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16 February 2004

The Announcements Officer Australian Stock Exchange Limited

Dear Sir

#### APPENDIX 4D - HALF YEAR TO 31 DECEMBER 2003

We enclose our half year announcement which has been subject to review.

The improvement in the actual result to that forecasted in our advice dated 23 December 2003 was due to final adjustments arising from the recognition of an income tax benefit on current period losses (\$494K), contribution from investments (\$183K) and a net market value adjustment from forests (\$250k).

Yours faithfully AUSTRALIAN FOOD & FIBRE LIMITED

DC Mackenzie (signed)

D C Mackenzie Company Secretary

# Appendix 4D

# Half Year Report to the Australian Stock Exchange

Name of Entity	AUSTRALIAN FOOD & FIBRE LIMITED
ABN	88 077 983 370
Reporting Period Ended	31 December 2003
Previous Corresponding	
Reporting Period	31 December 2002

# **Results for Announcement to the Market**

			\$'000	Percentage increase /(decrease) over previous corresponding period	
Revenue from ordinary ac	tivities		11,512	(23.47%)	
Profit / (loss) from ordinary activities after tax attributable to members			(2,537)	(105.76%)	
Net profit / (loss) for the period attributable to					
members			(2,537)	(105.76%)	
Dividends (distributions)	Amount per security			Franked amount per security	
Final Dividend	NIL		NIL		
Interim Dividend	NIL		NIL		
Record date for determining the dividends (if any)	ng entitlements to	N/A			
Brief explanation of any of	the figures report	ed abo	ve necessary t	o enable the	

Brief explanation of any of the figures reported above necessary to enable the figures to be understood:

Refer to Attachment 1: Chairman's Review of Operations

Refer to Attachment 3: Statement of Financial Performance

# **Dividends**

Date the dividend is payable	N/A
Record date to determine entitlement	N/A
to the dividend	
Amount per security	N/A
Total dividend	N/A
Amount per security of foreign sourced	N/A
dividend or distribution	
Details of any dividend reinvestment	N/A
plans in operation	
The last date for receipt of an election	N/A
notice for participation in any dividend	
reinvestment plans	

**NTA Backing** 

	Current Period	Previous corresponding period
Net tangible asset backing per ordinary security	52 cents	52 cents

Other Significant Information Needed by an Investor to Make an Informed Assessment of the Entity's Financial Performance and Financial Position

Refer to Attachment 1: Chairman's Review of Operations

# Commentary on the Results for the Period

### The earnings per security and the nature of any dilution aspects:

The basic and diluted earnings per share for the half year ended 31 December 2003 was (1.65) cents per share. This compares to the basic and diluted earnings of (0.82) cents per share for the half year ended 31 December 2002.

Basic earnings per share (EPS) have been calculated as the net profit (loss) after tax attributable to members adjusted to exclude costs of servicing equity (excluding dividends) divided by the weighted average number of ordinary shares.

#### **Shareholder movements:**

In accordance with the shareholders resolution passed on 29<sup>th</sup> April 2003, the company issued 10,000,000 ordinary shares to Namcott Investments Pty Ltd (the nominee company of Namoi Cotton Co-operative Limited) on 5<sup>th</sup> September 2003 in consideration for AFF receiving a 49% interest in Ashley Ginning Services. No other shares were issued during the period.

No options were exercised during the current period leaving a balance of 5,280,265 options expiring 30 June 2006 exercisable at 32 cents.

#### Significant features of operating performance:

Refer to Attachment 1: Chairman's Review of Operations

# The results of segments that are significant to an understanding of the business as a whole:

Refer to Attachment 6: Segment Reporting Note

# Discussion of trends in performance:

Refer to Attachment 1: Chairman's Review of Operations

Any other factor which has affected the results in the period or which are likely to affect results in the future, including those where the effect could not be quantified:

Refer to Attachment 1: Chairman's Review of Operations

# **Audit/Review Status**

This report is based on accounts to	o whicl	one of the following applies:	
(Tick one) The accounts have been audited		The accounts have been subject to review	<b>✓</b>
The accounts are in the process of being audited or subject to review		The accounts have not yet been audited or reviewed	

If the accounts have not yet been audited or subject to review and are likely to be subject to dispute or qualification, a description of the likely dispute or qualification:

Ñ/A

If the accounts have been audited or subject to review and are subject to dispute or qualification, a description of the dispute or qualification:

N/A

**Attachments Forming Part of Appendix 4D** 

Attachment #	Details
1	Chairman's Review of Operations
2	Statement of Financial Position
3	Statement of Financial Performance
4	Statement of Cash Flows
5	Notes to the Financial Statements
6	Segment Reporting
7	Directors Declaration

Signed By Director	DW Robinson (signed)
Print Name	DAVID WILLIAM ROBINSON
Date	16 February 2004

Attachment 1 Australian Food & Fibre Limited Chairman's Review

#### RESULTS FOR THE HALF YEAR ENDED 31 DECEMBER 2003

	2003	2002
	\$'000	\$'000
Cotton/cereal crops	(799)	(440)
Horticulture	(1,242)	(243)
Pine Forests	626	202
WA Properties	247	15
Contribution before corporate and borrowing costs	(1,168)	(466)
Corporate costs	(487)	(400)
Borrowing costs	(1,559)	(890)
Share of profit (loss) from joint venture operations	(125)	-
Share of profit (loss) from equity accounted investments	308	-
Net profit (loss) before tax	(3,031)	(1,756)
I	40.4	F.2.2
Income tax (expense) benefit	494	523
Net profit (loss) after tax	(2,537)	(1,233)

#### **OVERVIEW**

The significant factors contributing to the current result included:

- The flow on effect from drought and reduced cotton plantings impacted on profit recognition under SGARA accounting, and cereal crops profit was less than expected due to poor prices.
- While there was a satisfactory contribution from the recent grape harvest, poor prices affected the 2003 citrus season resulting in reduced income in the half year to 31 December 2003.
- Continuation of profitable pine logging operations at Oberon NSW.
- An increase in interest costs due to higher borrowings resulting from reduced cash flows and purchase of a new cotton property.

Other significant events in the period under review were:

- The settlement on 31 December 2003 of the "The Glen" a cotton farm adjoining "Milo."
- In accordance with the shareholders resolution passed on 29 April 2003, the company issued 10 million ordinary shares to Namcott Investments Pty Ltd (the nominee company of Namoi Cotton Co-operative Limited) on 5 September 2003 in consideration for AFF receiving a 49% interest in Ashley Ginning Services.
- The raising of \$12,584,644 with the issue of the 4% redeemable convertible notes on 5 December 2003.

#### **REVIEW OF OPERATIONS**

#### Cotton

#### General

The Company's properties in the Gwydir Valley have received very good rain over the past month, and greatly benefited the current season's cotton crop due for harvest in late March early April.

In addition to the immediate benefits noted above, farm water storages have been replenished to mostly satisfactory levels and good inflows to the Copeton Dam will now ensure that cotton plantings for the 2004/2005 season will be expanded significantly. Moderate additional inflow to Copeton Dam should ensure a return to normal plantings.

For comparative purposes, the table below sets out the current season and possible next season plantings for irrigated cotton based on current water availability which illustrates the situation described above.

	На
Average area available for plantings	7,811
Current area planted for 2003/2004 (excludes 1,200 ha dryland)	2,166
Likely plantings for 2004/2005 at this time	5,500

#### Future outlook for cotton operations

The impact of the drought, while producing declining revenues and profits, has resulted in a close examination by senior management of farming and water management practices. The recent rain events allow the Directors to expect a return to profit in the 2005 financial year.

#### Horticulture

The Golden Mile orchard currently produces citrus and mangos. The grape operations were partially sold to a joint venture in October 2002. That was then followed by the sale in December 2002 of the packing shed into a company where AFF retains a 40% interest. These divestments were strategic initiatives to both reduce the Company's exposure to the operation and at the same time to secure alliances with experienced horticulturalists to participate in the management of the residual operations and to provide agronomic advice to those operations.

Recent substantial rains together with adequate on farm water storages and good levels in the Mundubbera Weir ensure water supplies required for ongoing operations in the medium term.

The company continues to explore new strategic initiatives for the rationalisation of the horticulture division.

#### Pine Forests

The contribution to profit from this operation was satisfactory and although regarded as non-core, these activities will be continued in the short term.

#### Western Australia

As previously reported, the Company's remaining properties in WA have been sold and settlement is scheduled for 31 March 2004.

#### **STRATEGY**

The key elements of the Company strategy are:

- Major business undertakings will be based on intensive irrigated agriculture
- Business units will be expected to earn a long term rate of return greater than 12% pa on assets employed, before interest and tax.

It is the Board's intention, in accordance with the above strategy, to increase the size of the Company with a view to creating greater shareholder value and be recognised as a substantial and profitable participant in the agricultural industry in the longer term.

The Company continues to strive to keep gearing at an acceptable level thereby having a balance sheet that enables new opportunities to be undertaken as they arise.

DW Robinson Chairman 16 February 2004

# ATTACHMENT 2 Australian Food & Fibre Limited Statement of Financial Position at 31 December 2003

	Note	Dec 2003 \$000	Consolidated June 2003 \$000	Dec 2002 \$000
Current Assets				
Cash assets		1,517	944	382
Receivables		4,464	9,626	8,083
Inventories		944	2,447	825
Self generating and regenerating assets Other		7,605 1,665	4,090 1,258	7,589 1,285
<b>Total Current Assets</b>		16,195	18,365	18,164
Non-Current Assets				
Investments accounted for using the				
equity method	3	2,473	2,118	-
Other financial assets		91	97	2,250
Other property, plant and equipment		115,621	96,569	101,703
Self generating and regenerating assets		12,111	12,014	11,567
<b>Total Non-Current Assets</b>		130,296	110,798	115,520
Total Assets		146,491	129,163	133,684
Current Liabilities				
Payables		2,593	2,667	9,395
Interest-bearing liabilities		8,726	11,728	8,741
Provisions		181	178	228
Current tax liabilities			-	561
Total Current Liabilities		11,500	14,573	18,925
Non-Current Liabilities				
Interest-bearing liabilities		52,534	33,803	29,827
Provisions		143	102	121
Deferred tax liabilities		2,352	2,846	2,834
<b>Total Non-Current Liabilities</b>		55,029	36,751	32,782
Total Liabilities		66,529	51,324	51,707
Net Assets		79,962	77,839	81,977
Equity				
Contributed equity	6	62,475	57,815	62,243
Reserves	5	10,518	10,518	10,518
Retained profits	7	6,969	9,506	9,216
Total Equity		79,962	77,839	81,977
			_	

# ATTACHMENT 3 Australian Food & Fibre Limited Statement of Financial Performance half year ended 31 December 2003

	Consolidated	
	Dec 2003	Dec 2002
	\$000	\$000
Sales revenue	5,115	3,740
Cost of sales	(5,115)	(3,740)
		-
Increase in net market value attributable to		
self generating and regenerating assets Gross proceeds from sale of property, plant	8,932	10,236
an equipment	2,047	4,529
Gross proceeds from sale of investments	127	-
Interest revenue	71	106
Rent	167	48
Other revenue	168	124
	11,512	15,043
Direct costs of production	(5,401)	(4,756)
Written down value of property plant and	(3,401)	(4,730)
equipment sold	(1,734)	(4,383)
Cost of investments sold	(56)	-
Borrowing costs expense	(1,569)	(891)
Salaries and employee benefits expense	(1,773)	(3,173)
Repairs and maintenance	(572)	(791)
Packaging and packing expenses	(545)	(290)
Fuel, oil & gas	(97)	(270)
Depreciation and amortisation	(1,032)	(938)
Property leasing costs	(600)	(91)
Administrative expenses	(1,472)	(1,216)
	(14,851)	(16,799)
Share of net results of associate entities		
accounted for using the equity method	308	
Profit from ordinary activities before		
income tax expense	(3,031)	(1,756)
Income tax expense relating to ordinary		
activities	494	523
Net profit attributable to members of		
AFF Limited	(2,537)	(1,233)
Total changes in equity other than those		
resulting from transactions with owners		
as owners attributable to members of		
AFF Limited	(2,537)	(1,233)
Basic Earnings per share	(1.65) cents	(0.82) cents
Diluted Earnings per share	(1.65) cents	(0.82) cents
O 1		

# ATTACHMENT 4 Australian Food & Fibre Limited Statement of Cash Flows Half year ended 31 December 2003

Hall year ended 31 December 2003	Consolidated		
	Dec 2003 Dec 2		
	\$000	\$000	
Cash flows from operating activities	,	,	
Receipts from customers	14,856	13,446	
Payments to suppliers and employees	(12,875)	(12,946)	
Dividends received	9	4	
Interest received	71	106	
Borrowing costs	(1,732)	(1,321)	
Income tax paid	(31)	-	
Rent	167	48	
Net cash flows from/(used in) operating activities	465	(663)	
Cash flows from investing activities			
Purchase of property plant and equipment	(15,920)	(11,272)	
Proceeds from sale of property plant and equipment	67	100	
Proceeds from sale of investments	127	-	
Advances to associate	(525)	-	
Purchase of self generating and regenerating assets	-	(808)	
Incidental cost on acquisition of subsidiary	-	(342)	
Purchase of consumable inventory	-	(1,206)	
Purchase of shares in subsidiary		(5,500)	
Net cash flows from/(used in) investing activities	(16,251)	(19,028)	
Cash flows from financing activities			
Payment for share buyback	-	(4,747)	
Proceeds from issue of ordinary shares	-	-	
Proceeds from convertible notes	12,585	-	
Repayments of borrowings	(475)	(921)	
Proceeds from borrowings	9,000	17,000	
Receipt (repayment) of loan	-	-	
Dividends paid		(1,198)	
Net cash flows from /(used in) financing activities	21,110	10,134	
Net increase/(decrease) in cash held	5,324	(9,557)	
Add opening cash brought forward	(3,807)	4,699	
Closing cash carried forward	1,517	(4,858)	
Comprising:			
Cash	1,517	382	
Bank Overdraft		(5,240)	
	1,517	(4,858)	

#### Australian Food & Fibre Limited

#### Notes to the Financial Statements

#### Note 1 Summary of significant accounting policies

#### (a) Basis of accounting

The financial report is a general-purpose financial report, which has been prepared in accordance with the requirements of the Corporations Act 2001 including applicable Accounting Standards. Other mandatory professional reporting requirements, (Urgent Issues Group Consensus Views) have also been complied with. The accounting policies used are consistent with those adopted in the previous financial year.

The financial report has been prepared in accordance with the historical cost convention, except for grapevines, citrus trees and forest plantations (which are self-generating and regenerating assets) measured at net market value and freehold land and buildings on freehold land, measured at fair value.

#### (b) Principles of consolidation

The consolidated financial statements are those of the consolidated entity, comprising Australian Food & Fibre Limited (the parent company) and all entities that Australian Food & Fibre Limited controlled from time to time during the year and at the reporting date.

Information from the financial statements of subsidiaries is included from the date the parent company obtains control until such time as control ceases. Where there is a loss of control of a subsidiary, the consolidated financial statements include the results for the part of the reporting period during which the parent company has control.

Subsidiary acquisitions are accounted for using the purchase method of accounting.

The financial statements of subsidiaries are prepared for the same reporting period as the parent company, using consistent accounting policies. Adjustments are made to bring into line any dissimilar accounting policies that may exist. All intercompany balances and transactions, including unrealised profits arising from intra-group transactions, have been eliminated in full. Unrealised losses are eliminated unless costs cannot be recovered.

#### (c) Trustee obligations

A controlled entity, within the economic entity, acts as the trustee of the Rural Property Trust. At law, the trustee is liable for the obligations of this Trust and has a right of indemnity against the trust assets.

### (d) Borrowing costs

Borrowing costs are expensed as incurred except where they relate to the financing of projects under construction where they are capitalised up to the date of commissioning or sale.

The costs associated with the establishment of the convertible notes have been capitalised and will be amortised over the life of these notes.

#### Australian Food & Fibre Limited

#### Notes to the Financial Statements

#### Note 1 Summary of significant accounting policies (continued)

#### (e) Income tax

The financial statements apply the principles of tax-effect accounting. The income tax expense in the Statement of Financial Performance represents the tax on the pre-tax accounting profit (loss) adjusted for income and expenses never to be assessed or allowed for taxation purposes.

The provision for deferred tax liability and the future income tax benefit include the tax effect of differences between income and expense items recognised in different accounting periods for book and tax purposes, calculated at the tax rates expected to apply when the differences reverse.

The net future income tax benefit relating to tax losses and timing differences is not carried forward as an asset unless the benefit is virtually certain of being realised.

#### (f) Inventories

Inventories, with the exception of consumable self generating and regenerating assets, are valued at the lower of cost or net realisable value. Cost is determined primarily on the basis of average cost. Consumable self generating and regenerating assets have been valued at net market value at the date of harvest in accordance with AASB 1037: "Self generating and Regenerating Assets".

#### (g) Joint ventures

Interest in unincorporated joint venture operations is recognised by including in the respective classifications, the share of individual assets employed and share of liability and expenses incurred.

#### (h) Investments

Interests in listed and unlisted securities, other than controlled entities in the consolidated accounts, are brought to account at cost and dividend income is recognised in the Statement of Financial Performance when the economic entity has the right to receive the dividend. Controlled entities are consolidated as set out in "Principles of Consolidation" above.

Investments in associates are carried at the lower of the equity-accounted amount and recoverable amount in the consolidated financial report. All other non-current investments are carried at the lower of cost and recoverable amount.

#### (i) Receivables

Trade receivables are recognised and carried at original invoice amount less a provision for any uncollectible debts. An estimate for doubtful debts is made when collection of the full amount is no longer probable. Bad debts are written-off as incurred.

#### Australian Food & Fibre Limited

#### Notes to the Financial Statements

#### Note 1 Summary of significant accounting policies (continued)

#### (j) Self generating and regenerating assets (SGARAs)

Orchards, vineyards, livestock, planted crops and pine forest assets are stated at net market value. The valuation methodology as noted below and adopted at Golden Mile Farms and for AFF's pine forest assets is based on AASB 1037 "Self Generating and Regenerating Assets". This standard requires that self generating and regenerating assets be stated at net market value. Adjustments to the net market value of self generating and regenerating assets are recognised as revenues and expenses in the Statement of Financial Performance in the financial year in which they occur.

#### • Golden Mile Farms (GMF) valuation methodology

The valuation of the orchards and vineyard assets at GMF has been determined using a discounted cash flow approach which reflects assessment of (a) variety of fruit, (b) productive life and (c) forecast net income for each variety. Management's assessment of these factors is supported by independent advice from horticultural specialists and the value of these assets has been determined in accordance with the Directors' valuation.

In arriving at the net market value of the trees, net cash flows have been discounted at a rate which reflects the risks associated with maintaining these assets together with recognition of expected industry rates of return on assets of this type.

#### Pine forest valuation methodology

The valuation of the pine forests is determined using a discounted cash flow approach based on anticipated earnings from timber sales less the expected management costs. The factors which were taken into consideration in determining the discount factor in the calculation of the discounted cash flow analysis included (a) only the current standing crop for a period of one rotation, (b) position of forest in relation to markets, (c) risks in connection with pests and fire, and (d) risks in connection with rainfall. The Directors undertake an assessment of these factors which is supported by regular independent valuation reports from a forestry expert prepared in accordance with the methodology.

#### • Livestock

Livestock are valued using a standard market value range for each livestock type less any costs to be incurred in the sale of livestock. The range is revised on a regular basis to reflect market conditions.

#### Planted crops

A net market value adjustment has been recognised to match costs that have been incurred at balance date for planted crops that have not been harvested together with a pro rata profit recognition based on the estimated profitability of the emerging crop when harvested.

#### Australian Food & Fibre Limited

#### Notes to the Financial Statements

#### Note 1 Summary of significant accounting policies (continued)

#### (k) Property, plant and equipment

Cost and Valuation

Freehold land and buildings on freehold land are measured on a fair value basis. At each reporting date, the value of each asset in these classes is reviewed to ensure that it does not differ materially from the asset's fair value at that date. Where necessary, the asset is revalued to reflect its fair value as assessed by Directors in conjunction with independent valuations.

Where assets have been revalued, the potential effect of the capital gains tax on disposal has not been taken into account in the determination of the revalued carrying amount. Where it is expected that a liability for capital gains tax will arise, this expected amount is disclosed by way of a note.

Where adjustments are required, any increment or decrement will be accounted for as follows:

- A revaluation increment will be credited directly to the asset revaluation reserve except that, to the extent that, the increment reverses a revaluation decrement previously recognised as an expense in respect of that same class of assets, will be recognised as revenue in the Statement of Financial Performance.
- A net revaluation decrement will be recognised immediately as an expense, except that, to the extent that, a credit balance exists in the asset revaluation reserve for that same class of asset, the revaluation decrement will be debited directly to the asset revaluation reserve.

Plant and equipment is measured at cost. The book value of plant and equipment is reviewed by Directors to determine whether their carrying amounts require write down to recoverable amount on a regular basis. In determining recoverable amount, the expected net cashflows have been discounted to their present value using a market determined risk adjusted discount rate.

#### (l) Depreciation on buildings, plant & equipment

Depreciation is provided on a straight-line basis on all property, plant and equipment, other than freehold land. Buildings, plant and other equipment are depreciated over their useful economic lives at the respective rates as follows: buildings (2.5% pa), plant (7 to 30% pa) and other equipment (10 to 30% pa).

A provision for capital gains tax is only provided where there is a gain and it is known that the asset will be sold eventually.

#### (m) Hire purchase assets

Assets acquired under hire purchase agreements are capitalised. The initial amount of the hire purchase asset and corresponding liability are recorded at the present value of minimum repayments under the contract. Hire purchase assets are depreciated over the expected useful life of the asset.

#### Australian Food & Fibre Limited

#### Notes to the Financial Statements

#### Note 1 Statement of significant accounting policies (continued)

Hire purchase liabilities are reduced by the principal component of repayments. The interest component is charged against operating profit.

#### (n) Provision for employee benefits

Liabilities for employee benefits for wages, salaries, and annual leave expected to be settled within 12 months of the year-end represent obligations resulting from employee services provided to reporting date, calculated at the undiscounted amounts based on remuneration wage and salary rates that the consolidated entity expects to be paid when the liability is settled.

The provision for employee benefits for long service leave represents the present value of estimated future cash outflows to be made resulting from employees services provided to reporting date. The provision is calculated using expected future increases in salary and wage rates including related on-costs and expected settlement dates and is discounted using the interest rate applicable to 10 year Commonwealth Government bonds.

#### (o) Cash

For the purpose of the Statement of Cash Flows, cash includes cash on hand and in banks, and money market investments readily convertible to cash within 2 working days, net of outstanding bank overdrafts.

Bank overdrafts are carried at the principal amount. Interest is recognised as an expense as it accrues.

#### (p) Financial instruments included in equity

The carrying amount of the equity portion of the convertible note being the holder's option to convert to ordinary share is determined using an option pricing model.

Ordinary share capital is recorded at the fair value of the consideration received.

#### (q) Financial instruments included in liabilities

All loans are measured at principal amount. Interest is recognised as an expense as it accrues. Trade creditors are recorded at contract prices.

The carrying amount of the convertible note financial liability is determined by discounting the streams of future payments of interest and principal at the prevailing market rates for a similar liability that does not have an associated equity component.

#### (r) Financial instruments included in assets

Trade debtors are initially recorded at the amount of contracted sales proceeds.

#### Australian Food & Fibre Limited

#### Notes to the Financial Statements

Note 1 Statement of significant accounting policies (continued)

#### (s) Goods and services tax

Revenues, expenses and assets are recognised net of the amount of good and services tax (GST), except where the amount of GST incurred is not recoverable from the Australian Tax Office (ATO). In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of the item of expense. Receivables and payables are stated with the amount of GST included. The net amount of GST recoverable from, or payable to, the ATO is included as a current asset or liability in the Statement of Financial Position. Cash flows arising from operating activities are included in the statement of cash flows on a net basis. The GST component of cash flows arising from investing and financing activities which are recoverable from, or payable to the ATO, are classified as operating cash flows.

#### (t) Revenue recognition

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the entity and the revenue can be reliably measured.

The following specific recognition criteria must also be met before revenue is recognised:

- Sale of goods revenue from sales of goods is recognised when control has passed to the buyer.
- Interest interest revenue is recognised when the economic entity has the right to receive the interest payment.
- Dividends dividend income is recognised when the economic entity has the right to receive the dividend payment.
- Distributions from the Rural Property Trust (a controlled entity of the Company) distributions are recognised as income by the parent entity at year end. In accordance with the trust deed, the Rural Property Trust distributes taxable income to the parent entity.
- Self generating and re-generating asset net market value adjustments adjustments to the net
  market value of self generating and re-generating assets are recognised as revenues and
  expenses in the Statement of Financial Performance in the financial year in which they occur.
- Insurance proceeds revenue from insurance claims is brought to account when the terms
  of the insurance contract indicate that future economic benefits will flow to the group and
  the amount of the insurance proceeds can be reliably measured.

#### (u) Cost of sales

Cost of sales represents the market value of the non-living produce extracted from SGARA, excluding the costs of extraction determined immediately after it becomes non-living. Due to the short period of time between harvesting of crops and their sale, the cost of sales represents the market value of the non-living produce which is best estimated by sales value. Therefore sales and cost of sales are reported as the same amount. Cost of property sales reflects the book value of assets disposed plus costs incidental to disposal.

#### Australian Food & Fibre Limited

#### Notes to the Financial Statements

#### Note 1 Statement of significant accounting policies (continued)

#### (v) Share buy backs

The price paid for the repurchase of contributed equity is taken as a direct change to equity. The price paid is measured at fair value of consideration given. Any costs associated with the buyback are taken as a direct cost to equity.

#### (w) Segment Reporting

Individual business segments have been identified on the basis of grouping individual products subject to similar risks and returns. The business segments reported are: cotton, horticulture, corporate and other.

#### (x) Comparatives

Where necessary comparatives have been reclassified and repositioned for consistency with current year disclosures.

#### Note 2 Interim Report

This interim financial report is to be read in conjunction with the company's annual report in respect of the year ended 30 June 2003.

This interim financial report does not include notes of the type normally included in an annual financial report.

Note 3	Note 3 Investments accounted for using the equity method					
			Consolidated			
			Dec 2003	June 2003	Dec 2002	
Investme	Investment in associate		\$000	\$000	\$000	
Sunshin	ie Harvest	3(a)	2,213	1,681	-	
Central	Fruit Packers	3(b)	260	437	-	
		_	2,473	2,118	-	

#### Australian Food & Fibre Limited

#### Notes to the Financial Statements

Note 3	Investments accounted for using the equity method - continued
110163	investments accounted for using the equity method continued

# (a) INTEREST IN ASSOCIATE

NAME	Balance Date	Ownership he	eld by consolic	dated entity
		Dec 2003 \$000	June 2003 \$000	Dec 2002 \$000
Sunshine Harvest Pty Limited atf Sunshine Harvest Unit Trust	30 June	50%	50%	50%

### (i) Principal Activity

Sunshine Harvest Unit Trust grows and sells table grapes to the domestic market.

# (ii) Share of associate's profits (losses)

	Dec 2003 \$000	Consolidated June 2003 \$000	Dec 2002 \$000
Share of associate's			
- net profit (loss) before income tax	734	(539)	-
- income tax attributable to net profit (loss)	-	· ,	_
Share of associate's net profit (losses) and extraordinary items			
after income tax	734	(539)	-
Adjusted for:		` ,	
Adoption of AASB 1037 Self Generating and Regenerating assets	(220)	220	-
Share of associates net profits (losses)	514	(319)	-
Tax in relation to the distribution of taxable income from Sunshine Harvest determined at 30 June each year.  (iii) Carrying amount of investment in associate	Unit Trust to	unitholders will be	
Balance at the beginning of the financial year	1,681	_	_
- investment acquired during the course of the year	18	2,000	_
- share of associate's net profits (losses) for the period	514	(319)	_
Carrying amount of investment in associate	2,213	1,681	-
(iv) Share of associate's assets and liabilities			
Current assets	1,476	344	_
Non-current assets	2,267	2,262	_
Current liabilities	(224)	(94)	_
Non-current liabilities	(1,324)	(831)	_
Net assets	2,195	1,681	-
(v) Retained profits of the consolidated entity attributable to the associate			
Balance at the beginning of the financial year	(319)	-	-
Share of associate's net profits (losses)	514	(319)	_
Balance	195	(319)	-

#### Australian Food & Fibre Limited

#### Notes to the Financial Statements

Note 3	Investments accounted for using the equity method (continued)

# (b) INTEREST IN ASSOCIATE

NAME	Balance Date	Ownership held by consolidated entity		
		Dec 2003 \$000	June 2003 \$000	Dec 2002 \$000
Central Fruit Packers Pty Limited	30 June	40%	40%	-
(i) Principal Activity				
Central Fruit Packers Pty Limited ow	ns and operat	tes a packing facili	ty located in M	undubbera,

# (ii) Share of associate's profits (losses)

Queensland.

	Dec 2003 \$000	Consolidated June 2003 \$000	Dec 2002 \$000
Share of associate's - net profit (loss) before income tax	(206)	(114)	_
- income tax attributable to net profit (loss)	(= 0 0)	(6)	-
Share of associate's net profit (losses) and extraordinary items			
after income tax	(206)	(120)	
(iii) Carrying amount of investment in associate			
Balance at the beginning of the financial year	437	-	_
- investment acquired during the course of the year	29	557	-
- share of associate's net profits (losses) for the period	(206)	(120)	
Carrying amount of investment in associate	260	437	
(iv) Share of associate's assets and liabilities			
Current assets	213	550	_
Non-current assets	2,206	2,005	-
Current liabilities	(44)	(110)	-
Non-current liabilities	(2,144)	(2,008)	_
Net assets	231	437	
(v) Retained profits of the consolidated entity attributable to the associate			
Balance at the beginning of the financial year	(120)	-	-
Share of associate's net profits (losses)	(206)	(120)	-
Balance	(326)	(120)	-

# ATTACHMENT 5 Australian Food & Fibre Limited

#### Notes to the Financial Statements

Note 4	Interest in joint venture operation			
		Ownership h	eld by consolic	dated entity
NAME	Balance			
	Date			
		Dec 2003	June 2003	Dec 2002
		\$000	\$000	\$000
Ashley Gin	ning Services 28 February	49%	-	-

#### (i) Principal Activity

Ashley Ginning Services, a joint venture, was established in September 2003 to acquire the Ashley Gin and provide independent ginning services to cotton growers throughout the Gwydir Valley, NSW.

#### (ii) Share of joint venture operations profits (losses)

	Dec 2003 \$000	Consolidated June 2003 \$000	Dec 2002 \$000
Share of joint venture operations			
- revenues	-	-	-
- expenses	(125)	-	-
- net profits (losses)	(125)	=	
(iii) Value of investment			
Purchase consideration (a)	3,500	-	-
Costs incidental to purchase	231	-	
	3,731	-	_

(a) 10,000,000 fully paid shares at an issue price of \$0.35 in Australian Food & Fibre Limited were issued in consideration for 49% of the Ashley Ginning Services assets. These assets were independently valued at \$3.668 million by Colin Hannah and Ron Highman of PricewaterhouseCoopers Securities Limited and this value has been relied upon as reflecting the fair value of the company's 49% interest in the assets of Ashley Ginning Services. The Directors have not applied the market value of the shares as the fair value of the assets as the market value of the shares has consistently traded below the net asset value of the company. An Independent Experts Report was prepared in October 2002 and was relied upon for the purpose of this transaction. It valued AFF shares in the range \$0.37 to \$0.43. The difference between the fair value of the assets and the then current market price of the shares is \$600,000.

#### (iv) Share of joint venture partnership's assets and liabilities included in the financial report are:

Current assets	56	-	-
Non-current assets	3,710	-	-
Current liabilities	(25)	-	-
Non-current liabilities	(10)	-	-
Net assets	3,731	-	-

#### Australian Food & Fibre Limited

#### Notes to the Financial Statements

#### Note 5 Convertible Notes

During the half year the company issued a prospectus for a non-renounceable offer of convertible notes. On the 5 December 2003, 1,258,464 notes were issued raising \$12,584,644. In accordance with AASB 1033 Presentation and Disclosure of Financial Instruments, the company has classified \$11,424,718 as a financial liability and \$1,159,926 as the associated equity component. The carrying amount of the convertible note financial liability is determined by discounting the streams of future payments of interest and principal at the prevailing market rates for a similar liability that does not have an associated equity component.

The carrying amount of the equity portion of the convertible note, being the holder's option to convert to ordinary shares, is determined using an option pricing model.

#### Note 6 Contributed Equity

	for the 6 months ended Dec 2003		for the 12 n	for the 12 months		for the 6 months	
			ended June 2003		ended Dec 2002		
	Number of		Number of		Number of		
	shares	\$000	shares	\$000	shares	\$000	
Balance at							
the beginning							
of the year	144,069,827	57,815	155,944,602	60,508	155,944,602	60,508	
Increases							
through							
issues	10,000,000	3,500	18,501,130	6,475	18,501,130	6,475	
Share							
buyback							
scheme	-	-	(30,375,905)	(9,168)	(16,624,686)	(4,740)	
Convertible							
Notes	-	1,160	-	-	-	-	
Closing							
balance	154,069,827	62,475	144,069,827	57,815	157,821,046	62,243	

Note 7	Retained Profits							
The move	ement in retained profits is set out below:	Consolidated						
		Dec 2003 \$000	June 2003 \$000	Dec 2002 \$000				
Balance at t	he beginning of the year	9,506	11,647	11,647				
Net profit (	loss) attributable to the members of AFF	(2,537)	(943)	(1,233)				
Total availa	ble for appropriation	6,969	10,704	10,414				
Dividends p	paid	-	(1,198)	(1,198)				
Closing bala	nnce	6,969	9,506	9,216				

# Attachment 6 Australian Food & Fibre Limited

# Segment Information

Business Segments	Cotton		Horticulture		Corporate		Other		Consolidated	
	2003 \$'000	2002 \$'000	2003 \$'000	2002 \$'000	2003 \$'000	2002 \$'000	2003 \$'000	2002 \$'000	2003 \$'000	2002 \$'000
Sales to customers outside the consolidated entity Cost of sales Net market value adjustment	3,495 (3,495) 6,936	488 (488) 4,375	1,377 (1,377) 1,304	2,703 (2,703) 4,828	- - -	-	243 (243) 442	548 (548) 292	5,115 (5,115) 8,682	3,739 (3,739) 9,495
Other external revenue	149	706	215	4,745	182	47	2,034	50	2,580	5,548
	7,085	5,081	1,519	9,573	182	47	2,476	342	11,262	15,043
Segment Result	(799)	(440)	(1,242)	(243)	(2,046)	(1,290)	748	217	(3,339)	(1,756)
Share of net profit (loss) / result of equity accounted investments								-	308	- (4.75.0)
Profit from ordinary activities before income tax (expense) benefit Income tax (expense) benefit								-	(3,031) 494	(1,756) 523
Profit from ordinary activities after income tax (expense) benefit Extraordinary item								<u>-</u>	(2,537)	(1,233)
Net profit (loss)								_	(2,537)	(1,233)

#### Attachment 6 Australian Food & Fibre Limited

#### **Segment Information**

Business Segments	Cotton		Horticulture		Corporate		Other		Consolidated	
	2003 \$'000	2002 \$'000	2003 \$'000	2002 \$'000	2003 \$'000	2002 \$'000	2003 \$'000	2002 \$'000	2003 \$'000	2002 \$'000
Depreciation and amortisation	887	646	131	309	11	7	3	3	1,032	965
Individually significant items Acquisition of property plant and equipment Carrying value of property sold	17,077 39	25,984	134	4,112	-	-	- 1,657	-	17,211 1,696	25,984 4,112
Assets Segment Assets	114,388	97,890	12,107	23,794	4,081	1,147	13,442	8,853	144,018	131,684
Equity Accounted Investments	-	-	-	-	2,473	2,000	-		2,473 146,491	2,000 133,684
Segment Liabilities	3,865	4,635	610	801	61,902	46,264	152	7	66,529	51,707

The economic entity currently operates predominantly in two industries, horticulture and cotton. The horticultural operations, located in Queensland, comprise the growing, harvesting and marketing of citrus fruits. The cotton operations, located in New South Wales, comprise the growing, harvesting and marketing of cotton and rotation crops allied to cotton growing. Cattle are also grazed on undeveloped land. Non-core activities include pine forests assets and assets that have been identified for disposal. All debt, with the exception of hire purchase facilities, is allocated to the corporate segment which is responsible for the treasury function.

#### Australian Food & Fibre Limited

#### **Directors' Declaration**

In accordance with a resolution of the directors of Australian Food & Fibre Limited, I state that: In the opinion of the directors:

- (a) the financial statements and notes of the consolidated entity:
  - (i) give a true and fair view of the financial position as at 31 December 2003 and the performance for the half-year ended on that date of the consolidated entity; and
  - (ii) comply with Accounting Standard AASB 1029 "Interim Financial Reporting" and the Corporations Regulations 2001; and
- (b) there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

On behalf of the Board

DW Robinson (Signed)

DW Robinson Director 16 February 2004



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Brisbane QLD 4000
Australia

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# Independent review report to members of Australian Food & Fibre Limited

# Scope

The financial report and directors' responsibility

The financial report comprises the statement of financial position, statement of financial performance, statement of cash flows, accompanying notes to the financial statements, and the directors' declaration for Australian Food & Fibre Limited and its controlled entities (the consolidated entity), for the half-year ended 31 December 2003. The consolidated entity comprises both the company and the entities it controlled during that half-year.

The directors of the consolidated entity are responsible for preparing a financial report that gives a true and fair view of the financial position and performance of the consolidated entity, and that complies with Accounting Standard AASB 1029 "Interim Financial Reporting", in accordance with the Corporations Act 2001. This includes responsibility for the maintenance of adequate accounting records and internal controls that are designed to prevent and detect fraud and error, and for the accounting policies and accounting estimates inherent in the financial report.

Review approach

We conducted an independent review of the financial report in order to make a statement about it to the members of the consolidated entity, and in order for the consolidated entity to lodge the financial report with the Australian Stock Exchange and the Australian Securities and Investments Commission.

Our review was conducted in accordance with Australian Auditing Standards applicable to review engagements, in order to state whether, on the basis of the procedures described, anything has come to our attention that would indicate that the financial report is not presented fairly in accordance with the Corporations Act 2001, Accounting Standard AASB 1029 "Interim Financial Reporting" and other mandatory professional reporting requirements in Australia, so as to present a view which is consistent with our understanding of the consolidated entity's financial position, and of its performance as represented by the results of its operations and cash flows.

A review is limited primarily to inquiries of company personnel and analytical procedures applied to the financial data. These procedures do not provide all the evidence that would be required in an audit, thus the level of assurance is less than given in an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.

# Independence

We are independent of the consolidated entity, and have met the independence requirements of Australian professional ethical pronouncements and the Corporations Act 2001. In addition to our review of the financial report, we were engaged to undertake other non-audit services during the period. The provision of these services has not impaired our independence.



#### Statement

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the financial report of Australian Food & Fibre Limited is not in accordance with:

- (a) the Corporations Act 2001, including:
  - (i) giving a true and fair view of the financial position of the consolidated entity at 31 December 2003 and of its performance for the half-year ended on that date; and
  - (ii) complying with Accounting Standard AASB 1029 "Interim Financial Reporting" and the Corporations Regulations 2001; and
- (b) other mandatory financial reporting requirements in Australia.

Ernst & Young

Linst & Toung

Jennifer Parker

Partner

Brisbane 16 February 2004