

30 March 2023

Site update & investor presentation

Site Group International Limited (ASX: SIT), specialist in the delivery of education, training and labour services, will be holding a live and online investor briefing at 1pm (AEDT) today, Thursday, 30th March 2023.

International Operations Director of Site Group, Vernon Wills, will provide a company update and discuss the company's growth plans.

Register for the session, or request a recording, by clicking the link below:

<https://site.investorportal.com.au/investor-briefing/>

After registering, you will receive a confirmation email containing a calendar invitation and information about joining the webinar.

The presentation attached forms the basis of this briefing.

Authorised for release by the Board.

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To stay up to date on company news and announcements, [register your details](#) on the Site Group investor portal.

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About Site Group:

Site Group International Ltd (ASX: SIT) provides training services for the oil and gas, construction, mining, hospitality and industrial sectors. Having served global blue chip clients such as GE, Shell and ExxonMobil, the Site team have extensive experience in developing and upskilling international workforces at scale within a niche featuring high barrier to entry competencies. Following years of disruption due to Covid, the company is being recapitalised by existing and new investors so it can pursue a number of growth opportunities, most notably in developing and upskilling the workforce in Saudi Arabia in partnership with oil giant Saudi Aramco under the Kingdom's Vision 2030.

Site's balance sheet is bolstered by a significant investment in a large commercial land holding in Clark, the Philippines, representing an added tangible development-for-sale opportunity on the back of the Philippines government's efforts to decentralise the country away from Manila.



(ASX: SIT)

Investor Presentation

March 2023

Building better training



Disclaimer



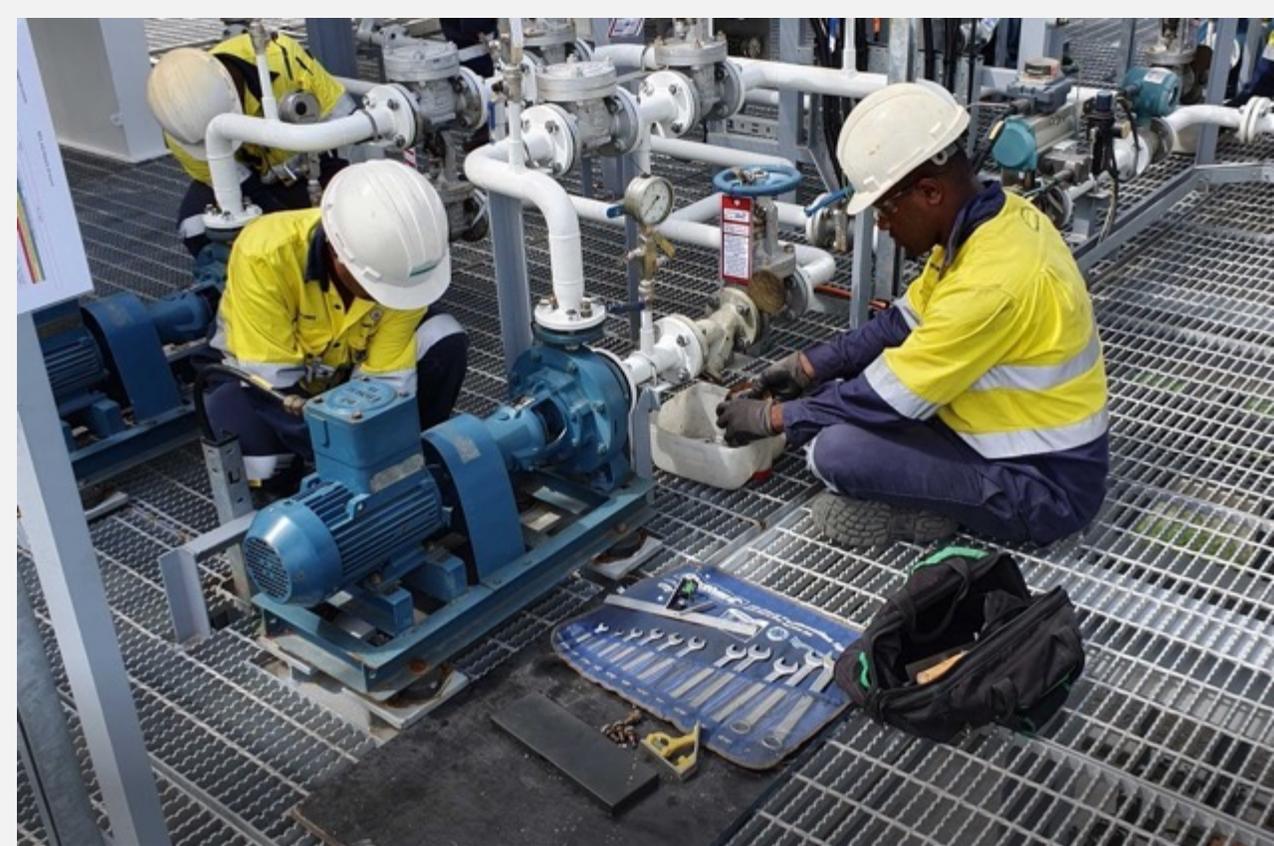
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About Us

Site Group International Limited is a diversified group operating globally with a focus on industrial training and education

Global provider of training services for industries:



Construction



Oil & Gas



Engineering



Safety

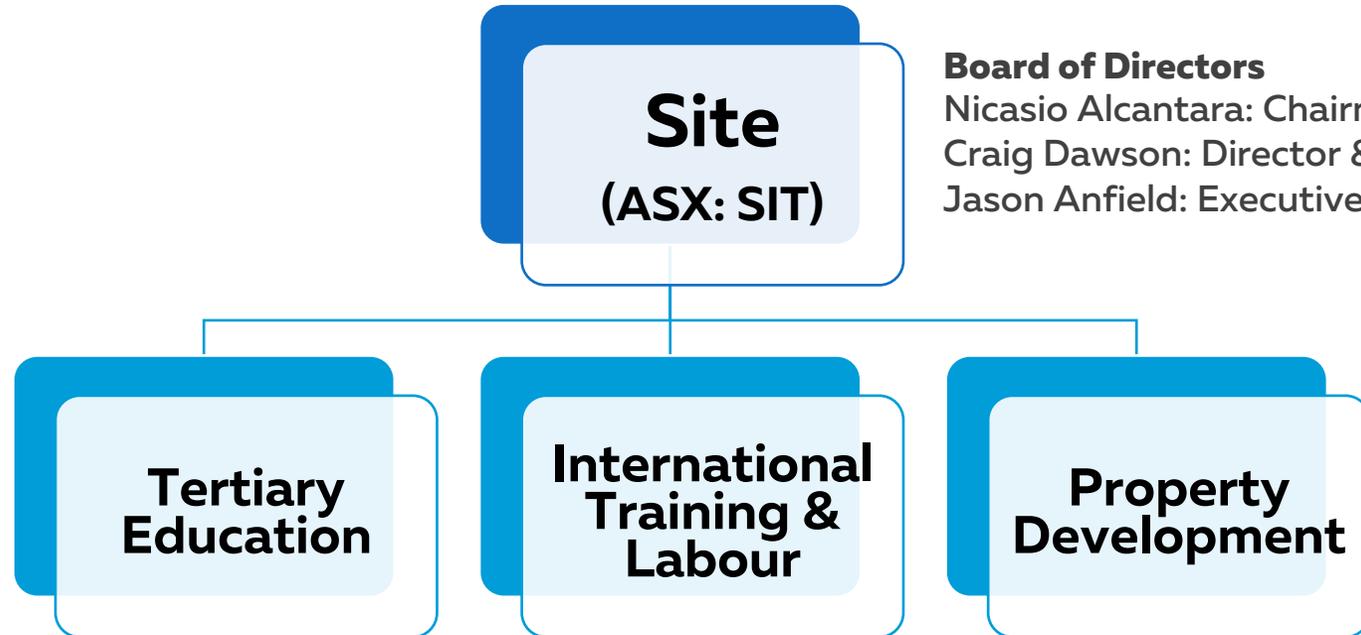


Mining

Main takeaways:

- Heavily impacted by Covid (FY19 revenue \$31m, FY22 \$7m)
- On track to return to and exceed previous milestones
- Major opportunities, particularly in Kingdom of Saudi Arabia
- Significant land holding in Clark (Philippines)

Site Group International Ltd



Board of Directors

Nicasio Alcantara: Chairman
Craig Dawson: Director & CFO
Jason Anfield: Executive Director

Jason Anfield: CEO

Mohammed Akbery: CEO MENA
Vernon Wills: Int. Operations

Nina Cordero: CEO
Vernon Wills: Int. Operations



- ELICOS
- Vocational Education
- English Testing



- Construction, Safety, Energy, Mining training
- MENA, PNG, Clark

Site Group Holdings (38.4%)

- 30 Hectare development
- Clark, Philippines

Capital structure

Share trading information at 29 March 2023

ASX Code	SIT
Listed on ASX	16/12/2010
Closing share price	\$0.003
Market cap	\$3.9m
52 week closing high	\$0.007
52 week closing low	\$0.002

Capital Structure

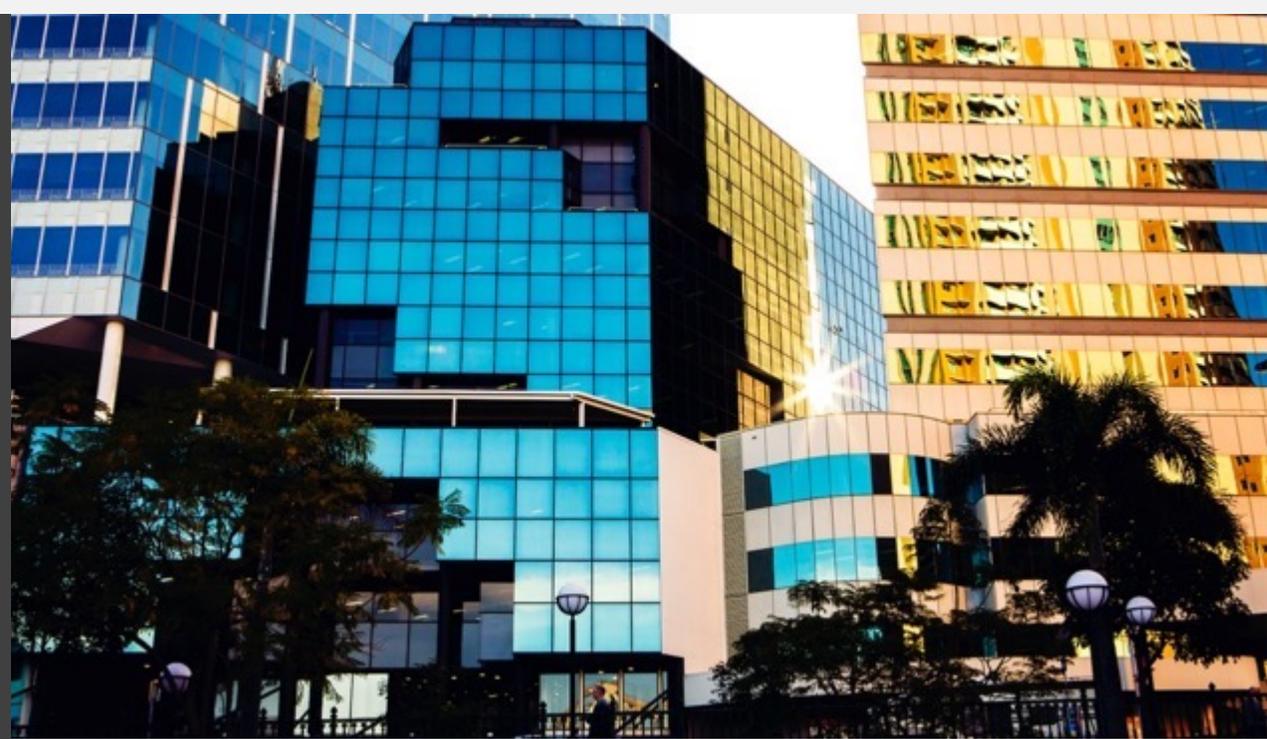
Shares on issue	1,301m
Unlisted options	41.7m
Unlisted options to be issued	368.4m

Share Register

Top 20 shareholders	77.23%
% owned by Board and KMP	20.87%

Top shareholders at 27 March 2023

NATIONAL NOMINEES LIMITED	20.59%
MR VERNON ALAN WILLS (ALL HOLDINGS)	19.99%
ARMADA TRADING PTY LIMITED	10.24%
ALTOR CAPITAL MANAGEMENT PTY LTD <ALTOR ALPHA FUND A/C>	5.15%
GURRAVEMBI INVESTMENTS PTY LTD <THE GURRAVEMBI SUPERFUND>	3.86%
MR PETER JOHN JONES	3.09%
MR GARY LINTON + MRS CHERYL LINTON	2.41%
NEVILLE MORCOMBE SUPER A/C	2.20%
SMITHLEY INVESTMENTS PTY LTD <GEOFFREY SMITH FAMILY A/C>	1.66%



Australian operations



CRICOS Vocational Education Provider

Engineering, Construction, Design and specialised English Language Courses



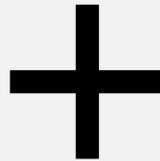
Specialised courses

- English for Engineering
- Diploma of Engineering Technical
- Diploma Civil Construction Design
- Carpentry Trade
- Cabinet Maker/Drafter Trade



Pathway opportunities

- MLTSSL Occupations
- Post graduate work visa opportunities



Campus growth

- Brisbane CBD & Trade Campus
- **Gold Coast Campus:** under construction
- Strong reputation & niche courses: suitable for geographic expansion

Current capacity: 880 international students

Gold Coast Campus H1 FY24: additional 540 target capacity

Total: 1,420

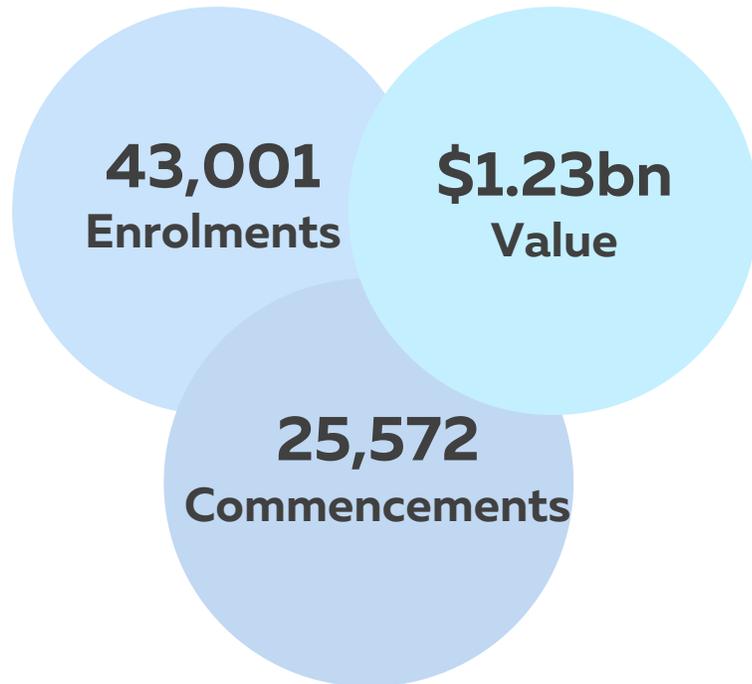


International Education Market (in-bound)

International education is a \$40bn industry in Australia, and a \$5bn industry in Queensland

International Vocational Education & Training (VET)

Market Size - Queensland (2019 pre-covid)



Leading indicators of International VET sector recovery

- Following reopening of international borders in 2022, Australian ELICOS commencements up 155% on previous year), and now exceeding the same period in 2019.
- Offshore ELICOS visa lodgements up 900% on previous year, with approvals 50% higher than 2019 peak.
- Increase in ELICOS commencements = increase in future VET commencements.





50+ active Student Referral Agreements
expanding by 4-5 new agents per month

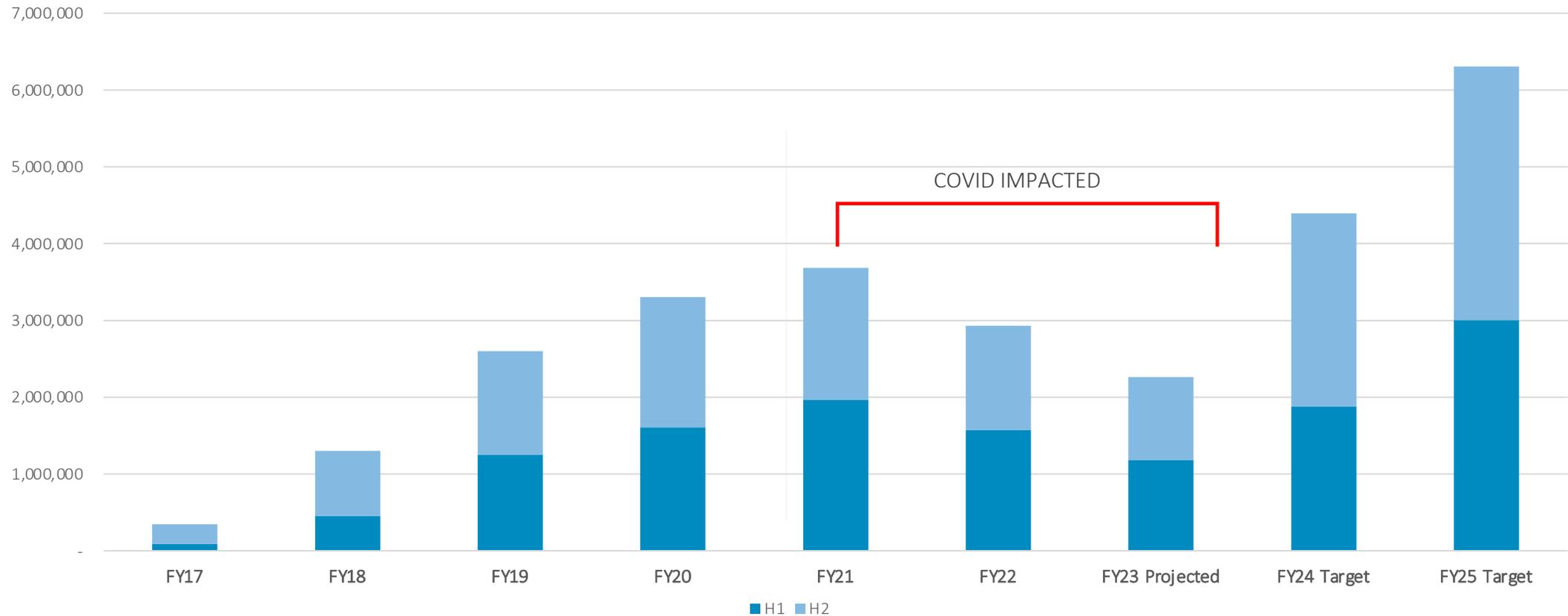


Agent network

Strong, expanding agent network
referring students



Site Institute Revenue: Historical and Target





Site Group

Building better training



International operations



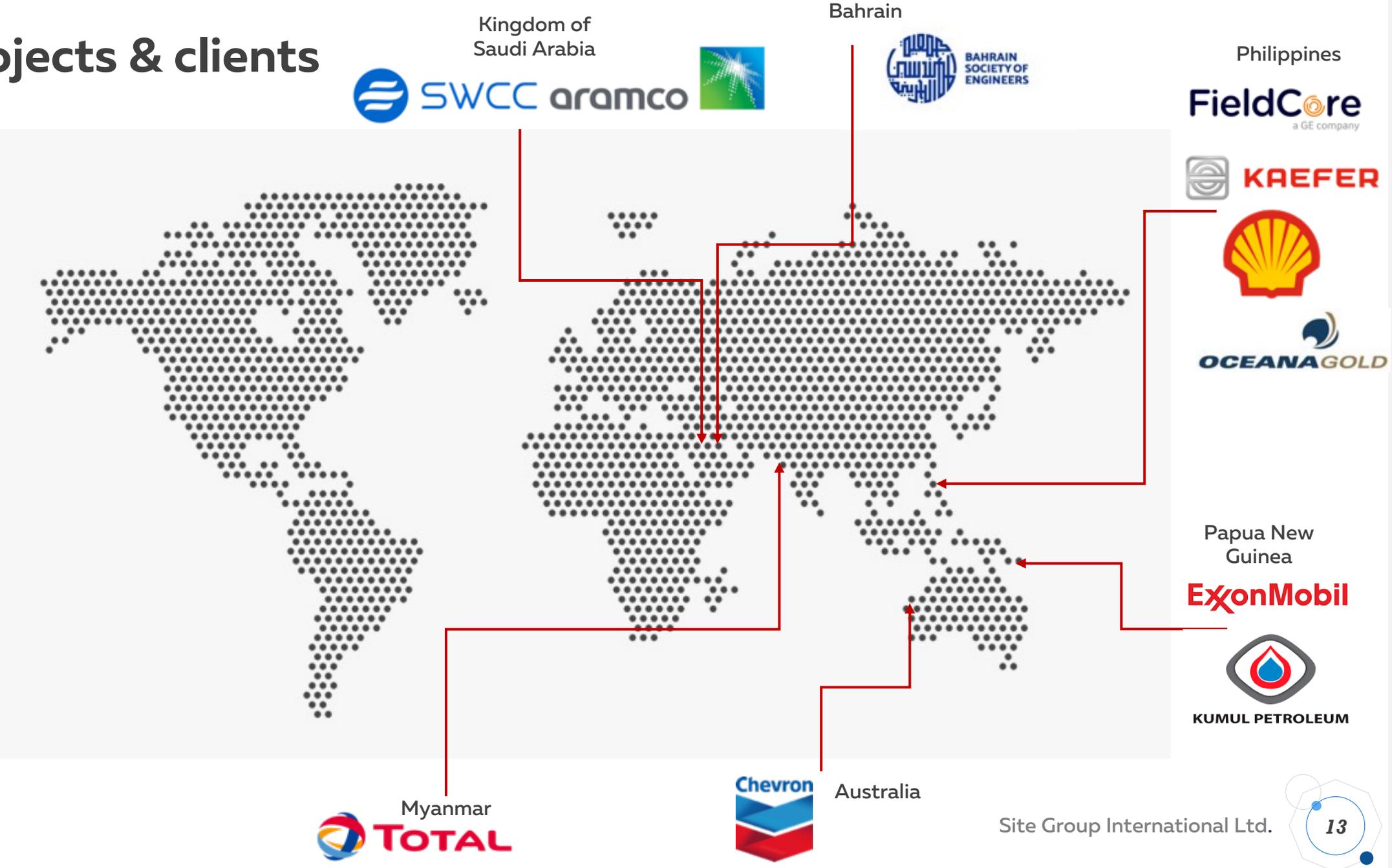
Site Skills

Site Group International Ltd.

We are a trusted partner to global companies in the resources, construction and industrial sectors when it comes to upskilling their international workforces to the highest standards of productivity and safety.



Major projects & clients





Capability

Immersive training environments

Broad industrial training capability

Extensive, high-barrier-to-entry facilities

Underground Mining	High Risk Training
Live Process Plants	Electrical
Oil & Gas Processing	Scaffolding
Civil Construction	Welding & Fabrication
Engineering	Confined Space & Heights
Heavy Equipment Operations	Offshore Safety
Crane Operations	Isolation
Process Plant	Driver and 4WD
Drilling & Blasting	Emergency & First Aid
Camp Operations	Cookery

Metalliferous underground mine

- Only simulated environment in Asia
- 10,000m² training area – 250m hard rock tunnel
- MineArc safety refuge, Orica explosives magazine, crib rooms, refuelling stations, mobile equipment
- Accommodates 100 trainees simultaneously

Kingdom of Saudi Arabia

Booming economy



World's fastest growing economy in 2022 at 7.6%. Strong budget surplus available to fund ambitious diversification projects

Vision 2030



Includes workforce nationalisation targets aimed at reducing the dependence on expatriate skilled labour

Giga projects



Neom, Red Sea, Qiddiya and Roshn. Site is in strong position to win new contracts with established reputation and relationships in KSA

Maharat Construction Training Centre (MCTC)



Aramco, TVTC and HRDF Initiative

Site Skills – Vocational training partner: Al Ajmi Training Consortium



More than 2,500 students trained

Electrical, Instrumentation, Welding, Pipefitting and Construction Safety



Expansion pipeline

Heavy Equipment, Crane, Rigging, Scaffolding, Foreman, Steel Fixing, Carpentry, Masonry etc.





Fire & Safety Training Centre

Jubail

- Awarded project to operate commercial training center
- Partnership with Saline Water Conversion Corporation, largest desalination corporation in the world
- 5-year project scheduled to commence in Q3 2023
- Firefighting training, emergency response, rescue and other related high risk safety programs
- Highly profitable with significant demand

MENA revenue target by 2025

Estimate for projects operating at capacity



Facility/Program	Location	Status	Student Estimate	FY25 Revenue Target US\$
MCTC – Apprentice Programs	Nairyah	Live	530	2,385,000
MCTC – Construction Safety	Dammam	FY23/24 target start	80	256,000
MCTC – Crane and Rigging	Jubail	FY23/24 target start	200	900,000
MCTC – Scaffolding	Jubail	FY23/24 target start	300	1,350,000
MCTC – Heavy Equipment	Nairyah	FY23/24 target start	600	3,536,000
SWA/MCTC – Apprentice Programs	Jubail	Final negotiation	500	2,250,000
SWCC – Fire and Safety (Commercial)	Jubail	Tender won: FY23/24 target start	Commercial clients	6,400,000
Total				17,077,000

OTHER MENA OPPORTUNITIES	Location	Status
Bahrain Society of Engineers – Employability Skills and PD Programs	Bahrain	In negotiation
Bahrain Skills – Skills Assessment Centre in partnership with SKD group	Bahrain	In negotiation



Property Holding



Clark Freeport Zone

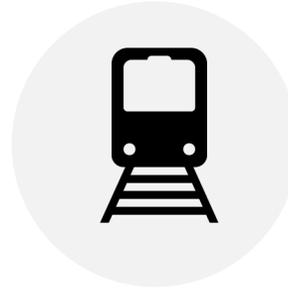
Smart, green metropolis

- 9,450 hectare freeport zone
- 1.2m residents
- 600,000 workers



World class transport assets

- New International Airport
4.2m to 12m passenger capacity
- Manila – Clark Rail Project
106 km link
- NLEX-SLEX Connector Road



Booming new development

- Major location for Govt. offices
- 15+ major hotels and casinos
- Major industrial and commercial land developments for international occupants





Property development

300,000m² Landholding in prime location



Site Group Holdings Pty Ltd – Holding Structure

Punta Properties	44.6%
Site Group International Ltd	38.4%
Armada Trading Pty Ltd	9.8%
Llywen Pty Ltd	2.6%
Wayburn Holdings Pty Ltd	2.6%
Lucerne Finance Pty Ltd	1.9%

Development team

- Nic Alcantara (Punta Properties): Chairman
- Nina Cordero: CEO
- Vern Wills: International Operations Director

Next steps

- Rezoning and FAR increase
- Confirm Master Plan
- Finalise investment plan

Australia

- Return Site Institute business to pre-covid growth trajectory
- Continue development of referral agent network and institutional partnerships
- Organic growth through geographic expansion and new course offerings

International

- Focus on scaling MCTC operations to capacity
- Launch SWCC Fire and Safety Training Centre - Jubail
- Realise projects and commercial opportunities currently in negotiation
- Leverage established in-region reputation and relationships to gain further growth opportunities

Property

- Complete project rezoning work - increase from 1.25 FAR to potential 6-8 FAR in line in Clark Development Plan
- Confirm Masterplan design
- Finalise investment strategy
- Launch project

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Thank You

