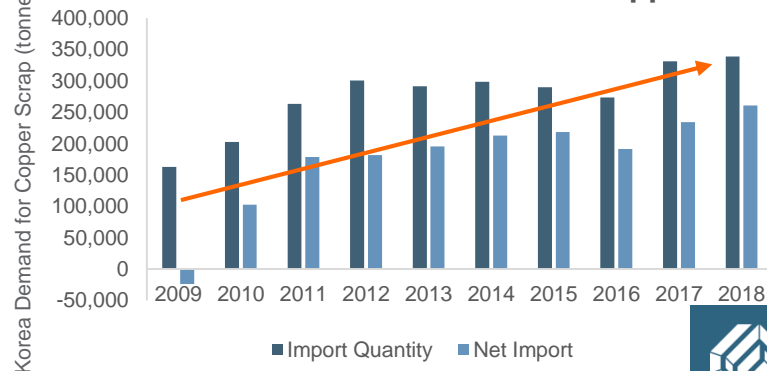
Copper – Global demand for scrap forecast to grow



Aluminium – Under pressure since September



Korea - Increased demand for copper scrap





Financial Results

Stephen Mikkelsen, Group CFO

Business Segment Financial Performance

Strong volumes growth from ANZ Metals and North America Metals

Underlying EBIT (A\$m)	1H FY18	1H FY19	Chg %
North America Metals	34.7	32.0	-7.8
ANZ Metals	44.2	43.9	-0.7
Europe Metals	11.6	(0.9)	-107.8
Global E-Recycling	6.5	6.3	-3.1
SA Recycling	25.1	16.8	-33.1
Global Trade	5.5	11.8	114.5
Corporate & Unallocated	(2.6)	(0.3)	88.5
Underlying EBIT	125.0	109.6	-12.3

Sales volumes (million tonnes)	1H FY18	1H FY19	Chg %
North America Metals ¹	2,341	2,517	7.5
ANZ Metals ¹	824	875	6.2
Europe Metals ¹	810	792	-2.2
Global Trading	698	671	-3.9
Other Brokerage	88	96	9.1
Total sales volumes	4,761	4,951	4.0
Intake volumes (million tonnes)	1H FY18	1H FY19	Chg %
North America Metals	2,472	2,451	-0.8
ANZ Metals	883	1,031	16.8
Europe Metals	826	829	0.4
Global Trading	712	671	-5.8
Intake volumes	4,893	4,982	1.8

1) Proprietary sales volumes exclude ferrous and non-ferrous brokerage sales volumes.

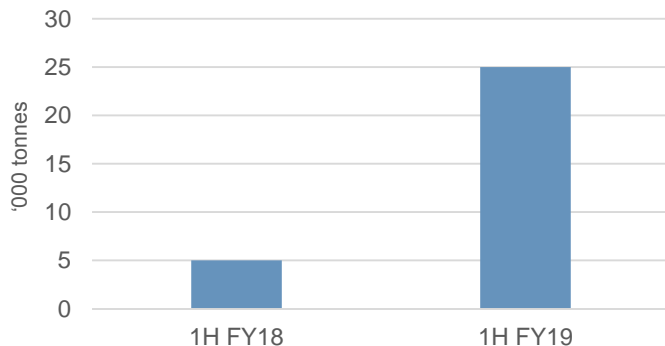
North American Metals

Strong result from disciplined buying and product optionality from technology investment

A\$m	1H FY18	1H FY19	% Chg
Underlying EBIT	34.7	32.0	-7.8
Internal recharges	15.0	23.3	55.3
Underlying EBIT (excluding internal recharges)	49.7	55.3	11.3
Proprietary Volumes (million tonnes)	2,341	2,517	7.5
Underlying EBIT (excluding internal recharges) / tonne	21.2	22.0	3.8
<i>Underlying EBIT</i> (constant currency excluding internal recharges)	49.7	51.5	3.6

- Underlying EBIT adjusted for internal recharges was \$55.3 million, up 11.3% over prior corresponding period
- Proprietary sales volume growth of 7.5% over the prior corresponding period
- Margin improvement driven by:
 - Disciplined buying and cost minimisation
 - Technology investment leading to differentiated product creating optionality in both geographic markets and customers
 - Partially off-set by short term impact of market volatility and increased competitor activity at selected sites

Twitich / Sabot / Heavies Production



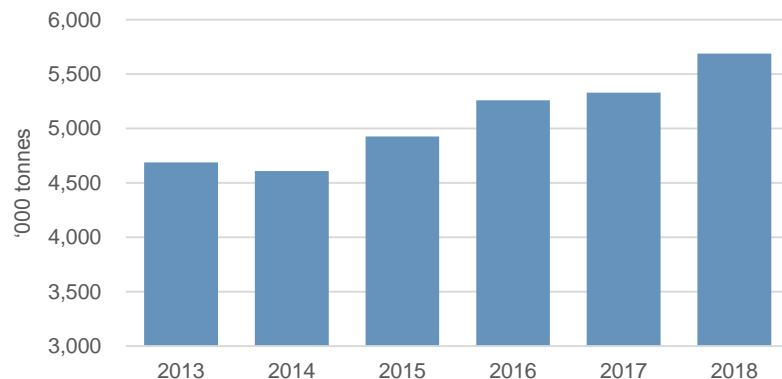
Australia & New Zealand Metals

Continued strong margins with underlying earnings growth

A\$m	1H FY18	1H FY19	% Chg
Underlying EBIT	44.2	43.9	-0.7
Internal recharges	5.9	7.9	33.9
Underlying EBIT (excluding internal recharges)	50.1	51.8	3.4
Proprietary Volumes (million tonnes)	824	875	6.2
Underlying EBIT (excluding internal recharges) / tonne	60.8	59.2	-2.6

- Underlying EBIT adjusted for internal recharges was \$51.8 million, up 3.4% over prior corresponding period
- Sales volume growth of 6.2% over prior corresponding period driven by:
 - Robust demand from domestic steel mills
 - Full acquisition of New Zealand JV
 - Domestic growth & improvement initiatives
 - Offset by outage at Melbourne shredder
- Strong EBIT margins down slightly over prior corresponding period due to declining non-ferrous prices, particularly in relation to zorba

Crude Steel Production Australia



Source: World Steel Association

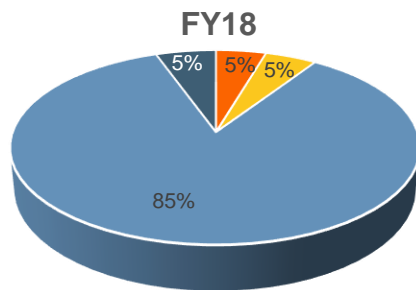


Europe Metals

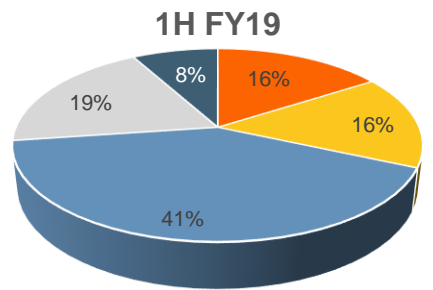
Challenging market conditions with quality initiatives in place for 2H FY19

A\$m	1H FY18	1H FY19	% Chg
Underlying EBIT	11.6	(0.9)	-107.8
Internal recharges	5.2	7.7	48.1
Underlying EBIT (excluding internal recharges)	16.8	6.8	-59.5
Proprietary Volumes (million tonnes)	810	792	-2.2
Underlying EBIT (excluding internal recharges) / tonne	20.7	8.6	-58.5
<i>Underlying EBIT</i> (constant currency excluding internal recharges)	16.8	6.4	-61.9

Ferrous Sales Locations



■ UK ■ Container ■ Turkey ■ Short Sea



■ UK ■ Container ■ Turkey ■ Short Sea
■ Other Deep Sea

- Underlying EBIT adjusted for internal recharges of \$6.8 million, down 59.5% over prior corresponding period
- Sales volume decline of 2.2% mainly driven by ferrous quality improvement due to changes in the Turkish market
- EBIT margins down over prior corresponding period due to volume reduction, the need to provide higher quality ferrous product (Turkey and other markets), declining zorba prices and impact of tightening Chinese regulations on lower grade non-ferrous products
- Zorba separation and copper granulation plants installed and expected to provide geographic and customer optionality for differentiated product in 2H19



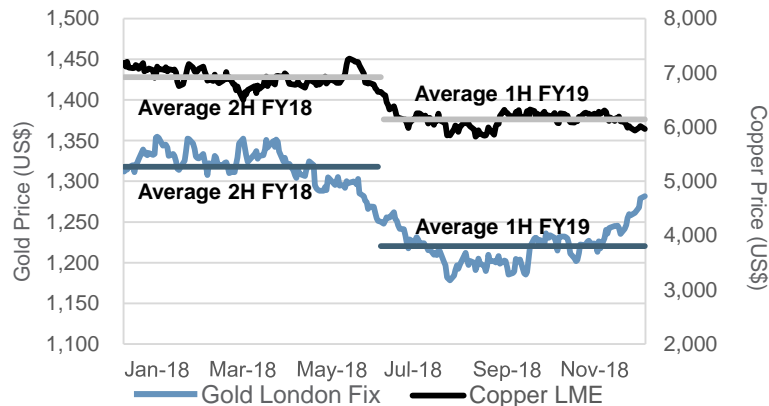
Global Electronics Recycling

Significant margin compression compared to 2H FY18

A\$m	1H FY18	1H FY19	% Chg
Underlying EBIT	6.5	6.3	-3.1
Internal recharges	3.2	3.7	15.6
Underlying EBIT (excluding internal recharges)	9.7	10.0	3.1
<i>Underlying EBIT</i> (constant currency excluding internal recharges)	9.7	9.6	-1.0

- Underlying EBIT adjusted for internal recharges of \$10.0 million, up 3.1% over prior corresponding period
- EBIT was down compared to 2H FY18 due to seasonality, lower commodity prices, significant margin compression in Continental Europe and some additional costs to produce higher quality product
- Expecting an improved second half performance over first half due to adjustment of procurement activities and recent contract wins, partially offset by increased downstream processing costs

Gold and Copper pricing lower in 1H FY19



Source: LME

SA Recycling

A strong professional business with unique advantages

A\$m	1H FY18	1H FY19	% Chg
Underlying EBIT (50% share)	25.1	16.8	-33.1
Volumes (million tonnes) (50% share)	736	840	14.1
Underlying EBIT / tonne	34.1	20.0	-41.3
<i>Underlying EBIT (constant currency)</i>	<i>25.1</i>	<i>15.6</i>	<i>-37.8</i>

- Underlying EBIT of \$16.8 million, down 33% over prior corresponding period
- Strong volume improvement partially driven by acquisitions
- EBIT margins down driven by margin compression due to a fall in zorba price and general ferrous margin compression
- Washing and drying technology installed ahead of schedule. A number of options exist for further upgrades

SAR Strengths

- Strong engineering culture driving innovative shredder and downstream processes
- # 1 ferrous recycler in California, Nevada, Arizona, Alabama and Georgia markets
- Entrepreneurial culture driven by a profit by location business model



Global Trading

Increased costs largely timing in nature

A\$m	1H FY18	1H FY19	% Chg
Underlying EBIT	5.5	11.8	114.5
Internal recharges	(10.4)	(19.1)	83.7
Underlying EBIT (excluding internal recharges)	(4.9)	(7.3)	49.0
<i>Underlying EBIT</i> (constant currency excluding internal recharges)	(4.9)	(7.2)	46.9

Global Trade

- Underlying EBIT excluding internal recharges represents external brokerage less the costs of running the global trading operations
- Operating costs increased partially due to temporarily running two offices while moving non-ferrous trading from Hong Kong to Singapore

Corporate & Unallocated

Lower corporate costs and improved JV performance off-set by reduced paper price

Corporate SG&A (A\$m)	1H FY18	1H FY19	% Chg
Underlying EBIT	(9.9)	(1.8)	-81.8
Internal recharges	(22.1)	(27.3)	23.5
Underlying EBIT (excluding internal recharges)	(32.0)	(29.1)	9.1
<i>Underlying EBIT</i> (constant currency excluding internal recharges)	(32.0)	(27.2)	15.0
SMR (A\$m)	1H FY18	1H FY19	% Chg
Underlying EBIT	3.1	(3.9)	-225.8
Internal recharges	3.0	3.8	26.7
Underlying EBIT (excluding internal recharges)	6.1	(0.1)	-101.6
<i>Underlying EBIT</i> (constant currency excluding internal recharges)	6.1	(0.1)	-101.6
LMS Energy (A\$m)	1H FY18	1H FY19	% Chg
Underlying EBIT (50% share)	4.2	5.4	28.6

Corporate SG&A

- Underlying EBIT adjusted for internal recharges of -\$29.1 million, improved by 9.1% over prior corresponding period largely due to reduced corporate costs

Sims Municipal Recycling

- Underlying EBIT adjusted for internal recharges of -\$0.1 million, down 101.6% over prior corresponding period largely due to a collapse in paper price to below zero

LMS Energy

- LMS Energy underlying EBIT of \$5.4 million, up 28.6% over prior corresponding period

Product Segment Sales Volumes

Adjusted underlying volumes meaningfully improved

Sales volumes (million tonnes)	1H FY18	1H FY19	Chg %
North America Metals	2,341	2,517	7.5
ANZ Metals	824	875	6.2
Europe Metals	810	792	-2.2
<i>Total Proprietary Volumes</i>	<i>3,975</i>	<i>4,184</i>	<i>5.3</i>
Global Trading & Other Brokerage	786	767	-2.4
Sales volumes	4,761	4,951	4.0

Sales Volumes by Region

- Total volumes grew by 4.0% in 1H FY19
- North America volumes up 7.5% in 1H FY19
- ANZ increased volumes by 6.2% in 1H FY19

Sales volumes (million tonnes)	1H FY18	1H FY19	Chg %
Ferrous Trading	3,749	3,963	5.7
Non-Ferrous Trading	226	221	-2.2
Brokerage	786	767	-2.4
Sales volumes	4,761	4,951	4.0

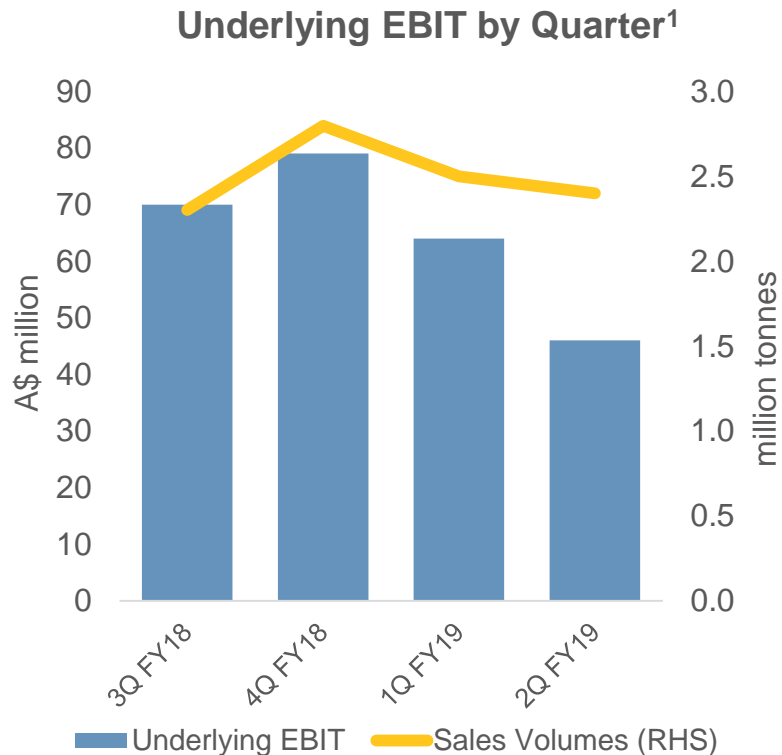
Sales Volumes by Product

- Ferrous trading volumes up 5.7% in 1H FY19
- Non-ferrous volumes were stable compared to 1H FY18
- Converting Insulated Copper Wire (ICW) to copper chop results in ~50% of the previously non-ferrous volume being plastic



Underlying EBIT by Quarter

Q2 FY19 was tough but 2H FY19 commenced with some early signs of improvement



- Q2 FY19 more challenging driven by:
 - Short term impact of market volatility
 - Europe Metals experiencing Turkey pricing pressure and increased demand for higher quality product across Turkey and alternative markets
 - Further contraction of margins in SA Recycling
 - Increased competition due to higher domestic prices at selected sites in North America
 - Sharp reduction in the number of global cargoes to Turkey

1) Underlying earnings excludes significant non-recurring items and the impact of non-qualifying hedges.

Net Cash Position

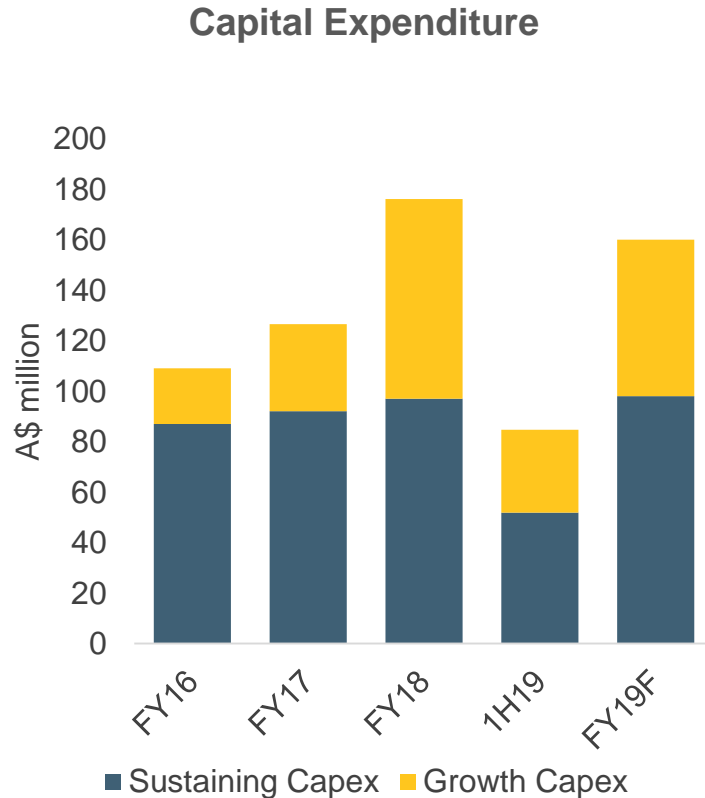
New and changing markets have driven additional investment in working capital

A\$m	1H FY19	
Net Cash at 30 June 2018		298.1
Underlying EBITDA	173.8	
Change in working capital	(102.5)	
Net interest and tax paid	(49.2)	
Equity result net of dividends received	(16.0)	
Other non-cash items	13.9	
Operating cash flow		20.0
Capital expenditure	(84.5)	
Acquisitions, net of cash acquired	(9.4)	
Proceeds from asset sales	4.2	
Other cash flow from investing	(1.7)	
Investing cash flow		(91.4)
Dividends paid	(61.3)	
Share buy-back	(19.3)	
Proceeds from issue of ordinary shares	1.6	
Other cash flow from financing	(1.0)	
Net cash FX impact	6.9	
Financing cash flow & FX		(73.1)
Net Cash at 31 December 2018		153.6

- Working Capital
 - \$50 million - Customer mix
 - \$20 million - Sims Pacific Metal working capital true up
 - \$10 million - Creditor reduction
- Capex of \$85 million
 - Key projects included zorba separation plants and copper granulation plants across North America, Europe and ANZ
- \$61 million dividend
- \$19 million from share buy-back primarily to remove the dilution effect of employee performance rights.
- Additional \$14 million cash tax related to one off capital gain from closing Hong Kong Office

Capital Expenditure:

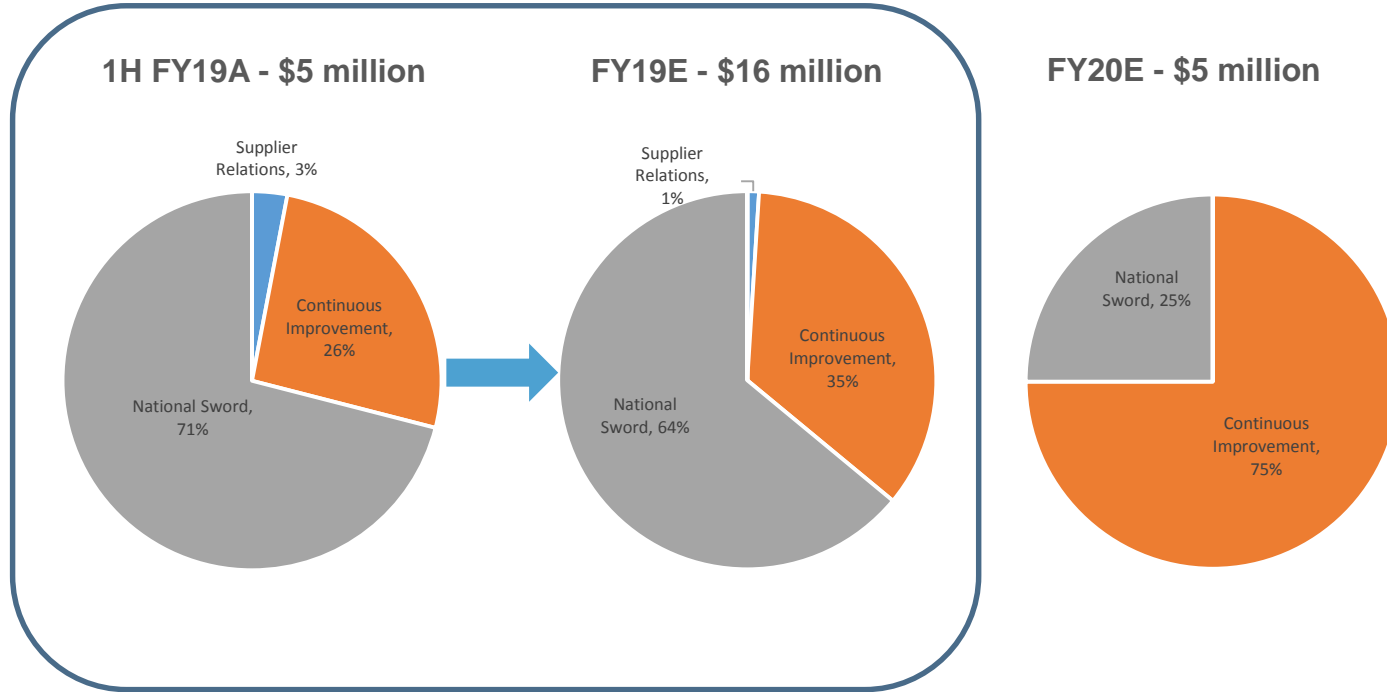
Capital allocation towards high returning opportunities



- Net cash balance of \$153.6 million as at 31 December continues to support growth initiatives
- Forecast total capex of \$160 million in FY19
- Higher allocation towards Sustaining Capex over Growth capex in FY19
- Growth Capex enables delivery of quality initiatives with the following operational as at December 2018
 - Two state of the art Material Recovery Plants (MRP)
 - Three zorba separation plants
 - Seven copper granulation plants
- Resulting depreciation from existing assets and new capital expenditure expected to be approximately \$130 million for FY19

Internal Initiatives:

Continuing to deliver initiatives





Strategic Progress & Outlook

Alistair Field, Group CEO

Investing for the future

First installs of Zorba Separation and Copper Granulation Plants exceeding initial expectations

North America Metals

- Two new state of the art Material Recovery Plants (Jersey City, Chicago)
- Two Zorba separation plants (Jersey City, Chesapeake)
- Six local copper granulation plants

ANZ Metals

- Increased utilisation of local copper granulation plant (Milperra)

Europe Metals

- One centralised zorba separation plant (Long Marston)
- One centralised copper granulation plant (Barnsley)

Newly installed and operational



December 2018

Additional planned delivery



June 2019

North America Metals

- Add 2nd line to centralised zorba separation plant (Jersey City)
- One additional local copper granulation plant

ANZ Metals

- One centralised zorba separation plant (Adelaide)
- Upgrade existing copper granulation plant (Milperra)

FY19 Priorities

Priorities balance growth with enhancing the existing business

Capital Projects

- Optimising returns from investments in quality improvement capital projects
- Continued disciplined approach to executing projects

Improving Capability

- People, culture and leadership
- Data management
- Safety
- Excellence in Sustainability technology

Continuous Improvement

- Embed Continuous Improvement methodology and discipline across all functions and operations
- Enhance key internal systems and practices that will support growth

Growth Objectives

- Continue to geographically diversify sales markets
- Execute on opportunities to grow the metals recycling business
- Deliver in April the detailed strategic review and capital allocation priorities



Conclusion & Outlook:

Resilience shown despite challenging markets and attractive long-term growth outlook

1H FY19

- Underlying NPAT of \$76.7 million, 7.1% lower than \$82.6 million in the prior corresponding period
- Volume of 4.951 million tonnes, 4.0% higher than 4.761 million tonnes in the prior corresponding period
- Quality initiatives commenced production with 12 new plants now operating

Outlook

- It is a challenging outlook because potential still exists for negative consequences from increasing escalation of trade wars, change in policy frameworks and clarification of category 6 restrictions in China, however:
 - Turkey demand for ferrous scrap showing signs of improvement
 - Ferrous and non-ferrous prices seem to have stabilised and have been firming
- Reduced margins from intense competition in the UK and certain locations in the US to remain
- Based on current market conditions, including the improvements over the last two months holding firm:
 - Ferrous volumes for FY19 will likely exceed FY18 and non-ferrous volumes to be similar to FY18
 - Second half Underlying EBIT will likely outperform the first half





Questions & Answers



Appendix

Cash Flow Statement

A\$m	1H FY18	1H FY19
Underlying EBITDA	181.2	173.8
Change in working capital	(11.1)	(102.5)
Net interest and tax paid	(30.9)	(49.2)
Equity result net of dividends received	(20.1)	(16.0)
Other non-cash items	12.1	13.9
Operating cash flow	131.2	20.0
Capital expenditure	(84.7)	(84.5)
Acquisitions, net of cash acquired	(1.4)	(9.4)
Proceeds from asset sales	8.6	4.2
Other cash flow from investing	(0.9)	(1.7)
Free cash flow	52.8	(71.4)
Dividends paid	(60.3)	(61.3)
Share buy-back	0	(19.3)
Proceeds from issue of ordinary shares	24.2	1.6
Net proceeds from borrowings	0	21.8
Other cash flow from financing	(1.1)	(1.3)
Cash flow	15.6	(129.9)

Group Profit & Loss

A\$m	1H FY18	1H FY19	Chg %
Sales revenue	2,977.0	3,334.1	12.0
Statutory EBITDA	178.6	173.1	-3.1
Underlying EBITDA	181.2	173.8	-4.1
Statutory EBIT	122.4	108.9	-11.0
Underlying EBIT	125.0	109.6	-12.3
Net Interest expense	(4.4)	(2.9)	34.1
Statutory tax (expense)/benefit	(26.5)	(29.5)	-11.3
Underlying tax (expense)/benefit	(38.0)	(30.0)	21.1
Statutory NPAT	91.5	76.5	-16.4
Significant items net of tax	(8.9)	0.2	102.2
Underlying NPAT	82.6	76.7	-7.1
Statutory EPS (diluted)	44.8	37.1	-17.2
Underlying EPS (diluted)	40.4	37.2	-7.9
Dividend per share (cents)	23.0	23.0	-

North America Metals

A\$m	1H FY18	1H FY19	Chg %
Sales Revenue	1,177.4	1,401.0	19.0
Statutory EBITDA	61.0	60.9	-0.2
Underlying EBITDA	61.3	61.1	-0.3
Depreciation	22.7	25.1	10.6
Amortisation	3.9	4.0	2.6
Statutory EBIT	34.4	31.8	-7.6
Underlying EBIT	34.7	32.0	-7.8
Assets	926.6	1,112.4	20.1
Intake Volumes (000's)	2,472	2,451	-0.8
Sales Volumes (000's)	2,361	2,538	7.5
Employees	1,612	1,790	11.0

Investment in SA Recycling

A\$m	1H FY17	1H FY18	1H FY19	Chg %
Statutory EBIT	10.9	25.1	21.9	-12.7
Underlying EBIT	10.9	25.1	16.8	-33.1
Assets	136.6	145.4	197.3	35.7
Intake Volumes (000's) ¹	1,201	1,564	1,697	8.5
Sales Volumes (000's) ¹	1,185	1,471	1,679	14.1

1) Volumes represent total volumes recorded for SA Recycling, LLC and includes the portion sold through Sims Group Global Trade Corporation.



Australia & New Zealand Metals

A\$m	1H FY18	1H FY19	Chg %
Sales Revenue	529.0	617.0	16.6
Statutory EBITDA	57.5	53.4	-7.1
Underlying EBITDA	58.9	59.5	1.0
Depreciation	14.6	15.6	6.8
Amortisation	0.1	0.0	-100.0
Statutory EBIT	42.8	37.8	-11.7
Underlying EBIT	44.2	43.9	-0.7
Assets	545.9	595.4	9.1
Intake Volumes (000's)	883	1,031	16.8
Sales Volumes (000's)	891	948	6.4
Employees ¹	714	904	26.6

1) 1H FY18 employee count excludes Sims Pacific Metals employees.

Europe Metals

A\$m	1H FY18	1H FY19	Chg %
Sales Revenue	542.0	586.2	8.2
Statutory EBITDA	22.8	10.7	-53.1
Underlying EBITDA	17.8	8.8	-50.6
Depreciation	6.2	9.1	46.8
Amortisation	0.0	0.6	NMF
Statutory EBIT	16.6	1.0	-94.0
Underlying EBIT	11.6	(0.9)	-107.8
Assets	338.1	402.5	19.0
Intake Volumes (000's)	826	829	0.4
Sales Volumes (000's)	811	794	-2.1
Employees ¹	674	785	16.5

1) 1H FY18 employee count excludes Morley and Barnsley employees.

Global Trading

A\$m	1H FY18	1H FY19	Chg %
Sales Revenue	324.4	342.4	5.5
Statutory EBITDA	3.1	10.6	241.9
Underlying EBITDA	5.6	11.9	112.5
Depreciation	0.1	0.1	0.0
Amortisation	0.0	0.0	NMF
Statutory EBIT	3.0	10.5	250.0
Underlying EBIT	5.5	11.8	114.5
Assets	126.8	73.7	-41.9
Intake Volumes (000's)	712	670	-5.9
Sales Volumes (000's)	698	671	-3.9
Employees	53	78	47.2

Global E-Recycling

A\$m	1H FY18	1H FY19	Chg %
Sales Revenue	365.0	349.6	-4.2
Statutory EBITDA	11.6	11.6	-
Underlying EBITDA	10.6	10.6	-
Depreciation	4.1	4.3	4.9
Amortisation	0.0	0.0	NMF
Statutory EBIT	7.5	7.3	-2.7
Underlying EBIT	6.5	6.3	-3.1
Assets	402.5	400.7	-0.4
Employees	1,451	1,445	-0.4

Corporate & Unallocated

A\$m	1H FY18	1H FY19	Chg %
Sales Revenue	39.2	37.9	-3.3
Statutory EBITDA	(2.5)	4.0	260.0
Underlying EBITDA	1.9	5.1	168.4
Depreciation	4.5	5.4	20.0
Amortisation	0.0	0.0	NMF
Statutory EBIT	(7.0)	(1.4)	80.0
Underlying EBIT	(2.6)	(0.3)	88.5
Assets	334.9	346.8	3.6
Employees	258	276	7.0

Financial Summary – Group

A\$m	FY14	FY15	FY16	FY17	FY18
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Group Results

Sales Revenue	7,021	6,311	4,652	5,079	6,448
Underlying EBITDA	256	260	190	292	392
Underlying EBIT	138	139	64	180	275
Underlying NPAT	89	100	43	118	188

Underlying EPS (cents per share)	43	48	21	59	92
Dividend (cents per share)	10	29	22	50 ³	53

Balance Sheet

Total Assets	2,649	2,882	2,571	2,743	3,202
Total Liabilities	816	769	738	775	1,013
Total Equity	1,834	2,113	1,833	1,968	2,189
Net Cash (Net Debt)	42	314	242	373	298

Cash Flows

Operating Cash Flow	210	298	131	266	252
Capital Expenditure	-64	-95	-109	-127	-176
Free Cash Flow¹	146	203	22	139	76

NOPAT	102	103	47	133	204
Total Capital	1,792	1,799	1,590	1,595	1,876
ROC² (%)	5.7%	5.7%	3.0%	8.4%	10.9%

1H FY18	1H FY19
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2,977	3,334
181	174
125	110
83	77

40	37
23	23

2,820	3,129
790	872
2,030	2,257
390	154

131	20
-85	-85
46	-65

93	81
1,640	2,095
11.3%	7.7%

1) Free Cash Flow = Operating Cash Flow - Capex

2) Return on Capital = (underlying EBIT – Tax at effective tax rate of 26%) / (Net Assets – Net Cash)

3) Includes 10.0 cents per share 2017 Special Dividend



Financial Summary – Segment

A\$m	FY14	FY15	FY16	FY17	FY18
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Sales Revenue

North America Metals	3,358	2,916	1,943	1,984	2,607
ANZ Metals	1,194	1,053	744	981	1,071
Europe Metals	1,069	1,037	759	924	1,203
Global E-Recycling	760	795	793	727	758
Global Trading	599	455	353	387	734
Unallocated	41	55	60	76	75
Total	7,021	6,311	4,652	5,079	6,448

Underlying EBIT

North America Metals	2	0	-6	36	75
ANZ Metals	79	59	40	63	83
Europe Metals	16	25	22	32	24
Global E-Recycling	17	44	8	20	25
Global Trading	15	12	7	5	12
Unallocated	8	-1	-4	-2	-12
Total	138	139	64	180	275

Underlying EBIT Margin (%)

North America Metals	0.1%	0.0%	(0.3)%	1.8%	2.9%
ANZ Metals	6.6%	5.6%	5.4%	6.4%	7.8%
Europe Metals	1.5%	2.4%	2.9%	3.4%	2.0%
Global E-Recycling	2.2%	5.5%	0.9%	2.8%	3.3%
Global Trading	2.5%	2.6%	2.0%	1.2%	1.6%
Total	1.9%	2.2%	1.3%	3.1%	3.3%

1H FY18	1H FY19
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1,177	1,401
529	617
542	586
365	350
324	342
40	38
2,977	3,334

35	32
44	44
12	-1
7	6
6	12
-3	0
125	110

2.9%	2.3%
8.4%	7.1%
2.1%	(0.2)%
1.8%	1.7%
1.7%	3.5%
4.2%	3.3%

1) Underlying earnings excludes significant non-recurring items and the impact of non-qualifying hedges.



Financial Summary – Segment (cont.)

A\$m	FY14	FY15	FY16	FY17	FY18	1H FY18	1H FY19
Proprietary sales tonnes ('000)¹							
North America Metals	5,404	5,988	4,517	4,344	4,865	2,341	2,517
ANZ Metals	1,964	1,782	1,377	1,530	1,585	824	875
Europe Metals	1,599	1,583	1,350	1,589	1,691	810	792
Total	8,967	9,353	7,244	7,463	8,141	3,975	4,184
Underlying EBIT							
North America Metals	2.4	(0.4)	(6.4)	36.0	75.4	34.7	32.0
ANZ Metals	79.2	59.2	39.7	62.7	83.4	44.2	43.9
Europe Metals	16.4	24.5	21.8	31.8	23.6	11.6	(0.9)
Total	98.0	83.3	55.1	130.5	182.4	90.5	75.0
EBIT / tonne (A\$/t)							
North America Metals	0.44	(0.07)	(1.42)	8.29	15.50	14.82	12.71
ANZ Metals	40.32	33.22	28.83	40.99	52.62	53.65	50.19
Europe Metals	10.26	15.48	16.15	20.01	13.96	14.32	(1.14)
Total	10.93	8.91	7.61	17.49	22.41	22.77	17.93

1) Proprietary sales volumes exclude ferrous and non-ferrous brokerage sales volumes.

Financial Summary – Product

A\$m	FY14	FY15	FY16	FY17	FY18
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Sales tonnes ('000)

Ferrous Trading	9,331	8,325	6,768	7,009	7,708
Non Ferrous	566	539	476	454	432
Brokerage	1,918	1,617	1,307	1,237	1,716
Total	11,815	10,481	8,551	8,700	9,856

Sales Revenue

Ferrous Metals	4,801	4,068	2,703	3,136	4,382
Non Ferrous Metals	1,361	1,342	1,055	1,124	1,216
Global E-Recycling	802	795	793	727	758
Secondary processing & other	57	106	101	92	92
Total	7,021	6,311	4,652	5,079	6,448

1H FY18	1H FY19
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3,749	3,963
226	221
786	767
4,761	4,951

1,962	2,307
603	629
365	350
47	48
2,977	3,334

Income Tax Expense - 1H FY19

A\$m	Profit Before Tax	Income Tax Expense	Effective Tax %
Statutory Result	106.0	29.5	27.8
Impact of US state, local and trade taxes		0.7	0.7
Geographic composition of earnings		1.2	1.1
Normalised Results		27.6	26.0



Significant items by region – 1H FY19

A\$m	NA Metals	ANZ Metals	Europe Metals	Global E-Recycling	Global Trade	Investment in SAR	Unallocated	Pre-Tax Total	After-Tax Total
Net benefit relating to lease settlements / onerous leases	-	-	(0.2)	(1.0)	-	-	-	(1.2)	(0.9)
Redundancies	0.2	(0.1)	(0.2)	-	0.3	-	1.1	1.3	1.0
Impact of Victorian Fire	-	6.2	-	-	-	-	-	6.2	4.3
Non-Recurring Gains by Joint Venture	-	-	-	-	-	(5.1)	-	(5.1)	(3.8)
Significant Items for 1H FY19	0.2	6.1	(0.4)	(1.0)	0.3	(5.1)	1.1	1.2	0.6

A\$m	1H FY19
Statutory EBIT	108.9
Significant Items	1.2
Non qualifying hedges	(0.5)
Underlying EBIT	109.6

A\$m	1H FY19
Statutory NPAT	76.5
Significant Items	0.6
Non qualifying hedges	(0.4)
Underlying NPAT	76.7



Significant items by region – 1H FY18

A\$m	NA Metals	ANZ Metals	Europe Metals	Global E-Recycling	Global Trade	Investment in SAR	Unallocated	Pre-Tax Total	After-Tax Total
Reversal of fixed asset impairment	-	-	-	(0.6)	-	-	-	(0.6)	(0.6)
Net benefit relating to lease settlements / onerous leases	-	-	(4.0)	(0.4)	-	-	-	(4.4)	(3.7)
Yard closure costs and dilapidation provisions, net	-	0.8	-	(0.1)	-	-	-	0.7	0.5
Redundancies	0.3	0.6	-	0.1	-	-	4.4	5.4	3.4
Impact from US tax reform	-	-	-	-	-	-	-	-	(9.8)
Significant Items for 1H FY18	0.3	1.4	(4.0)	(1.0)	-	-	4.4	1.1	(10.2)

A\$m	1H FY18
Statutory EBIT	122.4
Significant Items	1.1
Non qualifying hedges	1.5
Underlying EBIT	125.0

A\$m	1H FY18
Statutory NPAT	91.5
Significant Items	(10.2)
Non qualifying hedges	1.3
Underlying NPAT	82.6



Financial Summary – Excl. internal charge

A\$m	FY14	FY15	FY16	FY17	FY18	1H FY18	1H FY19
Underlying EBIT (excluding internal recharges)							
North America Metals	24.0	28.0	21.2	70.5	104.7	49.7	55.3
ANZ Metals	90.5	70.8	48.7	73.8	96.9	50.1	51.8
Europe Metals	22.6	31.8	30.0	42.2	35.3	16.8	6.8
Global E-Recycling	19.0	45.9	11.7	28.1	31.3	9.7	10.0
Global Trading	(3.2)	(8.3)	(10.6)	(15.4)	(12.4)	(4.9)	(7.3)
Investment in SAR	0.8	0.5	(1.5)	26.3	68.5	25.1	16.8
Unallocated	(15.5)	(29.5)	(35.5)	(45.4)	(49.2)	(21.5)	(23.8)
Total	138.2	139.2	64.0	180.1	275.1	125.0	109.6

Additional Information

- The US ports we typically ship materials from are:
 - New York
 - San Francisco
 - Los Angeles
 - Philadelphia
 - Providence
 - Houston
 - Norfolk
 - Savannah
- The UK Deep Sea ports we typically ship materials from are:
 - Avonmouth
 - Sheerness
 - Hull
 - Newport
 - Belfast
- The UK Short Sea ports we typically ship materials from are:
 - Liverpool
 - Ipswich